

products, including

award-winning magazines, special interest publications, acclaimed television and radio programming, books, DVDs and digitally-delivered content. As such, In-Fisherman is uniquely positioned as the leading content provider to freshwater fishing enthusiasts - resulting in the industry's most respected companies' reliance on the power of the In-Fisherman brand to deliver results 30+ years.



In-Fisherman: Key Facts

| Circulation: | 201,675 |
|--------------------|--------------|
| Frequency: | 7 times/year |
| Total Audience: | 3,216,000 |
| Male/Female (%): | 85/15 |
| Median Age: | 49.0 |
| Average HHI: | \$96,000 |
| In-fisherman.com | |
| Average UVs/Month: | 216,000 |
| Average PVs/Month: | 877,000 |
| | |

Fishing and the American Consumer

Fishing is one of the most popular pastimes in America and nearly 21% of all men (and 7% of all women) participated in the sport last year. Key facts about this influential market include:

- Fishing is ranked the 6th most popular recreation activity by the National Sporting Goods Association, preceded only by walking, swimming, exercise, camping and bowling.
- Fishing is more popular than golf and tennis combined.
- One in every six Americans 16 or older go fishing.
- Anglers spend \$1.1 billion per year just on bait (and \$378 million on ice).

Take advantage of this diverse, active and influential consumer by leveraging the synergies of the In-Fisherman brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely media synergy to best drive results. Key revelations from 32 studies conducted from 2003 through 2007 include:

- Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

Cumulative Effects of Different Media Combinations *Pre/Post Point Change (Index vs. TV Alone)*



■ TV Only ■ TV+Online ■ TV+Magazines ■ TV+Magazines+Online

Note: Results reflect the impact of different media combinations expresses as an index with TV as the base medium

Sources: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2012; Dynamic Logic/Millward Brown CrossMedia Research, 2004-2007; AAM, December 2014; MRI, Spring 2015.

M-Fisherman Magazine 2016 Demographic Highlights

| | | % Comp |
|--|-----------|--------|
| Total Audience | 3,216,000 | |
| Men | | 85% |
| Women | | 15% |
| Median Age | 49.0 | |
| Married | | 74% |
| Attended College | | 67% |
| Management/Professional | | 22% |
| Tradesmen/Craftsmen | | 29% |
| Average Household Income | \$96,000 | |
| Average Household Net Worth | \$717,000 | |
| Nent Fishing, Past 12 mos. | | 97% |
| Went Freshwater Fishing, Past 12 mos. | | 97% |
| Went Ice Fishing, Past 12 mos. | | 30% |
| Went Shore Fishing, Past 12 mos. | | 48% |
| Went Fly Fishing, Past 12 mos. | | 16% |
| Went Salt Water Fishing, Past 12 mos. | | 16% |
| Average Number of Days Fished, Past 12 mos. | 47.1 | |
| Average Number of Days Spent Freshwater Fishing, Past 12 mos. | 36.5 | |
| Average Number of Days Spent Ice Fishing, Past 12 mos. | 3.6 | |
| Average Number of Days Spent Shore Fishing, Past 12 mos. | 10.4 | |
| Average Number of Days Spent Saltwater Fishing, Past 12 mos. | 1 | |
| Average Number of Days Spent Fly Fishing, Past 12 mos. | 2.3 | |
| Fook an Overnight Fishing Trip within the U.S., Past 12 mos. | | 63% |
| Average Number of of Overnight Trips Taken within the U.S., Past 12 mos. | 3.6 | |
| Own Fishing Rod | | 99% |
| Own a Baitcasting Rod | | 86% |
| Own a Spinning Rod | | 83% |
| Own a Spincasting Rod | | 70% |
| Own Fly Fishing Rod | | 47% |
| Own Ice Fishing Rod | | 42% |
| Dwn Fishing Reel | | 91% |
| Own Baitcasting Reel | | 79% |
| Own Spinning Reel | | 77% |
| Own Spincasting Reel | | 60% |
| Own Fly Fishing Reel | | 42% |
| Own Ice Fishing Reel | | 36% |

fir Fisherman Magazine 2016 Demographic Highlights

| | % Comp |
|---|-------------------------|
| Spent Money on Fishing Gear, Equipment and Apparel, Past 12 mos. | 90% |
| Average Amount Spent on Fishing Gear, Equipment and Apparel, Past 12 mos. | \$745 |
| Purchased Fishing Lures, Past 12 mos. | 79% |
| Purchased Monofilament Line, Past 12 mos. | 70% |
| Purchased Flurocarbon Line, Past 12 mos. | 36% |
| Household Owns a Boat | 86% |
| V-Hull Fishing Boat | 51% |
| Bass Boat | 33% |
| Fish and Ski/Powerboat | 14% |
| Canoe | 19% |
| Jon Boat | 18% |
| Household Owns a Motor | 79% |
| Outboard Motor | 76% |
| Trolling Motor | 67% |
| Household Owns/Leases 1+ Pick Up Truck(s) | 46% |
| Household Owns/Leases 1+ Sport Utility Vehicle | 51% |
| Household Owns/Leases 1+ Van | 18% |
| Household Owns/Leases 1+ Car | 5 9 [%] |
| Household Owns/Leases Domestic Only | 66% |
| Household Owns/Leases Import and Domestic | 27% |
| Household Purchased Vehicle Only | 96% |
| Personally Responsible for Maintaining Vehicle(s) | 60% |
| Purchased Aftermarket Auto Accessories for Vehhicles, Past 12 mos. | 95% |
| Household Owns Any Home Improvement Tools | 94% |
| Hand Tools | 87% |
| Law Mower | 75% |
| Saw | 67% |
| You or Other Household Member Did Any Household Improvement Work or | |
| Any Home Remodeling | 91 % |

n-Fisherman Magazine 2016 Editorial Focus, Closing & On-Sale Dates

In-Fisherman magazine is planned a year in advance, however topics are tentative. Two months before deadlines, final topics are chosen, although fine-tuning continues until deadline. If a timely, more relevant topic comes along, we replace or modify the intended story.

We are therefore always planned and prepared, but not finally bound by topics listed in a "traditional" editorial calendar published a year ahead of deadline. It's the reason In-Fisherman rides the cutting edge of what's happening in the world of fishing and the reason In-Fisherman works so well for such an influential segment of the fishing population.

For thirty-five years, the success of In-Fisherman has been based on a simple editorial premise: focus on fish species. Therefore, each In-Fisherman issue contains at least one article about:

- Largemouth Bass
- Smallmouth Bass
- Walleye

- Northern Pike and/or Muskie
- Crappie and/or Bluegill and/or Perch
- Catfish

Plus articles about Trout, Stripers, White Bass, and other species as space allows.

Other standard In-Fisherman features include:

Inside Angles: An industry focused statement from the In-Fisherman staff. Bits and Pieces: Short topics blending fishery science with practical fishing experience. Staff Noteworthy & New: The latest in technology. Adventures: Where to go right now for great fishing. Popular Culture: Notes & news of the day.

Visions & Views: A topic of special interest. Best Fishing Times: Best times of the day and best days of the month to fish. Taste Tempters: Continuing a tradition of cooking and eating fish. North with Doc: Humor with a message. Reflections: A bit of philosophy, a moment of nostalgia.

Issue and Closing Dates

Published seven times a year.

| Issue | Closing | Materials Due | On Sale |
|-----------------------|----------|---------------|---------|
| March/April | 11/30/15 | 12/4/15 | 2/2/16 |
| Мау | 2/4/16 | 2/10/16 | 4/5/16 |
| June | 3/11/16 | 3/17/16 | 5/10/16 |
| July | 4/14/16 | 4/20/16 | 6/14/16 |
| August/September | 5/18/16 | 5/24/16 | 7/19/16 |
| October/November | 7/14/16 | 7/20/16 | 9/13/16 |
| January/February 2017 | 10/14/16 | 10/11/16 | 12/6/16 |

Fir-Fisherman Magazine 2016 Advertising Rates

Effective January 1, 2016

| 4-Color | 1 x | 2 x | 4 x | 8 x | 16 x |
|-----------|------------|------------|----------|----------|-------------|
| Full Page | \$14,885 | \$14,615 | \$14,325 | \$14,145 | \$13,200 |
| 2/3 Page | 11,465 | 11,255 | 11,040 | 10,900 | 10,155 |
| 1/2 Page | 9,965 | 9,795 | 9,600 | 9,485 | 8,845 |
| 1/3 Page | 7,006 | 6,870 | 6,730 | 6,660 | 6,210 |
| 1/4 Page | 5,490 | 5,410 | 5,300 | 5,240 | 4,885 |
| 1/6 Page | 4,020 | 3,945 | 3,870 | 3,830 | 3,560 |

| Covers | | | | | | |
|---------------------|-----------|----------|----------|----------|----------|--|
| 2nd Cover | \$18,080 | | | | | |
| 3rd Cover | 17,350 | | | | | |
| 4th Cover | 18,891 | | | | | |
| B&W | 1 x | 2 x | 4 x | 8 x | 16 x | |
| Full Page | \$11,030 | \$10,830 | \$10,616 | \$10,488 | \$10,013 | |
| 2/3 Page | 8,488 | 8,336 | 8,175 | 8,075 | 7,529 | |
| 1/2 Page | 7,382 | 7,253 | 7,111 | 7,030 | 6,550 | |
| 1/3 Page | 5,187 | 5,087 | 4,988 | 4,931 | 4,593 | |
| 1/4 Page | 4,080 | 4,004 | 3,929 | 3,881 | 3,620 | |
| 1/6 Page | 2,974 | 2,921 | 2,864 | 2,845 | 2,712 | |
| 2 Color: Add 15% to | B/W Rates | | | | | |

Trading Post: Column Inch Rate \$440

A-Fisherman Digital Advertising Opportunities

300 x 250

Rectangle

In-Fisherman online adds a valuable dimension to the brand by bringing visitors the most up-to-date news and information on inland, freshwater fishing, presented with engaging video content, fishing strategies, photo galleries, gear reviews and access to this avid community of anglers.

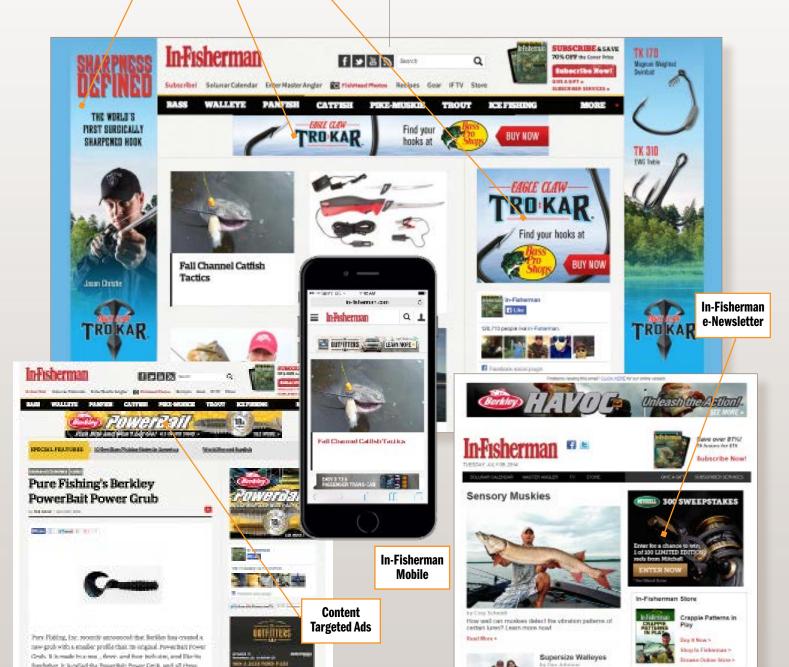
> 728 x 90 Leaderboard

Site

Skin

In-Fisherman Online: Vital StatisticsMonthly Avg.Unique Visitors216,000Pageviews877,000Traffic from Mobile Device49%Traffic from Tablet12%In-Fisherman e-NewsletterSubscribers2x/month Distribution100,000

Source: Google Analytics, Septeber 30, 2014 - August 31, 2015.



n Fisherman Digital Advertising Rates

Outdoor Sportsman Group Digital

Network offers marketers the ability to develop highly-targeted campaigns that are fully integrated with any combination of multimedia assets – including OSG magazines, television programming, mobile and events.

These advertising opportunities give your products and services high-profile exposure to 80+milion American Sportsmen – and drive results!

Display Advertising Units: The OSG network utilizes the Internet Advertising Bureau's (www.iab.net) standard display units as well as several custom creative options.

Streaming Video: Delivers your brand's video messaging (or TV spot) to a captive audience via:

:15 or :30 pre-roll

Embedded in custom Superheader ad **E-Mail Newsletters**: Sent directly to opt-in subscribers, with advertisements appearing within the most current information and content on Sportsmen's preferred passion

whether it is hunting, fishing or shooting.
Custom e-blasts (with exclusive content about your brand) are also available.

Custom Creative: High-profile and engaging ad units that best position your brand and surround the most relevant content across OSG websites.

Targeting: Increase your hyper-focused marketing efforts by targeting consumers most likely to purchase - we deliver potential buyers to your home page, specific product pages, e-commerce site or retail location.

Available with geographic, contextual or section targeting.

Sponsorships available for specific sections of content and specific stories – please inquire.

Online Ad Specs: Comprehensive technical advertising creative specifications are available by clicking here.

OSG Online Properties Complement and Support the Most Effective Multi-Media Marketing Programs

| Online User Demographics | | | |
|--------------------------|----------|--------------------------------|------|
| Male: (%) | 76.7 | Unique Visitors per Month (MM) | 6.6 |
| Median Age: | 43.0 | Page Views per Month (мм) | 35.1 |
| Age 18-49: (%) | 45.4 | Average Time Spent (minutes) | 10.2 |
| Age 35-64: (%) | 55.0 | Average Page Views/Visit | 5.3 |
| Average HHI: | \$77,000 | Researched Product Online (%) | 85.1 |
| Fish (Index) | 254 | Brought Product Online (%) | 85.0 |
| Hunt (Index) | 425 | Camp (Index) | 157 |

Sources: Google Analytics Sept-Aug 2015 monthly average; Digital User Survey, TouchPoint Research June 2014 (demographics, activities); ComScore July 2014 (median age).

Advertising Rates & Positions

All online advertising is is sold on a cost-per-thousand (CPM) basis, unless otherwise noted.

| Site Placement | Advertising Unit | Net CPM |
|-------------------------|---------------------------------|--------------|
| Leaderboard | 728 x 90 | \$10 |
| Medium Rectangle | 300 x 250 | 12 |
| Sticky-Medium Rectangle | 300 x 250 | 10 |
| Half-Page | 300 x 600 | 14 |
| Roadblock | 300 x 250; 728 x 90 | 20 |
| Targeting | Geographic, Section, Contextual | CPM plus \$2 |
| Mobile | 320 x 50 / 300 x 50 | 5 |

Custom Creative

| Site Placement | Advertising Unit | Net CPM |
|---------------------------------|----------------------------------|------------------|
| Video Pre-Roll: 15 / 30 Seconds | 640 x 480 | \$20/30 |
| Superheader | 1020 x 90 > 1020 x 415 | 35 with video/25 |
| Site Skin | 1400 x 800 | 25 |
| Interstitial (pre-) | 600 x 400 | 25 |
| E-Commerce Widget | Custom, with product integration | 25 |

E-Mail Newsletters & Custom E-Blasts

| Site Placement | Advertising Unit | Net CPM |
|------------------------------|---------------------|--------------------|
| E-Mail Newsletter (by brand) | 728 x 90, 300 x 250 | Flat fee; see p. 5 |
| Custom E-Blast | 600 x 800 | 50 |

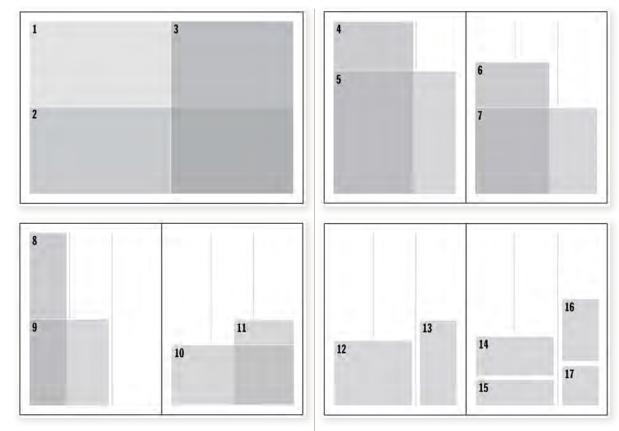
Outdoors Sportsman Group Digital Network also offers customized packages, beyond standard sizes and placements, that satisfy the specific needs and objectives of our clients. For more information, please contact your local sales rep or email: david.grant@outdoorsg.com.

Terms : ROS: Run-of-site (on a specific website). ROC: Run-of-category (hunt, fish, shoot). RON: Run-of-network (all OSG websites).

m Fisherman Magazine 2016 Contract & Copy Regulations

Typical Advertising Sizes and Mechanical Specifications:

Trim Size: 7 ³/₄ w x 10 ¹/₂ h



A SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

Non-Bleed - 1/2" inside trim. Non-bleed ads should have all elements within this measurement.

Bleed - 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

Trim - The edge of the page **Safety** - 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement. **1. Two Page Spread** Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page One-Half Horizontal Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4. Two-Third Vertical Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10 **5. Two-Third Horizontal** Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

7. One-Half Horizontal Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8. One-Third Vertical Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10 **9. One-Third Square** Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

10. One-Third Horizontal Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

11. One-Quarter Vertical Non-Bleed: 3.375 x 4.75

12. One-Quarter Horizontal Non-Bleed: 4.375 x 3.625

13. One-Sixth Vertical Non-Bleed: 2.125 x 4.75

14. One-Sixth Horizontal Non-Bleed: 4.375 x 2.25

15. One-Eighth Horizontal Non-Bleed: 4.375 x 1.5 16. One-Eighth Page Non-Bleed: 2.125 x 3.5

17. One-Twelfth Page Non-Bleed: 2.125 x 2.25

18. One Inch Banner Non-Bleed: 6.75 x 1

19. Two Inch Banner Non-Bleed: 6.75 x 2

20. Eight Inch Vertical Non-Bleed: 2.125 x 8

21. Seven Inch Vertical Non-Bleed: 2.125 x 7

22. Six Inch Vertical Non-Bleed: 2.125 x 6

23. One Inch 2-Column Non-Bleed: 4.375 x 1

24. One Inch Vertical Non-Bleed: 2.125 x 1

m-Fisherman Magazine 2016 Contract & Copy Regulations

Terms and Conditions:

1. The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.

2. Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.

3. Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.

4. Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.

5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.

6. Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless InterMedia Outdoors, Inc., its affiliates, officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.

7. No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.

9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.

ArFisherman Magazine 2016 Contract & Copy Regulations

10. The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.

11. This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.

Digital Advertising Requirements:

For advertisements prepared in InDesign and QuarkXPress, place the page layout document and all images (InDesign: use Package – Quark: use Collect for Output) in one folder. Collect all the fonts, both screen and printer, used in the document and place them in a folder labeled "fonts" inside the document folder. It's critical that you supply all fonts used, even such common ones as Times and Helvetica. Different versions of fonts with the same name from the same foundry may have different metrics or kerning pairs, and these differences can cause type to reflow. We will use your fonts exclusively for your ad.

Media:

Files can be sent via advertising materials portal*,CD, or by email (must not exceed 5MB in size).

*Upon completion of your upload to our advertising materials portal, please contact your InterMedia advertising materials manager right away to inform us that your files are ready for us to download. Additionally, we will require a fax copy of the ad for preliminary proofing purposes. If your ad is color, we will require an acceptable color proof be shipped to us at the earliest date possible.

Advertising Materials Portal:

InterMedia Outdoors maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files. The IMO Portal is a simple way to transmit large files over the internet. However, content proofs are still required for electronically submitted ads (see Proof Policy below for requirements). Please contact your InterMedia advertising materials manager upon upload to the portal.

Portal URL: http://imo.sendmyad.com

Proofs:

A content proof should be submitted with every ad. All proofs should be at 100%. Proofs of full-page ads should include registration marks. For color ads a properly calibrated, SWOP-certified proof with color bar should be included for guidance on press. A list of SWOP-certified systems is available at: http://swop.org/certification.html#cert. For ads submitted via email or via the advertising materials portal, a low resolution PDF or JPEG file is acceptable in lieu of a hardcopy proof. The PDF of JPEG file should be clearly labeled "Proof" to differentiate it from the high resolution ad file.

Fonts:

We can only accept OpenType or PostScript Type 1 fonts. If TrueType fonts are used, they must be converted to outline in Illustrator or a similar program, or embedded within a PDF. Type must not have styles (bold, italic, etc.) applied in the page layout program. The actual (bold or italic) font must be selected.

m Fisherman Magazine 2016 Contract & Copy Regulations

Document Setup:

For full-page ads, your document page size should match the magazine page size. Please include trim marks with 1/8" offset. Bleeds should extend 1/8" beyond trim. Two-page ads must be created as two individual pages, not one double-size page. Maximum one ad per document.

Images:

Photographic:

Should be saved in TIFF or EPS format, not JPEG, and must not contain extra channels. The color space should be CMYK or Grayscale. The maximum ink coverage (C+Y+M+K) should be no more than 300%. The effective resolution of images should be between 240 and 400 dpi. Images should not contain embedded transfer functions or halftone screens. Do not use ICC profiles or other color management.

Linework:

Should be saved as a bitmap TIFF. Should have an effective resolution of 1200 to 2400 dpi.

Vector (EPS logos, etc.):

Images must be embedded, not linked. Fonts must be converted to outline (preferred) or embedded within the EPS. Do not place EPS files inside of EPS files.

Colors:

No RGB or Pantone. Must be CMYK. Total ink coverage must not exceed 300%. (Exception: if you have paid for a fifth color in your ad it must be a Pantone set to Spot.)

Specifications for Business Reply Mail & Full-Page Advertising Inserts:

Quantity:

Please call the Production Manager 218-824-2533 for amount for specific months.

Minimum Dimensions:

3 7/8" deep; 5" from backbone (fold) to face (outside edge); 3 1/2" flap on high-folio side. These measurements yield an overall (unfolded) size of 12 1/8" wide by 3 7/8" deep. Deliver cards folded.

Maximum Dimensions:

11" deep; 8" from backbone (fold) to face (outside edge); 4" flap on high-folio side. These measurements yield an overall (unfolded) size of 8" wide by 11" deep. Deliver cards folded.

Trim & Lap:

Absolute minimum lap is 3^{8} ." Lap should be on low-folio side. Issues will jog to the foot; therefore, 1/8" will be trimmed off the foot of all supplied inserts. No trim at gutter (backbone). Final magazine size is 7 3/4" wide by 10 1/2" deep.

Live Matter:

Keep vital advertising material (type, logos, and important parts of photos) 1/2" from final trim.

Perforation:

Perforation must be 60% paper, 40% hole. (If holes are too large, the cards may tear apart during binding). Make sure your printer is aware of this specification.

m-Fisherman Magazine 2016 Contract & Copy Regulations

Porosity Specs:

Inserts are fed by vacuum grippers. Insert stock should not be too porous for proper feeding. Stock with excessive porosity will cause two or more inserts to be picked up at one time (causing a premature depletion of supply); or it may fail to pick up an insert at all. Our printer uses the Gurley Porosity Tester. It should take at least 25 seconds to force 100ccs of air through the stock, using the Gurley Tester. Your insert stock should be Gurley specified and be guaranteed to meet the above minimum specifications.

Deadline:

Insertion order committing space must be at our office by closing date for a specific issue to allow time for proper pagination, for postal requirements, and for press information, etc. Inserts must be delivered by no later than the 20th of the month.

Shipping & Packing:

Please advise your printer to follow the specs above. Ship to: Account Manager - In-Fisherman, Quad Graphics, Sussex Plant, N63 W23075 Hwy. 74, Sussex, WI 53089. Blueline sample of insert must be provided to the Production Manager for approval prior to printing.

Postal Requirements:

The U.S. Postal Service requires that any business reply mail be at least .007 inches thick (7-point stock). To get card rate, return portion of card should be at least $3\frac{1}{2}$ " by 5", but not exceed $4\frac{1}{4}$ " by 6". All business reply mail must comply with postal specifications.

Mailing / Miscellaneous:

Send all advertising materials and insert bluelines to:

Mike Bentler, Production Manager - In-Fisherman 7819 Highland Scenic Road Baxter, MN 56425-8011 218-824-2533 Michael.Bentler@imoutdoors.com

Audited by Audit Bureau of Circulation.



In-Fisherman[®]

Field Served: Freshwater Fishing.

MAGAZINE **Publisher's Statement** 6 months ended June 30, 2015 Subject to Audit

Published by Outdoor Sportsman Group Frequency: 8 times/year

TOTAL AVERAGE PAID & VERIFIED CIRCULATION 1.

| Paid & Verified Circulation: (See Par. 6) | Average for the Statement Period | % | Rate Base | Above (Below) | % Above (Below) |
|---|---|-------|--------------|------------------|--------------------|
| Subscriptions: | | | | | |
| Paid | | | | | |
| Print | 166,106 | 82.4 | | | |
| Digital Issue | 3,254 | 1.6 | | | |
| Total Paid Subscriptions | 169,360 | 84.0 | | | |
| Verified | | | | | |
| Print | 17,321 | 8.6 | | | |
| Total Verified Subscriptions | 17,321 | 8.6 | | | |
| Total Paid & Verified Subscriptions | 186,681 | 92.6 | | | |
| Single Copy Sales | , | | | | |
| Print | 14,914 | 7.4 | | | |
| Digital Issue | 80 | 0.0 | | | |
| Total Single Copy Sales | 14,994 | 7.4 | | | |
| Total Paid & Verified Circulation | 201,675 | 100.0 | None Claimed | | |

PRICES 2.

| | Suggested | Ave | erage Price (2) |
|---------------------------------------|-------------------|---------|------------------|
| | Retail Prices (1) | Net | Gross (Optional) |
| Average Single Copy | \$4.99 | | |
| Subscription | \$19.94 | | |
| Average Subscription Price Annualized | | | |
| (8 issue frequency) | | \$11.60 | |
| Average Subscription Price per Copy | | \$1.45 | |
| (1) For the Statement period | | | |

(1) For the Statement period(2) Represents subscriptions for the 12 months ended December 31, 2014.

3. PAID & VERIFIED CIRCULATION BY ISSUE OF PRINT AND DIGITAL ISSUE

| | Pa | id Subscriptic | ons | Verified Su | bscriptions | | Sin | gle Copy Sale | es | | | |
|-----------|---------|----------------|---------------|-------------|---------------|-----------------|--------|---------------|-------------|--------------------|-------------------------|-----------------|
| | | | | | | | | | | Total | Total Paid & | |
| | | | Total | | Total | Total Paid & | | | Total | Paid & Verified | Verified Circulation | Total Paid & |
| | | Digital | Paid | | Verified | Verified | | Digital | Single Copy | Circulation | Digital | Verified |
| Issue | Print | Issue | Subscriptions | Print | Subscriptions | Subscriptions | Print | Issue | Sales | Print | Issue | Circulation |
| Jan./Feb. | 172,055 | 2,419 | 174,474 | 13,393 | 13,393 | 187,867 | 18,810 | 98 | 18,908 | 204,258 | 2,517 | 206,775 |
| Mar./Apr. | 166,325 | 3,946 | 170,271 | 14,565 | 14,565 | 184,836 | 18,388 | 82 | 18,470 | 199,278 | 4,028 | 203,306 |
| May | 170,770 | 4,059 | 174,829 | 14,482 | 14,482 | 189,311 | 11,507 | 91 | 11,598 | 196,759 | 4,150 | 200,909 |
| June | 155,274 | 2,593 | 157,867 | 26,845 | 26,845 | 184,712 | 10,950 | 49 | 10,999 | 193,069 | 2,642 | 195,711 |

4. AVERAGE CIRCULATION BY REGIONAL, METRO & DEMOGRAPHIC EDITIONS

None

5. TREND ANALYSIS

| | 2010 | % | 2011 | % | 2012 | % | 2013 | % | 2014 | % |
|-------------------------------------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| Subscriptions: | | | | | | | | | | |
| Paid | 173,031 | 84.6 | 171,077 | 84.9 | 159,934 | 79.2 | 153,237 | 76.8 | 147,572 | 71.6 |
| Verified | N/A | | 640 | 0.3 | 17,675 | 8.7 | 25,624 | 12.9 | 41,948 | 20.3 |
| Total Paid & Verified Subscriptions | 173,031 | 84.6 | 171,717 | 85.2 | 177,609 | 87.9 | 178,861 | 89.7 | 189,520 | 91.9 |
| Single Copy Sales | 31,445 | 15.4 | 29,713 | 14.8 | 24,351 | 12.1 | 20,581 | 10.3 | 16,602 | 8.1 |
| Total Paid & Verified Circulation | 204,476 | 100.0 | 201,430 | 100.0 | 201,960 | 100.0 | 199,442 | 100.0 | 206,122 | 100.0 |
| Year Over Year Percent of Change | | -9.6 | | -1.5 | | 0.3 | | -1.2 | | 3.3 |
| Avg. Annualized Subscription Price | \$12.34 | | \$12.16 | | \$12.39 | | \$12.44 | | \$11.76 | |
| | | | | | | | | | | |

6. SUPPLEMENTAL ANALYSIS OF AVERAGE PAID & VERIFIED CIRCULATION

The following averages, as reported below, are included in Par. 1 and annotated here per applicable rules. See Par. 9 for full explanation.

| | Print Average for Period | Digital Issue Average for Period | Total | % of Circulation |
|--|--------------------------------|---|---------|---------------------|
| PAID SUBSCRIPTIONS | | | | |
| Individual Subscriptions* | 166,106 | 3,254 | 169,360 | 84.0 |
| TOTAL PAID SUBSCRIPTIONS | 166,106 | 3,254 | 169,360 | 84.0 |
| VERIFIED SUBSCRIPTIONS | | | | |
| Public Place (See Par. 6A) | 15,828 | | 15,828 | 7.9 |
| Individual Use (See Par. 6B) | 1,493 | | 1,493 | 0.7 |
| TOTAL VERIFIED SUBSCRIPTIONS | 17,321 | | 17,321 | 8.6 |
| TOTAL PAID & VERIFIED SUBSCRIPTIONS | 183,427 | 3,254 | 186,681 | 92.6 |
| SINGLE COPY SALES | | | | |
| Single Issue Sales | 14,914 | 80 | 14,994 | 7.4 |
| TOTAL SINGLE COPY SALES | 14,914 | 80 | 14,994 | 7.4 |
| TOTAL PAID & VERIFIED CIRCULATION | 198,341 | 3,334 | 201,675 | 100.0 |
| *Included in Average Price calculation | | | | |

6A. ADDITIONAL ANALYSIS OF VERIFIED PUBLIC PLACE

The following represents the average public place copies made available during the statement period to the following public areas:

| Verified Subscription: | Automotive Outlets | Specialty Locations/Retail | Personal Care Salons | Fitness/ Recreational Facilities | Public Place Other | Total Public Place Copies |
|------------------------|-----------------------|-------------------------------|----------------------------|--|-----------------------|---------------------------------|
| Public Place | 8,863 | 5,010 | 1,586 | 369 | | 15,828 |

6B. ADDITIONAL ANALYSIS OF VERIFIED INDIVIDUAL USE

The following represents the average individual use copies made available during the statement period to the following individuals:

| | | | Total | |
|------------------------|--------------|----------------|----------------|--|
| | Individually | Individual Use | Individual Use | |
| Verified Subscription: | Requested | Other | Copies | |
| Individual Use | 1,493 | | 1,493 | |

7. GEOGRAPHIC DATA for the January/February 2015 issue

Total paid & verified circulation of this issue was 2.5% greater than the total average paid & verified circulation.

| | PAID | SUBSCRIPT | IONS | VERIFIE | D SUBSCR | IPTIONS | | SING | LE COPY S | ALES | | | |
|---|-----------------|------------------|-------------------------------------|------------|------------------|---|---|--------------------|------------------|-------------------------------|---|--|--|
| State | Print | Digital Issue | Total Paid Subscrip- tions | Print | Digital Issue | Total Verified Subscrip- tions | Total Paid & Verified Subscrip- tions | Print | Digital Issue | Total Single Copy Sales | Total Paid & Verified Circulation Print | Total Paid & Verified Circulation Digital Issue | Total Paid & Verified Circulation |
| Alabama | 1,271 | | 1,271 | 282 | | 282 | 1,553 | 280 | | 280 | 1,833 | | 1,833 |
| Arizona | 1,137 | | 1,137 | 108 | | 108 | 1,245 | 261 | | 261 | 1,506 | | 1,506 |
| Arkansas | 1,441 | | 1,441 | 259 | | 259 | 1,700 | 197 | | 197 | 1,897 | | 1,897 |
| California | 4,185 | | 4,185 | 425 | | 425 242 | 4,610 | 866 532 | | 866 | 5,476 | | 5,476 |
| Colorado Connecticut | 2,508 1,215 | | 2,508 1,215 | 242 113 | | 113 | 2,750 1,328 | 532 178 | | 532 178 | 3,282 1,506 | | 3,282 1,506 |
| Delaware | 260 | | 260 | 37 | | 37 | 297 | 48 | | 48 | 345 | | 345 |
| District of Columbia | 22 | | 22 | 1 | | 1 | 23 | 8 | | .0 | 31 | | 31 |
| Florida | 2,822 | | 2,822 | 398 | | 398 | 3,220 | 90 | | 90 | 3,310 | | 3,310 |
| Georgia | 1,785 | | 1,785 | 314 | | 314 | 2,099 | 763 | | 763 | 2,862 | | 2,862 |
| Idaho | 856 | | 856 | 190 | | 190 | 1,046 | 81 | | 81 | 1,127 | | 1,127 |
| Illinois | 15,275 | | 15,275 | 501 | | 501 | 15,776 | 925 | | 925 | 16,701 | | 16,701 |
| Indiana | 8,430 | | 8,430 | 515 | | 515 | 8,945 | 406 | | 406 | 9,351 | | 9,351 |
| lowa | 7,836 2,569 | | 7,836 2,569 | 450 292 | | 450 292 | 8,286 2,861 | 387 186 | | 387 186 | 8,673 3,047 | | 8,673 3,047 |
| Kansas Kentucky | 2,569 | | 2,509 | 292 345 | | 292 345 | 2,001 | 166 | | 166 | 3,047 | | 3,047 |
| Louisiana | 669 | | 669 | 202 | | 202 | 871 | 166 | | 166 | 1,037 | | 1,037 |
| Maine | 411 | | 411 | 100 | | 100 | 511 | 115 | | 115 | 626 | | 626 |
| Maryland | 1,358 | | 1,358 | 70 | | 70 | 1,428 | 170 | | 170 | 1,598 | | 1,598 |
| Massachusetts | 1,795 | | 1,795 | 84 | | 84 | 1,879 | 334 | | 334 | 2,213 | | 2,213 |
| Michigan | 13,017 | | 13,017 | 550 | | 550 | 13,567 | 1,161 | | 1,161 | 14,728 | | 14,728 |
| Minnesota | 14,507 | | 14,507 | 567 | | 567 | 15,074 | 1,168 | | 1,168 | 16,242 | | 16,242 |
| Mississippi | 579 | | 579 | 214 | | 214 | 793 | 100 | | 100 | 893 | | 893 |
| Missouri | 4,559 1,298 | | 4,559 1,298 | 337 141 | | 337 141 | 4,896 1,439 | 388 100 | | 388 100 | 5,284 1,539 | | 5,284 1,539 |
| Montana Nebraska | 3,842 | | 3,842 | 246 | | 246 | 4,088 | 176 | | 176 | 4,264 | | 4,264 |
| Nevada | 358 | | 358 | 64 | | 64 | 4,000 | 100 | | 100 | 4,204 | | 4,204 |
| New Hampshire | 564 | | 564 | 52 | | 52 | 616 | 141 | | 141 | 757 | | 757 |
| New Jersey | 2,420 | | 2,420 | 31 | | 31 | 2,451 | 289 | | 289 | 2,740 | | 2,740 |
| New Mexico | 373 | | 373 | 123 | | 123 | 496 | 44 | | 44 | 540 | | 540 |
| New York | 8,740 | | 8,740 | 349 | | 349 | 9,089 | 914 | | 914 | 10,003 | | 10,003 |
| North Carolina | 2,368 | | 2,368 | 471 | | 471 | 2,839 | 263 | | 263 | 3,102 | | 3,102 |
| North Dakota | 1,826 | | 1,826 | 138 | | 138 | 1,964 | 114 | | 114 | 2,078 | | 2,078 |
| Ohio Oklahoma | 12,019 1,499 | | 12,019 1,499 | 622 262 | | 622 262 | 12,641 1,761 | 861 240 | | 861 240 | 13,502 2,001 | | 13,502 2,001 |
| Oregon | 947 | | 947 | 262 | | 252 | 1,203 | 100 | | 100 | 1,303 | | 1,303 |
| Pennsylvania | 11,012 | | 11,012 | 586 | | 586 | 11,598 | 1,069 | | 1,069 | 12,667 | | 12,667 |
| Rhode Island | 194 | | 194 | 32 | | 32 | 226 | 40 | | 40 | 266 | | 266 |
| South Carolina | 1,144 | | 1,144 | 249 | | 249 | 1,393 | 132 | | 132 | 1,525 | | 1,525 |
| South Dakota | 2,213 | | 2,213 | 152 | | 152 | 2,365 | 127 | | 127 | 2,492 | | 2,492 |
| Tennessee | 2,655 | | 2,655 | 292 | | 292 | 2,947 | 289 | | 289 | 3,236 | | 3,236 |
| Texas | 3,146 | | 3,146 | 932 | | 932 | 4,078 | 585 | | 585 | 4,663 | | 4,663 |
| Utah | 543 | | 543 | 148 | | 148 | 691 | 200 | | 200 | 891 | | 891 |
| Vermont Virginia | 484 2,692 | | 484 2,692 | 90 247 | | 90 247 | 574 2,939 | 118 410 | | 118 410 | 692 3,349 | | 692 3,349 |
| Washington | 1,955 | | 2,092 | 247 | | 247 | 2,939 | 271 | | 271 | 2,466 | | 2,466 |
| West Virginia | 1,145 | | 1,145 | 168 | | 168 | 1,313 | 96 | | 96 | 1,409 | | 1,409 |
| Wisconsin | 14,883 | | 14,883 | 781 | | 781 | 15,664 | 765 | | 765 | 16,429 | | 16,429 |
| Wyoming | 680 | | 680 | 125 | | 125 | 805 | 71 | | 71 | 876 | | 876 |
| TOTAL 48 CONTERMINOUS STATES | 170,126 | | 170,126 | 13,393 | | 13,393 | 183,519 | 16,491 | | 16,491 | 200,010 | | 200,010 |
| Alaska Hawaii | 98 45 | | 98 45 | | | | 98 45 | 19 | | 19 | 117 45 | | 117 45 |
| TOTAL ALASKA & HAWAII U.S. Unclassified | 143 | 2,419 | 143 2,419 | | | | 143 2,419 | 19 | 98 | 19 98 | 162 | 2,517 | 162 2,517 |
| TOTAL UNITED STATES Poss. & Other Areas | 170,269 11 | 2,419 | 172,688 11 | 13,393 | | 13,393 | 186,081 11 | 16,510 1 | 98 | | 200,172 12 | 2,517 | 202,689 12 |
| U.S. & POSS., etc. | 170,280 | 2,419 | 172,699 | 13,393 | | 13,393 | 186,092 | 16,511 | 98 | 16,609 | 200,184 | 2,517 | 202,701 |
| Canada International | 1,645 99 | | 1,645 99 | | | | 1,645 99 | 2,279 | | 2,279 | 3,924 99 | | 3,924 99 |
| Other Unclassified Military or Civilian Personnel Overseas | 31 | | 31 | | | | 31 | 20 | | 20 | 51 | | 51 |
| GRAND TOTAL | 172,055 | 2,419 | 174,474 | 13,393 | | 13,393 | 187,867 | 18,810 | 98 | 18,908 | 204,258 | 2,517 | 206,775 |

8. ANALYSIS OF TOTAL NEW AND RENEWAL PAID INDIVIDUAL SUBSCRIPTIONS

Total gross subscriptions (new and renewal) sold in the six month period ended June 30, 2015

| A. DURATION (a) One to six months (1 to 4 issues) (b) Seven to eleven months (5 to 7 issues) (c) Twelve months (8 issues) (d) Thirteen to twenty-four months (e) Twenty-five months and more | 102 175 65,817 11,122 589 | % 0.1 0.2 84.6 14.3 0.8 |
|--|---------------------------------------|--|
| Total Subscriptions Sold in Period | 77,805 | 100.0 |
| B. USE OF PREMIUMS (a) Ordered without premium (b) Ordered with material reprinted from branded editorial material (c) Ordered with other premiums | 77,805 None None | 100.0 |
| Total Subscriptions Sold in Period | 77,805 | 100.0 |

| C.CHANNELS (a) Ordered by subscriber action via direct mail, direct mail agents, inserts, online, renewals, catalogs, or | | % |
|--|--------|-------|
| other outlets available to the subscribers | 73,063 | 93.9 |
| (b) Ordered by subscribers in response to unsolicited telemarketing and door to door selling | 60 | 0.1 |
| (c) Ordered by subscribers in response to fund-raising programs of schools, churches, and other similar | | |
| organizations | 4,682 | 6.0 |
| (d) Subscriptions as part of membership in an organiza- tion, See Par. 9 | None | |
| uon, occ i al. o | NUTIC | |
| Total Subscriptions Sold in Period | 77,805 | 100.0 |

9. EXPLANATORY

(a) Suggested Retail Prices: No additional prices.

(b) Average nonanalyzed nonpaid circulation for the 6 month period: 1,381 copies per issue.

(c) Post expiration copies: Average number of copies served on subscriptions not more than three months after expiration was 20,777 or 12.3% of average paid subscription circulation.

(d) DESCRIPTION OF DIGITAL - The Digital Issue is identical to the print product in format and advertising content. The Digital Issue is available at

www.amazon.com, www.barnesandnoble.com and www.itunes.com.

(e) This publication publishes double issues during the year. Each double issue represents two copies of service during the subscription period. This publication published one double issue during the average price calculation period. The average price and the annualized price are based on 8 issues.

(f) Verified Public Place: The average of 15,828 copies per issue, shown in Par. 6 and included in Par. 1, represents reception room subscriptions. Copies were mailed by publisher to names and addresses selected from Consumer Marketing Solutions database.

(g) An average of 1,493 copies are included in Verified Individually Requested that were served to subscribers that ordered the magazine for which payment was not received.

10. VARIANCE

Latest released Audit Report for 12 months ended June 30, 2014; Variation from Publisher's Statements

| Audit Period Ended | Rate Base (Paid & Verified) | Audit Report (Paid & Verified) | Publisher's Statements (Paid & Verified) | Difference (Paid & Verified) | Percentage of Difference (Paid & Verified) |
|-----------------------|--------------------------------|-----------------------------------|--|---------------------------------|--|
| 06-30-14 | None Claimed | 201,230 | 201,230 | | |
| 06-30-13 | None Claimed | 201,372 | 201,372 | | |
| 06-30-12 | None Claimed | 199,605 | 199,605 | | |
| 06-30-11 | None Claimed | 205,563 | 205,563 | | |
| 06-30-10 | None Claimed | 214,625 | 213,202 | 1,423 | 0.7 |

We certify that to the best of our knowledge all data set forth in this Publisher's Statement are true and report circulation in accordance with Alliance for Audited Media's Bylaws and Rules.

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| CARTER VONASEK | STEVE HOFFMAN | | |
|-----------------------------------|---------------|----------------------|------------------------|
| Planning Director | Publisher | Sales Office: Braine | rd 218-829-1648 |
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| 04-0488-6 | Analyzed Issue Date Analyzed Issue Text (for double month issue date) Average Single Copy Price |
|-----------|---|
| | Association Subscription Price |
| | U.S. Subscription Price |
| | Canadian Subscription Price |
| | International Subscription Price |

| 01-02/01/15 | |
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| 4.99 | |
| 2.00 | |
| 19.94 | |