









SHOOTINES 2024 MEDIA KIT

shootingtimes.com



SHOOT

SHOOTIMES G

Shooting Times serves an extremely active group of dedicated, technically savvy shooting and hunting enthusiasts who form a core group of opinion-leaders and purchase-influencers in the shooting sports community. Shooting Times devotees are avid "information gatherers" and rely on shootingtimes.com and our popular special interest publications, including the annual Complete Book of the Model 1911, for the most current news and shooting sports information.



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At a Glance

Take Advantage of this Diverse, Active and Influential Consumer by Leveraging the Synergies of the Guns & Ammo Brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies include:

- Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

Cumulative Effects of Different Media

Pre/Post Point Change (Index vs. TV Alone)



Note: Results reflect the impact of different media combinations expressed as an index of TV as the base medium







SHOOTING TIMES: KEY BRAND FACTS

Circulation:	153,874
Frequency:	Monthly
Total Audience:	1,692,614
Average Household Income:	\$100,000

Shooting and the American Consumer

Guns & Ammo readers and web site visitors represent a powerful and deep cross-section of American consumers. Key facts you may not know about this influential market include:

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States – and the 2012 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work – including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources:

- 2012 Accelara media research.
- · 2020 subscriber study.
- Hunting in America: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2012; Dynamic Logic/Millward Brown CrossMedia Research, 2004-2007.
- Circulation, June 2022 AAM.
- MRI Doublebase 2022 (Audience)
- · Demos based on Guns & Ammo Magazine.

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Total Audience	1,692,614
Average Household Income	<u>\$100,000</u>
Average Net Worth	\$599,000
<u>Men/Women %</u>	<u>85/15</u>
Median Age	47

WHAT THEY OWN

96% OWN A HANDGUN

- 78% Revolvers Centerfire
- 55% Automatic Pistols Centerfire
- 53% Automatic Pistols Rimfire

91% OWN A SHOTGUN

- 64% Pump Action
- 45% Semi-Automatic
- 35% Single Shot

99% OWN A RIFLE

- 78% Bolt-Action Centerfire
- 54% Lever-Action Centerfire
- 47% Semi-Automatic Centerfire

50% OWN AN AIRGUN

96% OWN A SCOPE

- 99% own a Rifle Scope
- 41% own a Handgun Scope
- 16% own a Shotgun Scope

Attended at Least Some College	<u>89%</u>
Subscribed 4+ Years	<u>61%</u>
Own Firearms to Shoot Recreationally	<u>98%</u>
Belong to a Gun Club	<u>52%</u>
Advise Others on the Purchase of Firearms	<u>86%</u>

WHAT THEY HUNT

- 69% Big Game
- 64% Small Game
- 57% Varmints
- 50% Upland Birds

AMMUNITION

- 78% of SHOOTING TIMES readers reload own ammunition
- 89% reload ammunition for Rifle
- 89% reload ammunition for Target Shooting
- 84% reload ammunition for Handgun
- 78% reload ammunition for Hunting
- 1,931; the average number of rounds reloaded in the last year

VEHICLES

- 58% own/lease 1+ Pick Up Truck(s)
- 39% own/lease 1+ Sport Utility Vehicle
- 16% owns/lease 1+ Van
- 69% own/lease Domestic Only
- 22% own/lease Import and Domestic
- 41% or readers are personally responsible for Maintaining Vehicle(s)
- 83% change own Motor Oil
- 38% purchase Aftermarket Auto Accessories for Vehicles in the last 12 months

DIY

65% of readers have performed DIY project in the last year

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2024 Ad Close & On-Sale Dates

Issue	Ad Space Close/Materials Due	Newsstand on Sale
March	11/1/23	1/2/24
April	12/7/23	2/6/24
Мау	1/12/24	3/12/24
June	2/12/24	4/9/24
July	3/19/24	5/14/24
August	4/15/24	6/11/24
September	5/10/24	7/9/24
October	6/10/24	8/6/24
November	7/15/24	9/10/24
Dec/Jan	9/10/24	11/5/24
February	10/11/24	12/10/24







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2024 Advertising Rates

4-Color	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
1Page	\$16,691	\$16,200	\$15,288	\$14,386	\$14,174	\$13,848	\$13,521	\$13,180	\$13,099
2/3 Page	\$14,128	\$13,707	\$12,935	\$12,173	\$11,999	\$11,730	\$11,447	\$11,154	\$11,085
1/2 Page	\$12,091	\$11,740	\$11,073	\$10,429	\$10,276	\$10,032	\$9,797	\$9,552	\$9,493
1/3 Page	\$10,617	\$10,301	\$9,726	\$9,154	\$9,024	\$8,815	\$8,604	\$8,393	\$8,335
1/4 Page	\$7,889	\$7,655	\$7,222	\$6,801	\$6,696	\$6,544	\$6,392	\$6,227	\$6,192
1/6 Page	\$6,088	\$5,912	\$5,572	\$5,244	\$5,175	\$5,058	\$4,928	\$4,811	\$4,775
2-Color	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
1Page	\$13,495	\$12,783	\$11,999	\$11,425	\$11,284	\$11,203	\$10,921	\$10,652	\$10,594
2/3 Page	\$10,417	\$9,867	\$9,271	\$8,826	\$8,721	\$8,650	\$8,439	\$8,229	\$8,182
1/2 Page	\$9,130	\$8,638	\$8,112	\$7,725	\$7,632	\$7,573	\$7,386	\$7,210	\$7,164
1/3 Page	\$7,538	\$7,140	\$6,707	\$6,379	\$6,310	\$6,262	\$6,110	\$5,958	\$5,923
1/4 Page	\$5,630	\$5,338	\$5,009	\$4,765	\$4,718	\$4,670	\$4,565	\$4,448	\$4,424
1/6 Page	\$4,353	\$4,121	\$3,863	\$3,687	\$3,640	\$3,616	\$3,523	\$3,442	\$3,418
B&W	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
1Page	\$10,604	\$10,534	\$10,032	\$9,165	\$9,038	\$8,802	\$8,592	\$8,381	\$8,322
2/3 Page	\$8,041	\$7,984	\$7,609	\$6,941	\$6,860	\$6,671	\$6,509	\$6,357	\$6,310
1/2 Page	\$6,719	\$6,671	\$6,357	\$5,806	\$5,724	\$5,572	\$5,444	\$5,302	\$5,267
1/3 Page	\$5,161	\$5,126	\$4,881	\$4,459	\$4,402	\$4,284	\$4,179	\$4,086	\$4,050
1/4 Page	\$3,863	\$3,838	\$3,652	\$3,337	\$3,289	\$3,207	\$3,126	\$3,055	\$3,031
1/6 Page	\$2,973	\$2,950	\$2,809	\$2,575	\$2,540	\$2,469	\$2,412	\$2,352	\$2,342
Inch	\$713	\$703	\$678	\$610	\$610	\$585	\$574	\$561	\$561
Covers	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
Cover 2	\$19,197	\$18,623	\$17,663	\$16,703	\$16,318	\$15,931	\$15,544	\$15,169	\$15,065
Cover 3	\$18,365	\$17,815	\$16,891	\$15,978	\$15,603	\$15,240	\$14,878	\$14,503	\$14,409
Cover 4	\$21,701	\$21,046	\$19,959	\$18,880	\$18,448	\$18,002	\$17,582	\$17,136	\$17,032
Centerfold	1 x	3 x	6 x	12 x					
Centerfold	1 x \$17,862	3 x \$16,915	6 x \$15,873	12 x \$15,123					

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Ad Sizes & Mechanical Specs.

Typical Advertising Sizes and Mechanical Specifications:

Trim Size: 7 $\frac{3}{4}$ w x 10 $\frac{1}{2}$ h

1.Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2.Two Page 1/2 Horizontal Non-Bleed: 14.5 x 4.75

Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3.Full Page Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4.Two-Third Vertical Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5

Safety: 4.5 x 10

5.Two-Third Horizontal Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75

Safety: 4.5 x 7.25

7.One-Half Horizontal Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8.One-Third Vertical Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75 **10.One-Third Horizontal** Non-Bleed: 6.75 x 3.375

Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

11.One-Quarter Vertical Non-Bleed: 3.375 x 4.75

12.One-Quarter Horizontal Non-Bleed: 4.375 x 3.625 13.One-Sixth Vertical Non-Bleed: 2.125 x 4.75

14.One-Sixth Horizontal Non-Bleed: 4.375 x 2.25 15.One-Eighth Horizontal Non-Bleed: 4.375 x 1.5

16.One-Eighth Page Non-Bleed: 2.125 x 3.5





17.One-Twelfth Page Non-Bleed: 2.125 x 2.25

18.One Inch Banner Non-Bleed: 6.75 x 1 **19.Two Inch Banner** Non-Bleed: 6.75 x 2 20. Eight Inch Vertical Non-Bleed: 2.125 x 8

21.Seven Inch Vertical Non-Bleed: 2.125 x 7

22.Six Inch Vertical Non-Bleed: 2.125 x 6 23.One Inch 2-Column Non-Bleed: 4.375 x 1

24.One Inch Vertical Non-Bleed: 2.125 x 1

SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

Non-Bleed — 1/2" inside trim. Non-bleed ads should have all elements within this measurement.

Bleed — 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

Trim — The edge of the page.

Safety - 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.







Terms and Conditions:

1. The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.

2. Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.

3. Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.

4. Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.

5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits. 6. Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.

7. No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions. 8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.

9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.

10. The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.

11. This agreement shall be governed by and construed in accordance with the laws of the State of Colorado without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Colorado.

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File Uploading & Mechanical Specs.

General Production Information:

Production Manager Shooting Times 2 News Plaza Peoria, IL 61614 309-679-5073 Terry.Boyer@OutdoorSG.com

- Trim Size: 7³/₄-in. wide x 10¹/₂-in. high
- Non-Bleed: ½-in. inside trim. Non-bleed ads should have all elements within this measurement.
- **Bleed**: 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.
- Trim: The edge of the page.
- **Safety**: ¼-in. inside of the trim edge on all four sides for a total ½-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

Advertising File Requirements:

OSG requires that ads be submitted in PDF/X-1a format. Files must have:

- · All fonts embedded.
- Page geometry defined and consistent (trim, bleed, and media/ art boxes).
- Correct color space for all elements (CMYK or grayscale). Spot colors converted to CMYK.
- Color and grayscale image resolution between 266 and 300 ppi at 100% placement.
- Bitmap image resolution between 600 and 1200 ppi. Total ink coverage should not exceed 300%.

Advertising File Submission:

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

https://osg.sendmyad.com























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Shooting Times serves an extremely active group of dedicated, technically savvy shooting and hunting enthusiasts, who form a core group of opinion-leaders and purchase-influencers in the shooting sports community. Shooting Times devotees are avid "information gatherers" and rely on shootingtimes.com for the most current news and shooting sports information.





Publisher's Statement

6 months ended December 31, 2022, Subject to Audit



 Annual Frequency:
 12 times/year

 Field Served:
 Gun enthusiasts, hunters, shooters and collectors.

 Published by
 Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCU	LATION			
Total Paid & Verified	Single	Total	Rate	Variance
Subscriptions	CopySales	Circulation	Base	to Rate Base
148,458	5,416	153,874	None Claimed	

		Paid Subscrip	tions		Verified Subscr	iptions			Single Copy S	ales		Total	
Issue	Print	Digital Issue	Total Paid Subscriptions	Print	Digital Issue	Total Verified Subscriptions	Total Paid & Verified Subscriptions	Print	Digital Issue	Total Single Copy Sales	Total Paid & Verified Circulation - Print	Paid & Verified Circulation - Digital Issue	Total Paid & Verified Circulation
Jul	125,819	2,318	128,137	22,359		22,359	150,496	3,489		3,489	151,667	2,318	153,985
Aug	122,873	2,410	125,283	22,319		22,319	147,602	5,581	15	5,596	150,773	2,425	153,198
Sep	121,708	2,356	124,064	23,726		23,726	147,790	4,669	14	4,683	150,103	2,370	152,473
Oct	121,969	2,310	124,279	24,260		24,260	148,539	5,825	37	5,862	152,054	2,347	154,401
Nov	119,843	2,314	122,157	25,056		25,056	147,213	7,705	14	7,719	152,604	2,328	154,932
Dec	118,265	2,245	120,510	28,595		28,595	149,105	5,133	17	5,150	151,993	2,262	154,255
Average	121,746	2.326	124.072	24.386		24.386	148,458	5,400	16	5.416	151,532	2.342	153,874

		Digital		
	Print	Issue	Total	% of Circulation
Paid Subscriptions				22
Individual Subscriptions	121,746	2,326	124,072	80.6
Total Paid Subscriptions	121,746	2,326	124,072	80.6
Verified Subscriptions				50
Public Place	24,197		24,197	15.7
Individual Use	189	3	189	0.1
Total Verified Subscriptions	24,386		24,386	15.8
Total Paid & Verified Subscriptions	146,132	2,326	148,458	96.5
Single Copy Sales				
Single Issue	5,400	16	5,416	3.5
Total Single Copy Sales	5,400	16	5,416	3.5
Total Paid & Verified Circulation	151.532	2.342	153,874	100.0

Audit Period Ended	Rate Base	Audit Report	Publisher's Statements	Difference	Percentage of Difference
12/31/2021	None Claimed	155,225	155,225		
12/31/2020	None Claimed	156,496	156,496		
12/31/2019	None Claimed	159,600	159,600		

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PRICES		-
	Suggested Retail Prices	Average Price(1)
Single Copy	\$5.99	
Subscription	\$29.94	
Average Subscription Price Annualized (2)		\$15.00
Average Subscription Price per Copy		\$1.25

Represents subscriptions for the 6 month period ended December 31, 2022
 Based on the following issue per year frequency: 12