









GUNS&AMMO 2025 MEDIA KIT

gunsandammo.com



GUNS&AMMO

Guns & Ammo is the preeminent, most respected media brand in the firearms field. G&A covers the complete spectrum of firearms, accessories and related products and it reaches more enthusiast-consumers than any other content provider in the category — in print (Guns & Ammo magazine), online (gunsandammomag.com) and on TV (Guns & Ammo TV). For the most effective campaigns, savvy marketers leverage the strength of the brand across the entire Guns & Ammo media platform.



At a Glance

Take Advantage of this Diverse, Active and Influential Consumer by Leveraging the Synergies of the Guns & Ammo Brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies include:

- Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

Cumulative Effects of Different Media

Pre/Post Point Change (Index vs. TV Alone)









GUNS & AMMO: KEY BRAND FACTS

Circulation:	292,276
Frequency:	12x/Year
Total Audience:	5,407,106
Average Household Income:	\$100,776

Shooting and the American Consumer

Guns & Ammo readers and web site visitors represent a powerful and deep cross-section of American consumers. Key facts you may not know about this influential market include:

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States - and the 2012 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work - including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources

- 2012 Accelara media research.
- · 2020 subscriber study.
- · Hunting in America: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2012; Dynamic Logic/Millward Brown CrossMedia Research, 2004-2007.
- Circulation, June 2022 AAM.
- MRI Doublebase 2022 (Audience)
- · Demos based on Guns & Ammo Magazine.

Note: Results reflect the impact of different media combinations expressed as an index of TV as the base medium

<u>5,407,106</u>
<u>\$100,776</u>
<u>\$687,000</u>
79/21
47

97% OWN A HANDGUN

- •75% Revolvers Centerfire
- •76% Striker-fired Semiauto Centerfire Pistol
- •75% Double/Single-Action Semiauto Centerfire Pistol
- 70% Semiauto Rimfire
- •61% 1911 Semiauto Centerfire Pistol
- 52% Revolver Rimfire

92% OWN A RIFLE/MUZZLELOADER

- •72% Semiautomatic Rimfire
- •71% AR-style Semiautomatic Centerfire
- 69% Bolt Action Centerfire
- 53% Bolt Action Rimfire
- 50% Lever Action Centerfire
- 30% Muzzleloader

83% OWN A SHOTGUN

- 67% Pump Action
- •43% Semi-Automatic
- •36% Single Shot
- •29% Side by Side
- 25% Over and Under



Subscribed to G&A for 10+ Years	<u>25%</u>
Satisfied with the Content of G&A	<u>92%</u>
Have Read all of the Past 5 Issues of G&A	<u>86%</u>
Pass Along Issues to Family/Friends	<u>47%</u>
Belong to a Gun Club or 2A Organization	<u>46%</u>

HUNTING

- •79% participated in Hunting in the last 12 months
- 53% hunted with a Bow or Crossbow in the last 12 months
- Spend an average of \$233 annually on Hunting Apparel

WHAT THEY HUNT ...

- •62% Big Game
- •58% Small Game
- •51% Varmints
- •35% Upland Game Birds
- •22% Water Fowl

VEHICLES

- 55% own/lease Pick-up Truck/s
- •43% own/lease Sport/Utility Vehicle/s
- •8% own/lease Vans
- •91% are primarily responsible for Vehicle Maintenance
- •82% purchased motor oil in the last 12 months

2025 Ad Close & On-Sale Dates

Issue	Ad Space Close/Materials Due	Newsstand on Sale
February 2025	11/1/24	1/2/25
March 2025	12/7/24	2/6/25
April 2025	1/5/25	3/5/25
May 2025	2/5/25	4/2/25
June 2025	3/12/25	5/7/25
July 2025	4/8/25	6/4/25
August 2025	5/10/25	7/9/25
September 2025	6/10/25	8/6/25
October 2025	7/8/25	9/3/25
November 2025	8/5/25	10/1/25
December 2025	9/10/25	11/5/25
January 2026	10/4/25	12/3/25







Covers 3

\$48,208

\$46,787

\$45,333

\$43,877

\$42,446

2025 Advertising Rates

4-Color 1x 3x 6x 9x 12x Full Page \$43,832 \$42,514 \$41,196 \$39,889 \$38,582 2/3 Page \$35,945 \$34,889 \$33,809 \$32,719 \$31,627 1/2 Page \$29,206 \$28,355 \$27,445 \$26,593 \$25,707 1/3 Page \$24,706 \$23,968 \$23,229 \$22,491 \$21,751 1/4 Page \$20,672 \$20,058 \$19,433 \$18,820 \$18,183 1/6 Page \$17,308 \$16,774 \$16,262 \$15,751 \$15,194 2-Color 1x 3x 6x 9x 12x Full Page \$33,479 \$32,479 \$31,469 \$30,467 \$29,445 2/3 Page \$26,751 \$25,956 \$25,150 \$24,331 \$23,547 1/2 Page \$21,274 \$20,638 \$19,991 \$19,365 \$18,728 1/3 Page \$16,455 \$15,978 \$15,467 \$14,990 \$14,490 1/4 Page \$22,7						
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	Covers	1x	3x	6x	9x	12x
Covers 2 \$50,401 \$48,912 \$47,378 \$45,867 \$44,379	Covers 4	\$56,970	\$55,276	\$53,572	\$51,856	\$50,140
	Covers 2	\$50,401	\$48,912	\$47,378	\$45,867	\$44,379

Ad Sizes & Mechanical Specs.

Typical Advertising Sizes and Mechanical Specifications:

Trim Size: 7 3/4 w x 10 1/2 h

1.Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page 1/2 Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3.Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4.Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

5.Two-Third Horizontal Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6.One-Half Vertical Non-Bleed: 4.375 x 7.25

Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25 **7.One-Half Horizontal** Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8.One-Third Vertical Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75 **10.One-Third Horizontal** Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

11.One-Quarter Vertical Non-Bleed: 3.375 x 4.75

12.One-Quarter Horizontal Non-Bleed: 4.375 x 3.625 13.One-Sixth Vertical Non-Bleed: 2.125 x 4.75

14.One-Sixth Horizontal Non-Bleed: 4.375 x 2.25 **15.One-Eighth Horizontal** Non-Bleed: 4.375 x 1.5

16.One-Eighth Page Non-Bleed: 2.125 x 3.5





17.One-Twelfth Page Non-Bleed: 2.125 x 2.25

18.One Inch Banner Non-Bleed: 6.75 x 1 **19.Two Inch Banner** Non-Bleed: 6.75 x 2 **20.Eight Inch Vertical** Non-Bleed: 2.125 x 8 **21.Seven Inch Vertical** Non-Bleed: 2.125 x 7

22.Six Inch Vertical Non-Bleed: 2.125 x 6 23.One Inch 2-Column Non-Bleed: 4.375 x 1

24.One Inch Vertical Non-Bleed: 2.125 x 1





SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

 $\mbox{Non-Bleed} - 1/2"$ inside trim. Non-bleed ads should have all elements within this measurement.

Bleed - 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

 $\ensuremath{\text{Trim}}$ — The edge of the page.

 ${\rm Safety} = 1/4"$ inside of trim edge. All image and text not intended to bleed should be within this measurement.

Terms and Conditions:

1. The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.

2.Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.

3.Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.

4.Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.

5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits. 6.Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.

7.No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions. 8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.

9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.

10. The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.

11. This agreement shall be governed by and construed in accordance with the laws of the State of Colorado without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Colorado.

File Uploading & Mechanical Specs.

General Production Information:

Production Manager Guns & Ammo 2 News Plaza Peoria, IL 61614 309-679-5079 connie.mendoza@outdoorsg.com

- Trim Size: 7³/₄-in. wide x 10¹/₂-in. high
- Non-Bleed: ½-in. inside trim. Non-bleed ads should have all elements within this measurement.
- **Bleed**: 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.
- Trim: The edge of the page.
- **Safety**: ¼-in. inside of the trim edge on all four sides for a total ½-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

Advertising File Requirements:

OSG requires that ads be submitted in PDF/X-1a format. Files must have:

- All fonts embedded.
- Page geometry defined and consistent (trim, bleed, and media/ art boxes).
- Correct color space for all elements (CMYK or grayscale). Spot colors converted to CMYK.
- Color and grayscale image resolution between 266 and 300 ppi at 100% placement.
- Bitmap image resolution between 600 and 1200 ppi. Total ink coverage should not exceed 300%.

Advertising File Submission:

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

https://osg.sendmyad.com







2025 Special Interest Publication



Guns & Ammo Annual

Distribution: 210,000

The Guns & Ammo Annual is the most comprehensive guide to the shooting sports ever produced.

Closing Date:	8/5/25
On-Sale Dates:	10/8/25 & 1/1/26
4-Color Page:	\$8,937
1/2 Page:	\$4,469
1/3 Page:	\$3,089
1/4 Page:	\$2,179

















Guns & Ammo is the preeminent, most respected media brand in the firearms field. G&A covers the complete spectrum of firearms, accessories and related products and it reaches more enthusiast-consumers than any other content provider in the category – in print (Guns & Ammo magazine), online (gunsandammomag.com) and on TV.





Publisher's Statement

6 months ended June 30, 2024, Subject to Audit

Learn more about this media property at auditedmedia.com

<u> GUNS% MMO</u>

Annual Frequency: 12 times/year

 Field Served:
 Features information on current production of sporting arms and their use, as well as technical and semi-technical articles on reloading, black powder and collector's arms.

 Published by
 Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION						
Total						
Paid & Verified	Single	Total	Rate	Variance		
Subscriptions	CopySales	Circulation	Base	to Rate Base		
292,276	7,732	300,008	None Claimed			

T01	TOTAL CIRCULATION BY ISSUE													
			Paid Subscrip	itions		Verified Subscr	iptions			Single Copy S	òales		Total	
				Total			Total	Total			Total	Total	Paid & Verified	Total
			Digital	Paid		Digital	Verified	Paid & Verified		Digital	Single Copy	Paid & Verified	Circulation	Paid & Verified
	Issue	Print	lssue	Subscriptions	Print	Issue	Subscriptions	Subscriptions	Print	Issue	Sales	Circulation - Print	 Digital Issue 	Circulation
	Jan	240,895	1,471	242,366	50,825		50,825	293,191	8,508	40	8,548	300,228	1,511	301,739
	Feb	245,545	1,669	247,214	40,684		40,684	287,898	7,952	87	8,039	294,181	1,756	295,937
	Mar	249,170	1,617	250,787	43,314		43,314	294,101	7,519	11	7,530	300,003	1,628	301,631
	Apr	245,782	1,594	247,376	47,610		47,610	294,986	8,194	55	8,249	301,586	1,649	303,235
	Мау	242,990	1,624	244,614	47,374		47,374	291,988	7,159	88	7,247	297,523	1,712	299,235
	Jun	241,014	1,477	242,491	49,002		49,002	291,493	6,755	25	6,780	296,771	1,502	298,273
	Average	244,233	1,575	245,808	46,468		46,468	292,276	7,681	51	7,732	298,382	1,626	300,008

SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION					
	Print	Digital Issue	Total	% of Circulation	
Paid Subscriptions					
Individual Subscriptions	241,445	1,575	243,020	81.0	
Membership	2,788		2,788	0.9	
Total Paid Subscriptions	244,233	1,575	245,808	81.9	
Verified Subscriptions					
Public Place	45,827		45,827	15.3	
Individual Use	641		641	0.2	
Total Verified Subscriptions	46,468		46,468	15.5	
Total Paid & Verified Subscriptions	290,701	1,575	292,276	97.4	
Single Copy Sales					
Single Issue	7,681	51	7,732	2.6	
Total Single Copy Sales	7,681	51	7,732	2.6	
Total Paid & Verified Circulation	298,382	1,626	300,008	100.0	

VARIANCE OF LAST THREE RELEASED AUDIT REPORTS							
Rate Base	Audit Report	Publisher's Statements	Difference	Percentage of Difference			
None Claimed	367,796	367,796					
None Claimed	372,123	372,123					
	Rate Base None Claimed	Rate Base Audit Report None Claimed 367,796 None Claimed 372,123	Rate Base Audit Report Publisher's Statements None Claimed 367,796 367,796 None Claimed 372,123 372,123	Raíe Base Audit Report Publisher's Statements Difference None Claimed 367,796 367,796 372,123 372,123			

Visit auditedmedia.com Media Intelligence Center for audit reports

PRICES

	Suggested Retail Prices	Average Price(1)
Single Copy	\$5.00	
Subscription	\$24.99	
Average Subscription Price Annualized (2)		\$12.36
Average Subscription Price per Copy		\$1.03

Represents subscriptions for the 6 month period ended June 30, 2024
 Based on the following issue per year frequency: 12