







## **VILDFOWL** 2019 MEDIA KIT



wildfowlmag.com

### Mission Statement

## WILDFOWL MEDIA KIT



### For over 30 years, the Waterfowl Legend has been creating better duck and goose

hunters as the go-to source for info on tactics, trends and how and where to become a more effective waterfowler. There is simply nothing else on the waterfowling landscape like *WILDFOWL* magazine. For over three decades, *WILDFOWL* has dominated this gear-intense niche with the latest equipment and techniques as well as top-notch storytelling that is a grand tribute to the powerfully historic American waterfowling tradition. From the enormous, unequalled Annual Gear Issue to the immersive dream destination and strategy features that fill its pages, nothing compares to *WILDFOWL*. Our readers are a uniquely devoted group who take their sport personally and passionately, and rely on our cutting-edge coverage of conservation issues. WF's high-end audience is the most committed, dedicated group of waterfowl hunters in existence, and our readers know nobody gets it like *WILDFOWL*.



### In Every Issue

### **BLAST FROM THE PAST**

A nostalgic look back at waterfowling's rich and storied past, these romantic photos from the good old days are blown out into a two-page spread with stories that explore the lore of our great sport. Sponsored by Realtree, this new feature is a hit.

### **SPOTLIGHT**

We go inside the world of waterfowling, profiling some of the most well-known personalities and companies in the hunting industry.

### **CONSERVATION CORNER**

Dynamic and vibrant 3-4 page section in the front of the magazine anchored by excellent investigative reporter David Hart centers on news and updates from the world of waterfowling with powerful lead stories focused on conservation issues. An edgy, entertaining section called Fifth Flyway is packed with small, funny, weird and newsy items of interest from across the world of waterfowling

### DESTINATIONS

New for 2016, we take readers to the ducks with the best hunting locales in North America and beyond. Travel, adventure and the most unbelievable bird shoots in the world.

### **BOATS & BLINDS**

The long-running popular contest profiles plans for innovative waterfowling boats and blinds as built and submitted by our readers.

### **GEAR UP**

A popular product section in which our staff tracks all of the latest offerings designed for waterfowl hunters, including calls, decoys, boats and motors, blinds, shotguns, ammunition, retriever-related products and hunting accessories.





### In Every Issue

### **GUNS & LOADS**

Ballistics expert and core bird hunter John M. Taylor tests waterfowl loads at the range and in the field. He reports on powder performance, wads and shot, which includes evaluating patterns, penetration and chokes.

### **PASSAGES/BAND TALES**

Bob Humphrey tracks bird banding data submitted by WILDFOWL readers lucky enough to shoot banded ducks and geese; a well-liked and heavily read column.

### **RETRIEVERS**

The world's premiere dog training expert Tom Dokken details retriever training techniques specifically for waterfowl hunters. He covers obedience drills, problem-solving and the use of training aids.

### **RETRIEVER HEALTH**

Gun dog aficionado and entertaining writer Tony Peterson helps hunters get the most from their retriever with real-world advice on caring for bird dogs in the field and at home.

### **FOWL THOUGHTS**

Humorists Bruce Cochran and Jeff Fryhover poke fun at the lighter side of hunting ducks and geese in a popular WILDFOWL column.





# Waterfowl BAND REPORTS

RETRIEVER HEALTH

### **Return Policy**

Washing out a pup you thought would be a stud is a ougher decision than you think. By Tyler Shoberg



### 2019 Editorial Calendar

### APRIL/MAY

AD CLOSE: JANUARY 4, 2019 ON SALE: March 5, 2019

RY 4, 2019 CH 5, 2019 JUNE/JULY

Focus: The Big Dog Issue, Late Snow Goose Hunts Key Features:

- Do you Really Know How to Use Electronic Training Collars?
- A Different Kind of Duck Dog (Jack Ballard)
- How to Build a Better Duck Dog
- Choosing the Dog/Retriever That's Right For You
- ULTIMATE Late season snow goose hunts

**Equipment:** Dog Accessories, Hunting Accessories, Nutrition, e-collars, Kennels, Training dummies

### Focus: Boats and Motors

### **Key Features:**

- WF Picks the Top Mud Motors
- Underrated: N. Texas Waterfowl Mecca
- Bucket List: Benelli Takes on Argentina - Best Duck Boats Ever
- **Spotlight:** Train Llke a Pro

**Equipment:** Boats, Mud Motors, Hunting Canoes/ Kayaks, Travel Gear and Gun Cases, Boating

AD CLOSE: MARCH 12. 2019

ON SALE: MAY 7, 2019

Accessories and Blinds, Layout Boats, and Much More.

### AUGUST - BIGGEST ISSUE

Focus: The Giant Annual Gear Issue Key Features:

- The Best of The Best: Gear of the Year 2018
- California Dreaming; Best of the West.
- -New Guns: Become a Better Shot
- Gear Crazy: WF Gear of the Year
- Do-It-Yourself Duck

### **Destinations:**

- From the Field: Jersey's Great Layout Boat Hunting

ON SALE: JULY 2. 2019 & DECEMBER 24. 2019

AD CLOSE: MAY 6, 2019

- Mastering Lesser Canadas: The Numbers Game
- Destination Canada: A Look at All Provinces
- The Best US Goose Hunts
- Plus America's Top Domestic Duck Hunts
- Alberta, to B.C.; All Across The Provinces
- Never Summer: South America's Ultimate Excursions

**Equipment:** Clothing and Camo, Blinds, Field and Water Decoys, Boats, Mud Motors, Calls, Shotguns, Chokes, Ammunition, Accessories, Dog Accessories, Dog Conditioning and Nutrition.

#### **DECEMBER**/ AD CLOSE: JUNE 10, 2019 AD CLOSE: JULY 15, 2019 AD CLOSE: AUGUST 19, 2019 AD CLOSE: SEPTEMBER 24, 2019 NOVEMBER **SEPTEMBER OCTOBER** ON SALE: AUGUST 6, 2019 ON SALE: SEPTEMBER 10, 2019 ON SALE: OCTOBER 15, 2019 JANUARY ON SALE: NOVEMBER 19, 2019 Focus: Early Canada Goose Hunting, Special Teal Focus: Forecast, shotguns, ammo and gear, Ducks **Focus:** Field Hunting & Decoy Strategies, Mallards **Focus:** Snow Goose Special! + Late season Ducks **Key Features: Key Features:** Seasons **Key Features**: - Decoying: Smart Setups for Early Season - Public Land Walk-In Playbook - SPOTLIGHT: THE KILLERS: We Profile the World's **Key Features:** - Teal Rampage: Blue Wing Tactics to Target Swarms - From the Field: Incredible Manitoba - Stuttgart Part II: Where Mallard is King/Realtree Best Snow Goose Hunters - The Best Way to Make Motion Decoys Work For You - Sinister Late-Season Snow Goose Strategies - How to Call More Greenheads Country. - Get Smart: How to Exploit Early Resident Geese - Killer River Hunting Tactics - Nebraska: Best Greenhead Hunting There Is? - How to Score On Snow Geese Going SOLO - Top Spots: The Places to Hammer Geese - Blast From the Past: The Market Hunters - Saskatchewan Sandhill and Ducks Smack Down. - Let It Snow: Midwest White Goose Tactics - Nebraska's Hot Public Puddler Action - Public Hot Spots - Chasing The Snows Across Canada **Equipment:** Clothing and Camo, Blinds, Decoys, - How to Boat Hunt Like a Pro - Diver Down: Classic Big Water Hunts; How to Build a + HUGE SNOW GOOSE GEAR SECTION Layouts - Skills Set: Build Your Open Water Diver Spread Diver Rig **Destinations:** Spotlight: How Habitat Flats Became a Legend in 10 - TOP SNOW GOOSE AMMO/LOADS Spotlight: A Legendary Game Warden **Equipment:** Ammo and Chokes, Shotguns, Calls, Years. - Chase the Snow Migration Blinds, Decoys: Field and Water Decoys, Boats, Mud Equipment: Shotguns, Chokes, Ammunition, **Equipment:** SPECIAL 10 PAGE SECTION: Snow Accessories, Dog Accessories, Dog Conditioning and Goose Specific Calls and Blinds, Camo, Heavy Winter Motors Clothing, Boots, Snow Goose Decovs, Goose Calls, Ice Nutrition. Eaters and Best High-Volume Shooting Firearms.

ISSUE	THEME	AD SPACE CLOSE/ Materials due	NEWSSTAND ON SALE
APRIL/MAY	The Big Dog Issue, Late Snow Goose Hunts	1/4/2019	3/5/2019
JUNE/JULY	Boats and Motors	3/12/2019	5/7/2019
AUGUST	The Giant Annual Gear Issue	5/6/2019	7/2/2019 & 12/24/2019
SEPTEMBER	Early Canada Goose Hunting, Special Teal Seasons	6/10/2019	8/6/2019
OCTOBER	Forecast, shotguns, ammo and gear, Ducks	7/15/2019	9/10/2019
NOVEMBER	Field Hunting & Decoy Strategies, Mallards	8/19/2019	10/15/2019
DECEMBER/JANUARY	Snow Goose Special! + Late season Ducks	9/24/2019	11/19/2019







### Meet the Readers

### WHAT THEY HUNT

 $\cdot$  94% hunt waterfowl; 61% hunt upland birds

### WHERE THEY HUNT

Readers Travel an average of 100 miles on a typical hunting trip.

- Nearly 50% travel out of state to hunt: While waterfowl are hunted throughout the US, there are
  many more WILDFOWL readers in the Upper Mid-West than in other regions of the country.
  3 in 10 waterfowlers travel to other countries, primarily Canada, to hunt.
- On average waterfowlers take 8.2 hunting trips and 3.3 overnight trips annually.
  - 3 in 5 take 4 or more trips; 3 in 10 take 4 or more overnight annually.
- A typical reader spends nearly \$1300 on overnight hunting trips annually.

 $\cdot$  Collectively, WILDFOWL's readers spend over \$50 million on overnight hunting trips annually.

### DEKES

- Nearly all own duck decoys (averaging 5.2 dozen each).
- 88% own goose decoys (averaging 3.9 dozen each).
- 80% own 3+ dozen or more duck & goose decoys.

### GEAR

Nearly all readers own hunting gear and clothes and feel that quality is more important than price when it comes to new hunting apparel.

 $\cdot$  Spend \$850 waterfowling gear and equipment annually - over \$35 million annually.

### What they own...

- Nearly 90% own blinds or blind materials.
- 66% will buy chest waders within three years. 50% typically purchase waders every three years. Where they have

### Where they buy...

• 88% buy from sporting goods stores, 66% buy from online stores, 60% buy from mail or phone catalogue operations, 40% buy from Big Box retailers.

### In the coming year...

- $\cdot$  50% will buy blinds or blind materials.
- 50% plan to buy products in the coming year: Among these, a majority will buy clothes (47%), boots (28%) or waders (27%).

### **SHOTGUNS & LOADS**

- Nearly all WILDFOWL readers own shotguns, with an average reader owning 5 shotguns., with nearly half owning 5+ shotguns.
- 99% of WILDFOWL readers own 12 gauge shotgun, a majority own 20 gauge shotgun; 40% own a 10 or 410 gauge, and 1 in 6 own 16 gauge shotgun.
- 30% of WILDFOWL readers plan to purchase a new shotgun in the coming year. Among these buyers: 88% will buy a new 12 gauge, 25% will buy a new 20 gauge, 10% will buy a new 10 or subgauge.

On average, WILDFOWL readers spend \$250 per year on factory ammo and cumulatively \$10 million a year on ammo purchases. 70% use either premium steel shot or steel shot loads, 25% use non-toxic premium loads.

### BOATS

- + 67% of readers own a boat; 60% own 2 boats or more and 1 in 8 readers will buy a boat in the next year.
- $\cdot$  78% own an Outboard and 44% own 2 or more.

### ATV/UTV

- 44% of readers own an ATV/UTV and one in five will be in the market to buy an ATV/UTV in the next year; with 1 in 8 buying in the next year.

### DOGS

- 80% of WILDFOWL readers own dogs, and two-thirds own waterfowling dogs: 82% are Labs, followed by Chessies and Goldens. On average, dog owners have 1.7 dogs each.
- On average, WILDFOWL's 26,650 dog owners spend \$65/month on dog food, for a cumulative total of \$1.9 million each month or \$23.2 million each year.
- Nearly all buy flea and tick preventatives, and 1 in 3 buy dewormers, 1 in 4 buy dog pain meds, 1 in 5 buy food supplements in a given year.

Print Audience	461,846
Circulation	41,986
Average Household Income	\$138,900
Average Net Worth	\$631,500



### The Equipment Issue

**A GROUNDBREAKING WILDFOWL** Magazine Tradition Continues with our 2019 August Equipment Issue. The absolute benchmark of waterfowling publications, it helps readers become better hunters with a thrilling array of new equipment with special features and sections that include:

- Duck boats of all kinds, everything from one-man layouts to big water rigs
- Mud motors galore, outboards too
- $\cdot\,$  What's new in the world of shotguns & ammo
- Blinds, blinds and more blinds
- $\cdot\,$  The latest in decoys and decoy technology
- $\cdot$  A huge duck and goose call section
- A clothing section built from the water up starting with the right waders & boots for your style of hunting to the latest garments & camo patterns that deliver it all in the world of waterproof cold weather gear
- Dog supplies: the stuff you need to train the new pup or keep that old retriever going strong
- ATV's.

### Two Ways to Buy...

The WILDFOWL Equipment Issue offers advertisers two easy and effective ways to take advantage of this special opportunity: You can buy the WILDFOWL Equipment Issue at your earned rate or fully leverage your message with our 2 for 1 package. Advertisers running a minimum of four insertions of equal size, one in the Equipment Issue at the 1x WILDFOWL rate, and three other issues of WILDFOWL in 2019 (at your earned rate) will receive a matching ad in the Equipment Issue of equal size to the one you purchased free of charge.\*

### ...With Double the Impact!

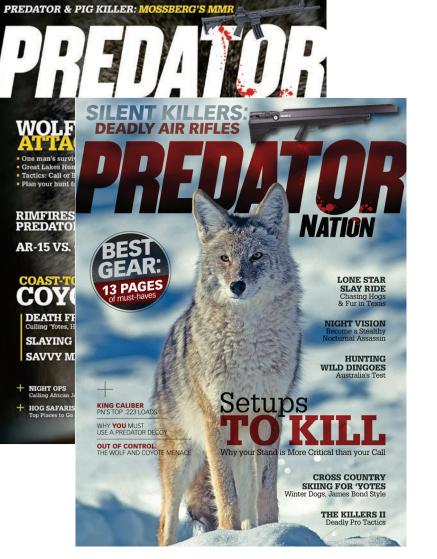
The WILDFOWL Equipment Issue has two newsstand release dates, both perfectly timed to coincide with peak purchasing periods: mid-Summer and late-Autumn. The first newsstand release date is July 2 (in subscribers hands by June 25), just in front of the heart of your selling season, and the second newsstand release date is December 24, when things get rolling south of the Mason Dixon line.



For more information about this top-selling issue, call your advertising sales representative today—but act quickly, final space reservation is May 6!

### Special Interest Issue

Predator Nation is the best-selling magazine on the booming sport of chasing coyotes, foxes, wolves, bear and hogs. It is unrivalled for depth and quality of content, with over 80 pages of editorial features, gear and field tests every single issue. Don't miss your chance to be in the top publication on the fastest growing sector in the hunting world. With the best experts such as Fred Eichler and Wyman Meinzer, readers gravitate to Predator Nation for the edgy content (Wolf Attacks!) and entertainment factor, and especially to learn about the products and strategies that will make them more effective predator hunters.



### Predator Nation #1 | Ad close: October 25, 2018 | On Sale: January 1, 2019 Predator Nation #2 | Ad close: September 3, 2019 | On Sale: November 5, 2019



ective January 1, 20	18				
4-Color	1x	<b>3</b> x	6x	9x	12x
Full Page	\$5,190	\$4,684	\$4,407	\$4,149	\$3,567
2/3 Page	\$3,985	\$3,569	\$3,383	\$3,192	\$2,995
1/2 Page	\$3,354	\$3,033	\$2,854	\$2,687	\$2,515
1/3 Page	\$2,595	\$2,353	\$2,213	\$2,061	\$1,965
1/4 Page	\$2,336	\$2,093	\$1,976	\$1,858	\$1,739
1/6 Page	\$1,971	\$1,773	\$1,673	\$1,571	\$1,464
2-Color	1x	3x	6x	9x	12x
Full Page	\$4,177	\$3,844	\$3,659	\$3,473	\$3,299
2/3 Page	\$3,079	\$2,807	\$2,697	\$2,585	\$2,448
1/2 Page	\$2,478	\$2,301	\$2,189	\$2,105	\$2,010
1/3 Page	\$1,908	\$1,779	\$1,717	\$1,661	\$1,571
1/4 Page	\$1,633	\$1,537	\$1,480	\$1,414	\$1,380
1/6 Page	\$1,317	\$1,255	\$1,205	\$1,182	\$1,155
B&W	1x	3x	6x	9x	12x
Full Page	\$3,558	\$3,220	\$3,033	\$2,854	\$2,672
2/3 Page	\$2,448	\$2,189	\$2,077	\$1,959	\$1,829
1/2 Page	\$1,852	\$1,673	\$1,467	\$1,480	\$1,390
1/3 Page	\$1,278	\$1,160	\$1,098	\$1,036	\$951
1/4 Page	\$1,008	\$906	\$850	\$788	\$755
1/6 Page	\$692	\$630	\$579	\$563	\$534
Covers	1x	3х	6x	9x	12x
Covers 4	\$6,412	\$5,792	\$5,461	\$5,140	\$4,831
Covers 2	\$5,679	\$5,135	\$4,831	\$4,543	\$4,262
Covers 3	\$5,450	\$4,909	\$4,611	\$4,346	\$4,070

### Marketplace Advertising Rates

### Effective January 1, 2018

	1x	<b>3</b> x	7x
1ci	\$249	\$230	\$214 4/C
21/8" x1"	\$197	\$187	\$174 (B&W)
2ci	\$358	\$366	\$343
21/8" x 2¼"	\$321	\$281	\$275
3ci	\$574	\$518	\$478
21/8" x 31/2"	\$457	\$416	\$388
4ci	\$681	\$630	\$596
21/8" x43/4"	\$552	\$508	\$478
43/8" x 21/4"	\$552	\$508	\$478
7ci	\$1,076	\$963	\$912
21/8 " x7 "	\$862	\$772	\$732

	1x	3x	7x
63/4" x 2"	\$862	\$772	\$732
1/3 pg	\$1,350	\$1,288	\$1,255
21/8" x 91/4"	\$969	\$872	\$823
65/8" x 33/8"	\$969	\$872	\$823
43/8" x 43/4"	\$969	\$872	\$823
1/2 pg	\$1,852	\$1,746	\$1,678
65/8" x 43/4"	\$1,487	\$1,340	\$1,182
43/8" x 71/4"	\$1,487	\$1,340	\$1,182
Full pg	\$2,774	\$2,580	\$2,505
65/8" x 95/8"	\$2,573	\$2,301	\$2,189



### Ad Sizes & Mechanical Specs.

### **Typical Advertising Sizes and Mechanical Specifications**

Trim Size: 7 <sup>3</sup>/<sub>4</sub> w x 10 <sup>1</sup>/<sub>2</sub> h

#### 1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

#### 2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

#### 3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

#### 4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

#### **5. Two-Third Horizontal** Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

#### 6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25 **7. One-Half Horizontal** Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

#### 8. One-Third Vertical

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

### 9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

#### **10. One-Third Horizontal** Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

**11. One-Quarter Vertical** Non-Bleed: 3.375 x 4.75

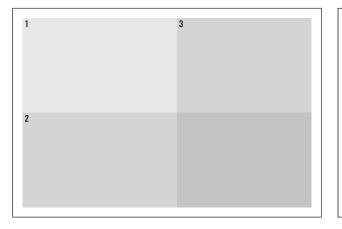
**12. One-Quarter Horizontal** Non-Bleed: 4.375 x 3.625

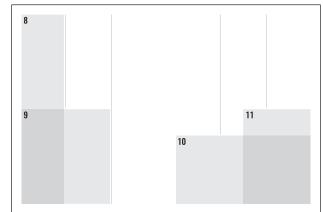
**13. One-Sixth Vertical** Non-Bleed: 2.125 x 4.75

**14. One-Sixth Horizontal** Non-Bleed: 4.375 x 2.25

**15. One-Eighth Horizontal** Non-Bleed: 4.375 x 1.5

**16. One-Eighth Page** Non-Bleed: 2.125 x 3.5





**17. One-Twelfth Page** Non-Bleed: 2.125 x 2.25

**18. One Inch Banner** Non-Bleed: 6.75 x 1 **19. Two Inch Banner** Non-Bleed: 6.75 x 2

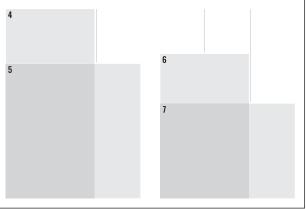
**20. Eight Inch Vertical** Non-Bleed: 2.125 x 8

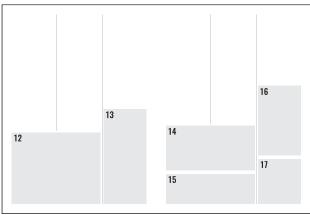
### 21. Seven Inch Vertical

Non-Bleed: 2.125 x 7 **22. Six Inch Vertical** Non-Bleed: 2.125 x 6

**23. One Inch 2-Column** Non-Bleed: 4.375 x 1

**24. One Inch Vertical** Non-Bleed: 2.125 x 1





SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

**Non-Bleed** - 1/2" inside trim. Non-bleed ads should have all elements within this measurement.

**Bleed** – 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim. **Trim** – The edge of the page.

Safety - 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.

### Terms and Conditions.

- **1** The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- **2** Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- **3** Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- **4** Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- **5** The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or pro ts.
- **6** Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- **7** No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- **8** The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- **9** The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- **10** The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- **11** This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.

### Magazine Requirements & Specs.

### **General Production Information:**

Production Manager Wildfowl 2 News Plaza Peoria, IL 61614 309-679-5073 jenny.kaeb@outdoorsg.com

### **Trim Size:** 7<sup>3</sup>/<sub>4</sub>-in. wide x 10<sup>1</sup>/<sub>2</sub>-in. high

**Non-Bleed:** <sup>1</sup>/<sub>2</sub>-in. inside trim. Non-bleed ads should have all elements within this measurement.

**Bleed:** 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.

Trim: The edge of the page.

**Safety:** 1/4-in. inside of the trim edge on all four sides for a total 1/2-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

### **Advertising File Requirements:**

OSG requires that ads be submitted in PDF/X-1a format.

### Files must have:

All fonts embedded.

Page geometry defined and consistent (trim, bleed, and media/ art boxes).

Correct color space for all elements (CMYK or grayscale).

Spot colors converted to CMYK.

Color and grayscale image resolution between 266 and 300 ppi at 100% placement.

Bitmap image resolution between 600 and 1200 ppi.

Total ink coverage should not exceed 300%.

### **Advertising File Submission:**

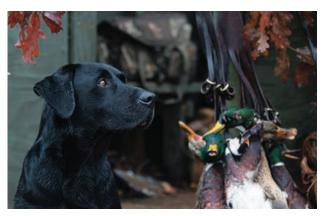
Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

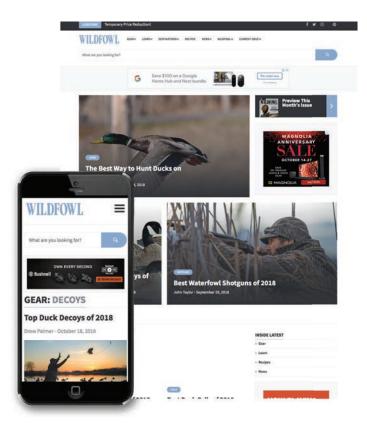
Proofs supplied by the advertiser for color guidance will be forwarded to press.







Wildfowl online adds a valuable dimension to the magazine's powerful brand by drawing visitors for the most up-todate reviews of cutting edge gear, guns and ammo, along with the best in waterfowling news, gun dog training tips and immersive hunting adventures, destinations and must-do travel stories. Presented with engaging video content, hunting forecasts, and extensive how-to tactics, it's the location the waterfowling community wants to be.



OUTDOOL

MEDIA KIT



41.3 Median Age

Average HHI	\$76,700
Male (%)	88%
Annual Page Views	3,110,303
Avg. Time Spent	1:44
Pages Per Session	4.0
Traffic From Mobile/Tablet	65%
eNewsletter Subscribers	43,113
Social Media Followers	21,655





Annual Frequency:	7 times/year
Field Served:	A magazine for Duck and Goose Hunters.
Published by	Outdoor Sportsman Group - Integrated Media

#### **Publisher's Statement**

6 months ended June 30, 2018, Subject to Audit

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION								
Total								
Paid & Verified	Single Copy	Total	Rate	Variance				
Subscriptions	Sales	Circulation	Base	to Rate Base				
39,466	2,520	41,986	None Claimed					

#### TOTAL CIRCULATION BY ISSUE

	Paid Subscriptions Verified Subscriptions					Single Copy Sales			Total	Total					
			Total			Total	Paid & Verified	Paid & Verified	Total			Total	Paid & Verified	Paid & Verified	Total
		Digital	Paid		Digital	Verified	Subscriptions	Subscriptions -	Paid & Verified		Digital	Single Copy	Circulation -	Circulation	Paid & Verified
Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	- Print	Digital Issue	Subscriptions	Print	Issue	Sales	Print	- Digital Issue	Circulation
Dec/Jan	25,501	865	26,366	12,693		12,693	38,194	865	39,059	2,695	9	2,704	40,889	874	41,763
Apr/May	25,279	993	26,272	13,210		13,210	38,489	993	39,482	2,418	33	2,451	40,907	1,026	41,933
Jun/Jul	23,167	924	24,091	15,766		15,766	38,933	924	39,857	2,400	7	2,407	41,333	931	42,264
Average	24,649	927	25,576	13,890		13,890	38,539	927	39,466	2,504	16	2,520	41,043	943	41,986

PRICE	
	Suggested Retail Prices (1)
	Retail Prices (1)
Average Single Copy	\$4.99
Subscription	\$27.97

(1) For statement period

RATE BASE None Claimed

#### NOTES

Variance Between Audit Report and Publisher's Statement: NOTE BY ALLIANCE FOR AUDITED MEDIA: In accordance with Chapter B 2.8(d) of AAM rules, the following is repeated from the audit report for the 12 months ended December 31, 2016: The difference shown in average paid and verified circulation when comparing this report with the publisher's statements for the period audited is 1,456 copies per issue deduction.

Post-Expire Copies: The following average number of copies were served to subscribers post expiration pending renewal and are included in Paid Subscriptions: 2,232

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 280

#### Included in Paid Circulation:

Individual Subscriptions

School Subscriptions

Single Copy Sales

Included in Verified Circulation: Included in verified circulation are copies distributed to: Individuals

Public Place Locations

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc. WILDFOWL, published by Outdoor Sportsman Group - Integrated Media \* 1040 Sixth Ave. 12th Floor \* New York, NY 10018

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TOM WEAVER Publisher

AAM Member since: 1986