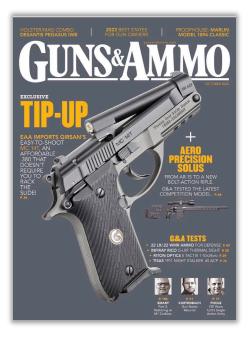


GUNS&AMMO 2024 MEDIA KIT

gunsandammo.com



GUNS&AMMO

Guns & Ammo is the preeminent, most respected media brand in the firearms field. G&A covers the complete spectrum of firearms, accessories and related products and it reaches more enthusiast-consumers than any other content provider in the category — in print (Guns & Ammo magazine), online (gunsandammomag.com) and on TV (Guns & Ammo TV). For the most effective campaigns, savvy marketers leverage the strength of the brand across the entire Guns & Ammo media platform.



At a Glance

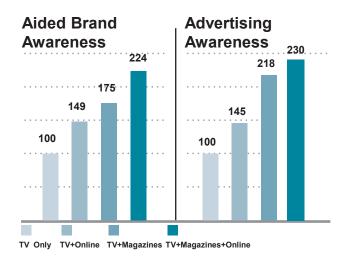
Take Advantage of this Diverse, Active and Influential Consumer by Leveraging the Synergies of the Guns & Ammo Brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies include:

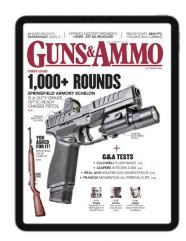
- Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

Cumulative Effects of Different Media

Pre/Post Point Change (Index vs. TV Alone)



Note: Results reflect the impact of different media combinations expressed as an index of TV as the base medium







GUNS & AMMO: KEY BRAND FACTS

Circulation:	367,165
Frequency:	12x/Year
Total Audience:	6,792,552
Average Household Income:	\$100,776

Shooting and the American Consumer

Guns & Ammo readers and web site visitors represent a powerful and deep cross-section of American consumers. Key facts you may not know about this influential market include:

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States – and the 2012 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work – including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources

- 2012 Accelara media research.
- 2020 subscriber study.
- Hunting in America: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2012; Dynamic Logic/Millward Brown CrossMedia Research, 2004-2007.
- Circulation, June 2022 AAM.
- MRI Doublebase 2022 (Audience)
- Demos based on Guns & Ammo Magazine.

Total Audience	<u>6,792,552</u>
Average Household Income	<u>\$100,776</u>
Average Net Worth	<u>\$687,000</u>
<u>Men/Women %</u>	79/21
Median Age	47

97% OWN A HANDGUN

- •75% Revolvers Centerfire
- •76% Striker-fired Semiauto Centerfire Pistol
- •75% Double/Single-Action Semiauto Centerfire Pistol
- •70% Semiauto Rimfire
- •61% 1911 Semiauto Centerfire Pistol
- 52% Revolver Rimfire

92% OWN A RIFLE/MUZZLELOADER

- •72% Semiautomatic Rimfire
- •71% AR-style Semiautomatic Centerfire
- 69% Bolt Action Centerfire
- 53% Bolt Action Rimfire
- 50% Lever Action Centerfire
- 30% Muzzleloader

83% OWN A SHOTGUN

- 67% Pump Action
- •43% Semi-Automatic
- •36% Single Shot
- •29% Side by Side
- •25% Over and Under



Subscribed to G&A for 10+ Years	<u>25%</u>
Satisfied with the Content of G&A	<u>92%</u>
Have Read all of the Past 5 Issues of G&A	<u>86%</u>
Pass Along Issues to Family/Friends	<u>47%</u>
Belong to a Gun Club or 2A Organization	<u>46%</u>

HUNTING

- •79% participated in Hunting in the last 12 months
- 53% hunted with a Bow or Crossbow in the last 12 months
- Spend an average of \$233 annually on Hunting Apparel

WHAT THEY HUNT ...

- •62% Big Game
- •58% Small Game
- •51% Varmints
- •35% Upland Game Birds
- •22% Water Fowl

VEHICLES

- 55% own/lease Pick-up Truck/s
- •43% own/lease Sport/Utility Vehicle/s
- •8% own/lease Vans
- •91% are primarily responsible for Vehicle Maintenance
- •82% purchased motor oil in the last 12 months



2024 Ad Close & On-Sale Dates

Issue	Ad Space Close/Materials Due	Newsstand on Sale
February 2024	11/1/23	1/2/24
March 2024	12/7/23	2/6/24
April 2024	1/5/24	3/5/24
May 2024	2/5/24	4/2/24
June 2024	3/12/24	5/7/24
July 2024	4/8/24	6/4/24
August 2024	5/10/24	7/9/24
September 2024	6/10/24	8/6/24
October 2024	7/8/24	9/3/24
November 2024	8/5/24	10/1/24
December 2024	9/10/24	11/5/24
January 2025	10/4/24	12/3/24







2024 Advertising Rates

4-Color	1x	3x	6x	9x	12x
Full Page	\$43,832	\$42,514	\$41,196	\$39,889	\$38,582
2/3 Page	\$35,945	\$34,889	\$33,809	\$32,719	\$31,627
1/2 Page	\$29,206	\$28,355	\$27,445	\$26,593	\$25,707
1/3 Page	\$24,706	\$23,968	\$23,229	\$22,491	\$21,751
1/4 Page	\$20,672	\$20,058	\$19,433	\$18,820	\$18,183
1/6 Page	\$17,308	\$16,774	\$16,262	\$15,751	\$15,194
2-Color	1x	3x	6x	9x	12x
Full Page	\$33,479	\$32,479	\$31,469	\$30,467	\$29,445
2/3 Page	\$26,751	\$25,956	\$25,150	\$24,331	\$23,547
1/2 Page	\$21,274	\$20,638	\$19,991	\$19,365	\$18,728
1/3 Page	\$16,455	\$15,978	\$15,467	\$14,990	\$14,490
1/4 Page	\$13,727	\$13,297	\$12,899	\$12,467	\$12,080
1/6 Page	\$11,444	\$11,080	\$10,762	\$10,386	\$10,069
B&W	1x	3x	6x	9x	12x
Full Page	\$26,775	\$25,979	\$25,172	\$24,354	\$23,559
2/3 Page	\$20,854	\$20,218	\$19,615	\$18,978	\$18,365
1/2 Page	\$16,455	\$15,978	\$15,467	\$14,990	\$14,490
1/3 Page	\$12,353	\$11,978	\$11,615	\$11,240	\$10,876
1/4 Page	\$9,603	\$9,308	\$9,012	\$8,761	\$8,455
1/6 Page	\$6,852	\$6,649	\$6,455	\$6,250	\$6,046
Covers	1x	3x	6x	9x	12x
Covers 4	\$56,970	\$55,276	\$53,572	\$51,856	\$50,140
Covers 2	\$50,401	\$48,912	\$47,378	\$45,867	\$44,379
Covers 3	\$48,208	\$46,787	\$45,333	\$43,877	\$42,446

Ad Sizes & Mechanical Specs.

Typical Advertising Sizes and Mechanical Specifications:

Trim Size: 7 ³/₄ w x 10 ¹/₂ h

1.Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page 1/2 Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4.Two-Third Vertical Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim:

5 x 10.5 Safety: 4.5 x 10

5.Two-Third Horizontal Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25 **7.One-Half Horizontal** Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8.One-Third Vertical Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75 **10.One-Third Horizontal** Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

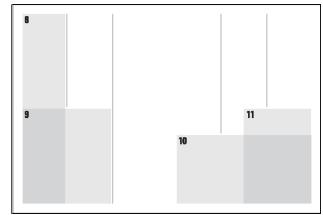
11.One-Quarter Vertical Non-Bleed: 3.375 x 4.75

12.One-Quarter Horizontal Non-Bleed: 4.375 x 3.625

13.One-Sixth Vertical Non-Bleed: 2.125 x 4.75

14.One-Sixth Horizontal Non-Bleed: 4.375 x 2.25 **15.One-Eighth Horizontal** Non-Bleed: 4.375 x 1.5 **16.One-Eighth Page** Non-Bleed: 2 125 x 3.5





17.One-Twelfth Page Non-Bleed: 2.125 x 2.25

18.One Inch Banner Non-Bleed: 6.75 x 1 **19.Two Inch Banner** Non-Bleed: 6.75 x 2 **20.Eight Inch Vertical** Non-Bleed: 2.125 x 8 **21.Seven Inch Vertical** Non-Bleed: 2.125 x 7

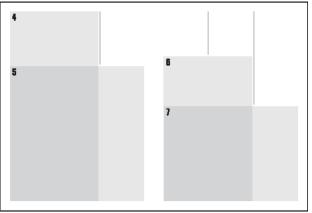
22.Six Inch Vertical Non-Bleed: 2.125 x 6 23.One Inch 2-Column Non-Bleed: 4.375 x 1 24.One Inch Vertical Non-Bleed: 2.125 x 1 SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

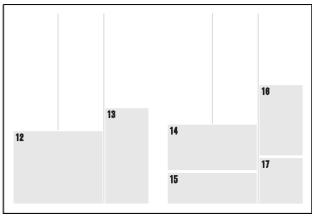
 $\ensuremath{\text{Non-Bleed}}\xspace - 1/2"$ inside trim. Non-bleed ads should have all elements within this measurement.

Bleed - 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

 $\ensuremath{\mbox{Trim}}$ — The edge of the page.

 ${\rm Safety}-1/4"$ inside of trim edge. All image and text not intended to bleed should be within this measurement.





Terms and Conditions:

1. The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.

2.Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.

3.Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.

4.Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.

5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits. 6.Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.

7.No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions. 8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.

9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.

10.The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.

11. This agreement shall be governed by and construed in accordance with the laws of the State of Colorado without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Colorado.

File Uploading & Mechanical Specs.

General Production Information:

Production Manager Guns & Ammo 2 News Plaza Peoria, IL 61614 309-679-5079 connie.mendoza@outdoorsg.com

- Trim Size: $7\frac{4}{10}$ -in. wide x $10\frac{1}{2}$ -in. high
- **Non-Bleed**: ½-in. inside trim. Non-bleed ads should have all elements within this measurement.
- **Bleed**: 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.
- Trim: The edge of the page.
- **Safety**: ¼-in. inside of the trim edge on all four sides for a total ½-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

Advertising File Requirements:

OSG requires that ads be submitted in PDF/X-1a format. Files must have:

- · All fonts embedded.
- Page geometry defined and consistent (trim, bleed, and media/ art boxes).
- Correct color space for all elements (CMYK or grayscale). Spot colors converted to CMYK.
- Color and grayscale image resolution between 266 and 300 ppi at 100% placement.
- Bitmap image resolution between 600 and 1200 ppi. Total ink coverage should not exceed 300%.

Advertising File Submission:

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

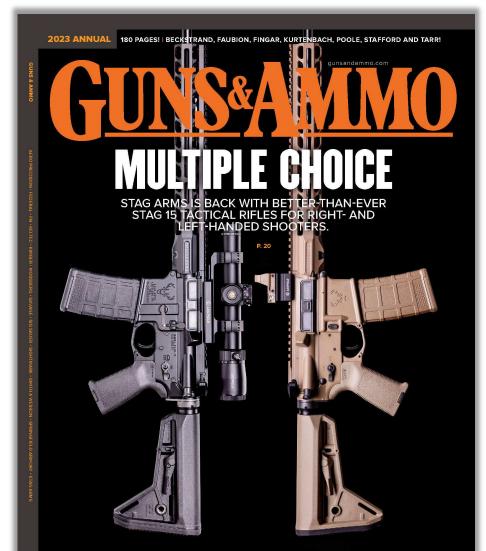
https://osg.sendmyad.com







2024 Special Interest Publication



STAG ARMS 15 TACTICAL I LEUPOLD DELTAPOINT PRO & MARK 3HD 1-6X I SPRINGFIELD ARMORY HELLION KELTEC P50 5.7X28MM I SAVAGE STANCE 9MM I. 300 & 338 NORMA I FN SCART 17 1.752 NATO FEDERAL 30 SUPER CARY I SMITH & WESSON M&P EZ I SIG SAUER P322.22 LR I MOSSBERG MC2SC 9MM KIMBER HUNTER I CHINESE SKS RESTO I AERO PRECISION AR45 PARTS I SIGHTMARK ULTRA SHOT

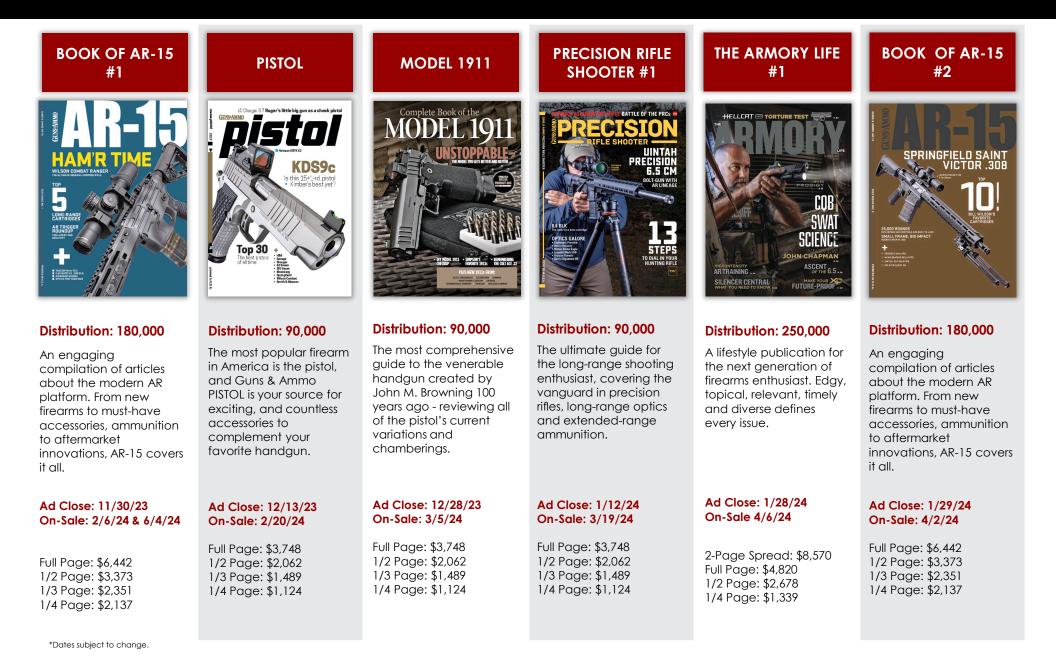
Guns & Ammo Annual

Distribution: 210,000

The Guns & Ammo Annual is the most comprehensive guide to the shooting sports ever produced.

Closing Date:	8/5/24
On-Sale Dates:	10/8/24 & 1/1/25
4-Color Page:	\$8,937
1/2 Page:	\$4,469
1/3 Page:	\$3,089
1/4 Page:	\$2,179









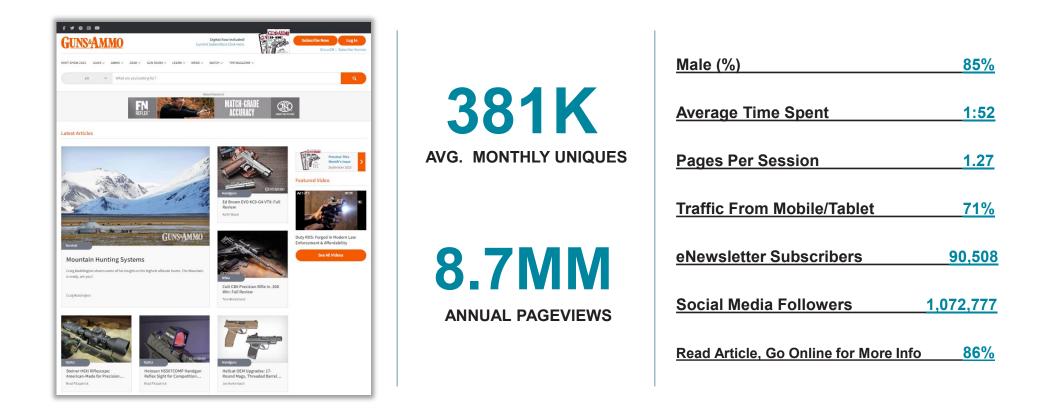








Guns & Ammo is the preeminent, most respected media brand in the firearms field. G&A covers the complete spectrum of firearms, accessories and related products and it reaches more enthusiast-consumers than any other content provider in the category – in print (Guns & Ammo magazine), online (gunsandammomag.com) and on TV.





Publisher's Statement

6 months ended December 31, 2022, Subject to Audit

Learn more about this media property at auditedmedia.com

(FUNSSAWINO)

Annual Frequency: 12 times/year

Field Served: Features information on current production of sporting arms and their use, as well as technical and semi-technical articles on reloading, black powder and collector's arms.

Published by Outdoor Spo

Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION							
Total Paid & Verified	Single	Total	Rate	Variance			
Subscriptions	CopySales	Circulation	Base	to Rate Base			
355,275	11,890	367,165	None Claimed				

TOT	TOTAL CIRCULATION BY ISSUE													
			Paid Subscrip	tions		Verified Subscr	iptions			Single Copy S	àales		Total	
				Total			Total	Total			Total	Total	Paid & Verified	Total
			Digital	Paid		Digital	Verified	Paid & Verified		Digital	Single Copy	Paid & Verified	Circulation	Paid & Verified
	Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	Subscriptions	Print	Issue	Sales	Circulation - Print	- Digital Issue	Circulation
	Jul	275,074	7,403	282,477	72,016		72,016	354,493	11,144	77	11,221	358,234	7,480	365,714
	Ашg	270,048	7,295	277,343	78,491		78,491	355,834	10,162	32	10,194	358,701	7,327	366,028
	Sep	266,291	7,235	273,526	83,417		83,417	356,943	11,249	51	11,300	360,957	7,286	368,243
	Oct	267,228	7,219	274,447	80,890		80,890	355,337	10,465	57	10,522	358,583	7,276	365,859
	Nov	265,590	7,007	272,597	82,552		82,552	355,149	11,233	64	11,297	359,375	7,071	366,446
	Dec	264,721	6,960	271,681	82,210		82,210	353,891	16,752	53	16,805	363,683	7,013	370,696
	Average	268,159	7,187	275,346	79,929		79,929	355,275	11,834	56	11,890	359,922	7,243	367,165

SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION					
	Print	Digital Issue	Total	% of Circulation	
Paid Subscriptions					
Individual Subscriptions	265,005	7,187	272,192	74.1	
Membership	3,154		3,154	0.9	
Total Paid Subscriptions	268,159	7,187	275,346	75.0	
Verified Subscriptions					
Public Place	79,574		79,574	21.7	
Individual Use	355		355	0.1	
Total Verified Subscriptions	79,929		79,929	21.8	
Total Paid & Verified Subscriptions	348,088	7,187	355,275	96.8	
Single Copy Sales					
Single Issue	11,834	56	11,890	3.2	
Total Single Copy Sales	11,834	56	11,890	3.2	
Total Paid & Verified Circulation	359,922	7,243	367,165	100.0	

VARIANCE OF LAST THREE RELEASED AUDIT REPORTS							
Audit Period Ended	Rate Base	Audit Report	Publisher's Statements	Difference	Percentage of Difference		
12/31/2021	None Claimed	367,796	367,796				
12/31/2020	None Claimed	372,123	372,123				
12/31/2019	None Claimed	364,963	364,963				

Visit auditedmedia.com Media Intelligence Center for audit reports

PRICES						
	Suggested Retail Prices	Average Price(1)				
Single Copy	\$5.99					
Subscription	\$39.94					
Average Subscription Price Annualized (2)		\$13.92				
Average Subscription Price per Copy		\$1.16				

Represents subscriptions for the 6 month period ended December 31, 2022
Based on the following issue per year frequency: 12