



2019 MEDIA KIT

handgunsmag.com



SWEAT DGUNS

HANDGUNS is America's only small-arms media property dedicated to the all-around handgun enthusiast. It's core mission is to emphasize the proper use and selection of handguns for self-defense and sport shooting. For marketers, Handguns represents a super-efficient buy for anything from esoteric shooting supplies to pickup trucks and SUVs...and everything in between.







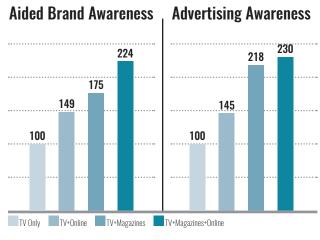
Take Advantage of this diverse, active and influential consumer by leveraging the synergies of the Handguns brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies conducted from 2003 through 2007 include:

- Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was the most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

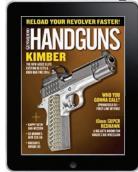
Cumulative Effects of Different Media Combinations

Pre/Post Point Change (Index vs. TV Alone)



Note: Results reflect the impact of different media combinations expressed as an index of TV as the base medium







Circulation	112,570
Frequency	Bi-monthly
Total Audience	1,238,270
Male/Female (%)	86/14
Median Age	46.7
Average Household Income	\$84,400

Shooting and the American Consumer*

While mainstream marketers often misrepresent the shooting enthusiast and the media that serves them as niche, or as having undesirable connotations, the reality is that these consumers represent a powerful and deep cross-section of American consumers. Key facts about this influential market include.

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States and the 2016 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources: MRI, Doublebase 2017 (Audience, Age and M/F). Data derived from Prototype developed by Douglas Jones Group, Prototype development occurs only one time/year. Most recent Accelara subscriber study (HHI). Hunting in America: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2012: Dynamic Logic/Millward Brown CrossMedia Research, 2004-2007. Circulation, June 2018 AAM.

APRIL / MAY 2019

Competition Primer:

How to get involved with competitive shooting and why it builds critical defensive skills

Closing Date

December 12, 2018

On Newsstand

February 19, 2019

JUNE / JULY 2019

The Mighty Snubby:

Why snubnose revolvers are still effective defensive tools and are in fact better than ever.

Closing Date

February 19, 2019

On Newsstand

April 23, 2019

AUG. / SEP. 2019

Best New Trail Guns:

Roundup of midsize revolvers and semiautos for hiking and camping.

Closing Date

April 22, 2019

On Newsstand

June 25, 2019

OCT. / NOV. 2019

Best Bargain Handguns:

Roundup of new pistols and revolvers offering quality and reliability at a price anyone can afford.

Closing Date

June 17, 2019

On Newsstand

August 20, 2019

DEC. 2019/ JAN. 2020

Light/Laser Guide:

Special section covering new weapon-mounted lights, lasers and light/laser combos, plus advice on how to choose the right one.

Closing Date

August 19, 2019

On Newsstand

October 22, 2019

FEB. / MARCH 2020

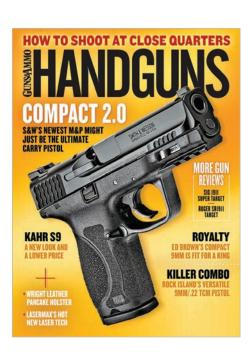
How Much Gun Should You Carry? A look at the tradeoff between power/ shootability and ease of concealment and comfort.

Closing Date

October 11, 2019

On Newsstand

December 17, 2019



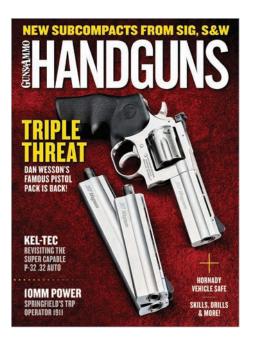
DEPARTMENTS

Speedloads: News of interest to defensive handgunners, revolver and pistol drills, hands-on product reviews, historical guns and more.

Essentials: In-depth reviews of holsters, lights and lasers, sights and other handgun accessories.

En Garde: Defensive skills and training tips for concealed carry and home defense.

Back Page Beauties: Timeless and modern classic handguns.



Print Audience	1,238,270
Average Household Income	\$84,400
Average Net Worth	\$702,600
Men/Women %	86/14
Median Age	46.7

69%
38%
25%
23%

58% belong to a Gun Club or Organization

HUNTING

- 57% went hunting in the last year
- 44% hunt with a bow or crossbow

WHAT THEY HUNT...

- 43% Small Game
- 38% Big Game
- 38% Varmints
- 32% Upland Birds
- 14% Water Fowl
- 5% Exotic Game
- 5% Other

The average HANDGUNS reader spends \$205 on hunting apparel annually

AMMUNITION

- 34% of HANDGUNS readers reload own ammunition
- The average reader purchases 946 rounds of factory loaded ammo annually

HANDGUNS

- •96% own a Handgun
- 74% own Revolvers Centerfire
- 72% own Pistols (semi-auto)
- 68% own Automatic Pistols Centerfire
- 50% own Automatic Pistols Rimfire
- 26% own Bolt Action
- 17% own Single Shot Centerfire

SHOTGUNS

- 76% own a Shotgun
- 61% own a Pump Action
- 35% own a Semi-automatic
- 31% own a Single Shot
- 23% own a Side by Side
- 18% own a Over and Under

RIFLES

- 77% own a Rifle
- 56% own a Bolt Action Centerfire
- 49% own a Semi-automatic Centerfire
- 44% own a Lever Action Centerfire
- 28% own a Single Shot
- 14% own a Pump Action

VEHICLE

- 46% own/leases 1+ Sport/Utility Vehicle
- 45% owns/lease 1+Pick-up Truck
- 12% owns/leases 1+Van
- 92% of readers are primarily responsible for Vehicle Maintenance
- 70% of readers have changed own oil in the last year

DIY

• 82% of readers have performed DIY Project in the last year

2019 Handguns Magazine

ISSUE	THEME	AD SPACE CLOSE/ Materials due	NEWSSTAND ON SALE
APRIL / MAY	Competition Primer	12/12/18	2/19/19
JUNE/JULY	The Mighty Snubby	2/19/19	4/23/19
AUGUST/SEPTEMBER	Best New Trail Guns	4/22/19	6/25/19
OCTOBER/NOVEMBER	Best Bargain Handguns	6/17/19	8/20/19
DECEMBER/JANUARY '20	Light/Laser Guide	8/19/19	10/22/19
FEBRUARY/MARCH '20	How Much Gun Should You Carry?	10/11/19	12/17/19







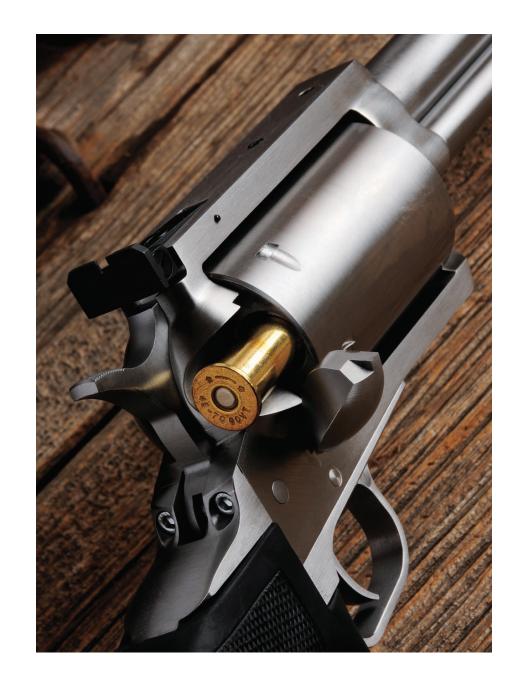
2019 General Advertising Rates

4-Color	1 x	3 x	6 x	9 x
Page	\$11,179	\$10,851	\$10,501	\$10,173
2/3 Page	8,938	8,665	8,425	8,163
1/2 Page	7,255	7,048	6,841	6,600
1/3 Page	6,152	5,967	5,781	5,606
1/4 Page	5,147	4,993	4,830	4,689
1/6 Page	4,327	4,175	4,043	3,923
2-Color	1x	3 x	6 x	9 x
Page	\$8,720	\$8,480	\$8,206	\$7,944
2/3 Page	6,971	6,786	6,567	6,360
1/2 Page	5,683	5,507	5,332	5,158
1/3 Page	4,546	4,393	4,262	4,142
1/4 Page	3,835	3,726	3,606	3,497
1/6 Page	3,246	3,158	3,060	2,950
B&W	1x	3 x	6 x	9 x
Page	\$6,971	\$6,786	\$6,567	\$6,360
2/3 Page	5,321	5,147	4,994	4,831
1/2 Page	4,185	4,065	3,944	3,824
1/3 Page	3,147	3,060	2,961	2,863
1/4 Page	2,437	2,361	2,305	2,240
1/6 Page	1,738	1,694	1,639	1,595
1/12 Page	951	929	907	874
1 Inch	393	383	371	361
Covers	1x	3 x	6 x	9 x
Cover 4	\$14,533	\$14,107	\$13,649	\$13,232



2019 Industry Advertising Rates

4-Color	1 x	3 x	6 x	9 x
Page	\$10,075	\$9,781	\$9,474	\$9,168
2/3 Page	8,042	7,824	7,573	7,321
1/2 Page	6,534	6,349	6,152	5,944
1/3 Page	5,529	5,377	5,202	5,049
1/4 Page	4,644	4,491	4,360	4,218
1/6 Page	3,890	3,758	3,649	3,540
2-Color	1x	3 x	6 x	9 x
Page	\$7,867	\$7,606	\$7,377	\$7,157
2/3 Page	6,284	6,097	5,901	5,726
1/2 Page	5,114	4,960	4,798	4,656
1/3 Page	4,087	3,967	3,847	3,715
1/4 Page	3,442	3,355	3,246	3,158
1/6 Page	2,896	2,841	2,743	2,678
B&W	1x	3 x	6 x	9 x
Page	\$6,284	\$6,097	\$5,901	\$5,726
2/3 Page	4,785	4,644	4,491	4,360
1/2 Page	3,771	3,662	3,551	3,431
1/3 Page	2,830	2,743	2,655	2,579
1/4 Page	2,196	2,131	2,076	2,000
1/6 Page	1,585	1,519	1,476	1,443
1/12 Page	852	820	787	754
1 Inch	361	350	328	317
Covers	1x	3 x	6 x	9 x
Cover 4	\$13,080	\$12,708	\$12,304	\$11,921
Cover 3	\$11,069	\$10,752	\$10,425	\$10,095
Cover 2	\$11,572	\$11,222	\$10,884	\$10,534

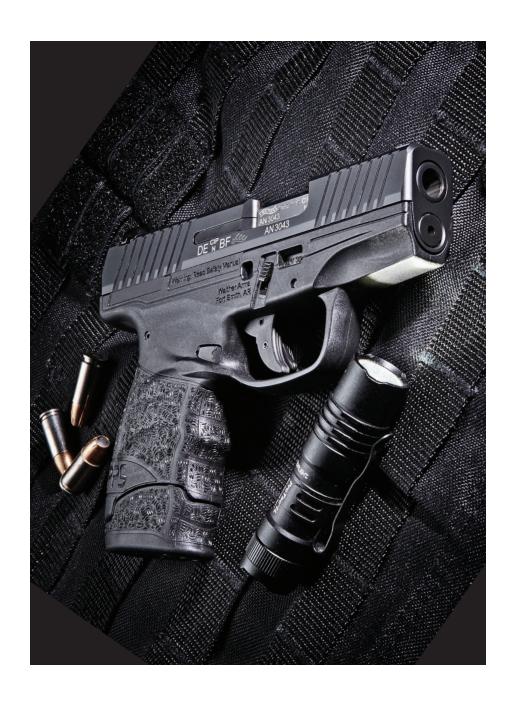


2019 Mail Order Advertising Rates

4-Color	1 x	3 x	6 x	9 x
Page	\$8,042	\$7,824	\$7,573	\$7,321
2/3 Page	6,447	6,239	6,053	5,868
1/2 Page	5,234	5,082	4,917	4,765
1/3 Page	4,436	4,317	4,163	4,032
1/4 Page	3,715	3,583	3,487	3,376
1/6 Page	3,103	2,983	2,918	2,830

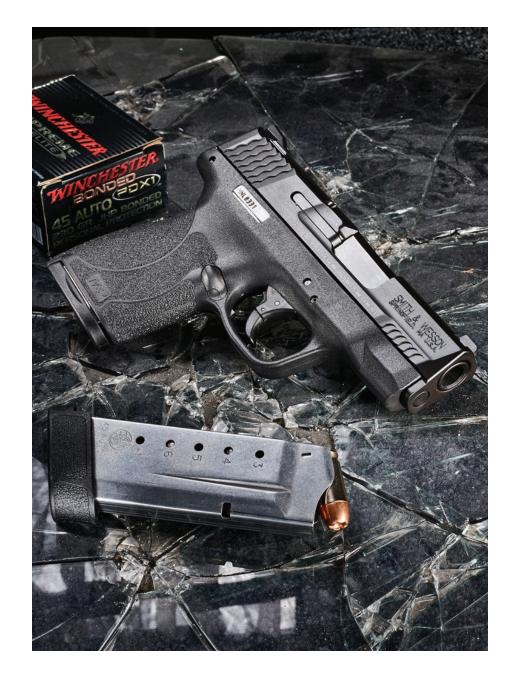
2-Color	1x	3 x	6 x	9 x
Page	\$6,284	\$6,097	\$5,911	\$5,726
2/3 Page	5,026	4,874	4,722	4,567
1/2 Page	4,087	3,989	3,847	3,726
1/3 Page	3,474	3,355	3,246	3,158
1/4 Page	2,765	2,678	2,612	2,524
1/6 Page	2,196	2,163	2,109	2,011

B&W	1x	3 x	6 x	9 x
Page	\$5,026	\$4,874	\$4,722	\$4,567
2/3 Page	3,824	3,715	3,583	3,487
1/2 Page	3,027	2,940	2,841	2,754
1/3 Page	2,262	2,196	2,120	2,044
1/4 Page	1,759	1,705	1,661	1,606
1/6 Page	1,268	1,225	1,179	1,147
1/12 Page	678	666	645	623
1 Inch		274	262	251



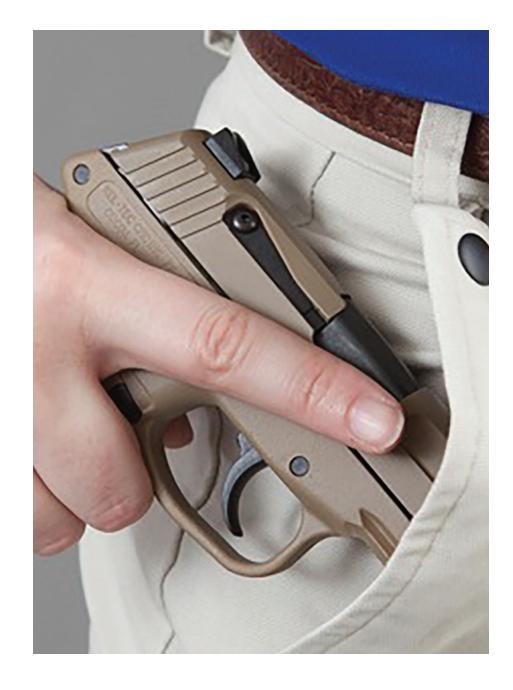
2019 Vehicle Aftermarket Advertising Rates

4-Color	1 x	3 x	6 x	9 x
Page	\$7,037	\$6,830	\$6,600	\$6,393
2/3 Page	5,627	5,453	5,289	5,114
1/2 Page	4,567	4,436	4,317	4,163
1/3 Page	3,879	3,748	3,629	3,520
1/4 Page	3,233	3,147	3,049	2,950
1/6 Page	1,027	989	967	934
1/12 Page	557	546	536	524
1 Inch	240	229	218	213
2-Color	1x	3 x	6 x	9 x
Page	\$5,485	\$5,354	\$5,169	\$5,005
2/3 Page	4,392	4,262	4,142	4,010
1/2 Page	3,573	3,474	3,376	3,267
1/3 Page	2,862	2,765	2,678	2,612
1/4 Page	2,426	2,349	2,272	2,207
B&W	1x	3 x	6 x	9 x
Page	\$4,392	\$4,262	\$4,142	\$4,010
2/3 Page	3,343	3,246	3,147	3,049
1/2 Page	2,644	2,556	2,491	2,404
1/3 Page	1,967	1,923	1,868	1,792
1/4 Page	1,561	1,497	1,453	1,399
1/6 Page	1,103	1,060	1,038	1,005
1/12 Page	600	590	579	557
1 Inch	262	241	229	229



2019 Marketplace Advertising Rates

Ellective January 1, 20	JIJ			
4-Color	1 x	3 x	6 x	9 x
1 Inch	294.58	284.28	273.98	261.62
2 Inches	557.23	535.6	524.27	492.34
1/12 Inch	699.37	677.74	666.41	611.82
3 Inches	862.11	808.55	753.96	710.7
4 Inches	1124.76	1092.83	1049.57	973.35
2-Color	1x	3 x	6 x	9 x
1 Inch	228.66	218.36	218.36	208.06
2 Inches	458.35	448.05	426.42	403.76
1/12 Page	600.49	557.23	535.6	502.64
3 Inches	699.37	677.74	644.78	611.82
4 Inches	939.36	917.73	841.51	415.09
B&W	1x	3 x	6 x	9 x
1 Inch	185.4	175.1	164.8	152.44
2 Inches	359.47	350.20	327.54	305.91
1/12 Page	436.72	426.42	403.76	383.16
3 Inches	534.57	502.64	481.01	448.05
4 Inches	699.37	677.74	666.41	611.82



Typical Advertising Sizes and Mechanical Specifications

Trim Size: 7 3/4 w x 10 1/2 h

1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

5. Two-Third Horizontal

Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

7. One-Half Horizontal

Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8. One-Third Vertical

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

10. One-Third Horizontal

Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

11. One-Quarter Vertical

Non-Bleed: 3.375 x 4.75

12. One-Quarter Horizontal

Non-Bleed: 4.375 x 3.625

13. One-Sixth Vertical

Non-Bleed: 2.125 x 4.75

14. One-Sixth Horizontal

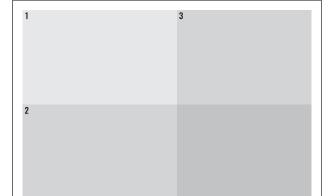
Non-Bleed: 4.375 x 2.25

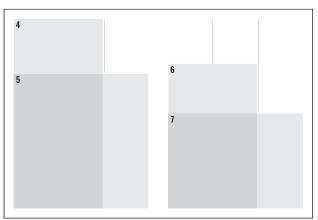
15. One-Eighth Horizontal

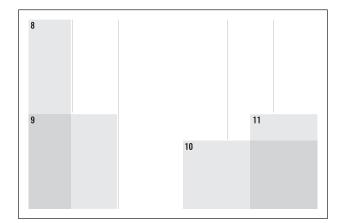
Non-Bleed: 4.375 x 1.5

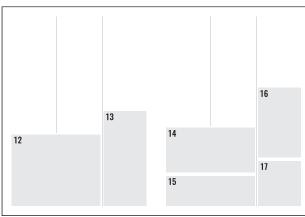
16. One-Eighth Page

Non-Bleed: 2.125 x 3.5









17. One-Twelfth Page

Non-Bleed: 2.125 x 2.25

18. One Inch Banner

Non-Bleed: 6.75 x 1

19. Two Inch Banner

Non-Bleed: 6.75 x 2

20. Eight Inch Vertical Non-Bleed: 2.125 x 8

21. Seven Inch VerticalNon-Bleed: 2.125 x 7

22 Six Inch Vertical

22. Six Inch Vertical Non-Bleed: 2.125 x 6

23. One Inch 2-Column *Non-Bleed:* **4.375** x **1**

24. One Inch Vertical Non-Bleed: 2.125 x 1

SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad

Non-Bleed -1/2" inside trim. Non-bleed ads should have all elements within this measurement

Bleed = 1/8 " outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

Trim - The edge of the page.

Safety – 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.

Terms and Conditions

- **1.** The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- **2.** Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- **3.** Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- **4.** Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- **5.** The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- **6.** Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- **7.** No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- **8.** The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- **9.** The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- **10.** The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- **11.** This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.

General Production Information

Production Manager
Handguns
2 News Plaza
Peoria, IL 61614
309-679-5085
Kathryn.McGlothlen@outdoorsg.com

Trim Size- 73/4-in. wide x 101/2-in. high

Non-Bleed. 1/2-in. inside trim. Non-bleed ads should have all elements within this measurement.

Bleed• 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.

Trim• The edge of the page.

Safety. $\frac{1}{4}$ -in. inside of the trim edge on all four sides for a total $\frac{1}{2}$ -in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.



Advertising File Requirements

OSG requires that ads be submitted in PDF/X-1a format.

Files must have-

All fonts embedded.

Page geometry defined and consistent (trim, bleed, and media/art boxes).

Correct color space for all elements (CMYK or grayscale).

Spot colors converted to CMYK.

Color and grayscale image resolution between 266 and 300 ppi at 100% placement.

Bitmap image resolution between 600 and 1200 ppi.

Total ink coverage should not exceed 300%.

Advertising File Submission

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

https://osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.











2019 Special Interest Publications

BOOK OF AR-15 I

Distribution: 105.000

Closing Date:

On-Sale Date:

4-Color Page:

1/2 Page:

1/3 Page:

1/4 Page:

The most comprehensive guide to the venerable handgun created by John M. Browning 100 years ago - reviewing all of the pistol's current variations and chamberings.

MODEL 1911

11/29/18 **Closing Date:** On-Sale Dates: 2/5/19

6/18/19

Distribution: 180.000

An engaging compilation of articles about the modern

AR platform with accessory

aftermarket coverage.

4-Color Page:	\$5,995
1/2 Page:	3,149
1/3 Page:	2,195
1/4 Page:	1,995
1/2 Page: 1/3 Page:	3,149 2,199

TRIGGER



Distribution: 90.000

TRIGGER places the lifestyle we shoot, how we socialize. what we use, whom to watch and who inspires us.

12/27/18 3/5/19

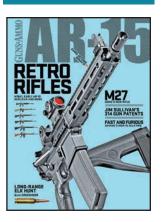
\$3,499 1,925 1.390 1.049

of gun ownership to learn why

Closing Date: 12/27/18 On-Sale Date: 3/5/19

4-Color Page: \$3,499 1/2 Page: 1.925 1/2 Page: 1/3 Page: 1,390 1/3 Page: 1/4 Page: 1.049 1/4 Page:

BOOK OF AR-15 II



Distribution: 95.000

An engaging compilation of articles about the modern AR platform with accessory aftermarket coverage.

Closing Date: 1/18/19 On-Sale Date: 3/26/19 4-Color Page: \$3,499 1,925 1,390 1.049

PRECISION RIFLE SHOOTER



Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles. long-range optics and extended-range ammunition.

Spring Issue Closing Date:

On-Sale Date:

4-Color Page: \$3,499 1,925 1/2 Page: 1/3 Page: 1,390 1/4 Page: 1.049

1/28/19

4/2/19

MATCH



Distribution: 90.000

SIP focused on the competitive shooting lifestyle. Covers all major disciplines of shooting sports, from action pistol to long-range rifle to archery and clay target shooting. There will also be an Olympic tie in for the 2020 games. Will have a profile of the gear used to win matches.

Closing Date: 3/5/19 On-Sale Date: 5/7/19

4-Color Page:	\$3,499
1/2 Page:	1,925
1/3 Page:	1,390
1/4 Page:	1,049





2019 Special Interest Publications

RED DOT

TREASURY

FIREARMS NEWS TREASURY

Distribution: 95,000

RIMFIRE

BE READY: SURVIVAL GUNS

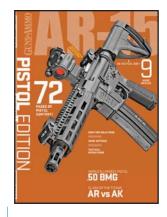
BOOK OF AR-15 III

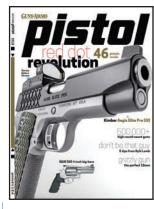
PISTOL











Distribution: 90,000

An e red-Lear disa VOU hunt and serv training tool. Focuses on products/tactics/training with red-dot-equipped firearms.

entire issue dedicated to	The Firearms News Treasury
-dot-equipped firearms.	brings back all the best
irn the advantages (and	articles from the previous ye
advantages) of equipping	in one place. Highlights from
r carry/competition/	brand-new product releases
nting firearm with a rugged	historical small arms reviews
l reliable red-dot sight. Also	to gunsmithing stories.
ves as a great new shooter	

Distribution: 90,000
1 1 0 0 1 1

Last produced in 2014, Rimfire magazine features articles on the world's most popular and affordable type of firearms. Subjects to include rifles, pistols, optics and ammo reviews, training tips and good old-fashioned shooting fun.

Distribution: 90.000 The ultimate resource for

information on the firearms that will help you stay alive when most others don't.

Distribution: 90.000

An engaging compilation of articles about the modern AR platform with accessory aftermarket coverage.

Distribution: 80.000

PISTOL brings pithy commentary to the politics, products, and lifestyles surrounding the handguns culture.

Closing Date:	3/5/19
On-Sale Date:	5/7/19

4-Color Page:	\$3,499
1/2 Page:	1,925
1/3 Page:	1,390
1/4 Page:	1,049

Closing Date: 3/18/19 On-Sale Date: 5/14/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 **Closing Date:** 4/22/19 On-Sale Date: 6/25/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 1/4 Page: 1.049

Closing Date: 5/17/19 On-Sale Date: 7/23/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 1/4 Page: 1.049

Closing Date: 6/3/19 On-Sale Date: 8/6/19 4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 1/4 Page: 1.049

Closing Date: 6/3/19 On-Sale Dates: 8/6/19 \$3,499 4-Color Page: 1/2 Page: 1,925 1/3 Page: 1,390

1.049

1/4 Page:





2019 Special Interest Publications

RETRO

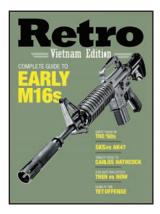
PRECISION RIFLE SHOOTER

PERSONAL DEFENSE

CARBINE

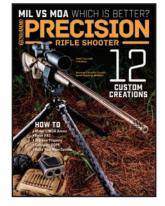
GUNS & AMMO ANNUAL

DUTY GUNS & GEAR FOR LAW ENFORCEMENT



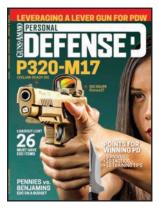
Distribution: 90,000

A coffee-table magazine showing the firearms used by U.S. and Vietnamese forces. Products (both new and old) will be the focus, but the issue will also include short stories from Vietnam war veterans.



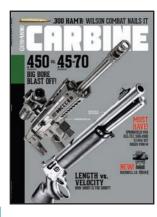
Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles, long-range optics and extended-range ammunition.



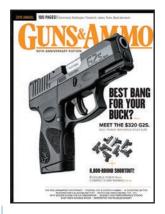
Distribution: 90,000

Readers will learn about defense-related firearms. Articles surrounding less- and non-lethal personal and home protection are also included.



Distribution: 85.000

The definitive source for all things carbine, from semi-autos to single shots to lever actions.



Distribution: 210.000

The Guns & Ammo Annual is the most comprehensive guide to the shooting sports ever produced.



Distribution: 90.000

A magazine for cops, by cops. Covering a wide variety of products, from guns to clothing to flashlights, lesslethal devices and vehiclerelated equipment. It will also cover tips and lessons from the best law enforcement trainers around.

6/17/19
8/20/19

4-Color Page: \$3,499 4-Color Page: 1/2 Page: 1/2 Page: 1,925 1/3 Page: 1/3 Page: 1.390 1/4 Page: 1/4 Page: 1.049

Fall Issue **Closing Date:** 6/28/19 9/3/19

On-Sale Date:

\$3,499 1,925 1,390 1,049

7/22/19 **Closing Date:** On-Sale Date: 9/24/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1.390 1/4 Page: 1.049

7/29/19 **Closing Date:** On-Sale Date: 10/1/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1.390 1/4 Page: 1.049

)	Closing Date: On-Sale Date:	7/29/19 10/1/19 Jan 2020
		Jan 2020

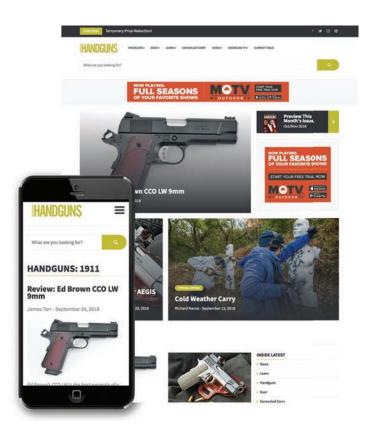
4-Color Page: \$8.343 1/2 Page: 4,172 1/3 Page: 2.884 1/4 Page: 2.034

Closing Date:	9/3/19
On-Sale Dates:	11/5/19

4-Color Page:	\$3,499
1/2 Page:	1,925
1/3 Page:	1,390
1/4 Page:	1,049



Handguns is America's only small-arms media property dedicated to the all-around handgun enthusiast. It's core mission is to emphasize the proper use and selection of handguns for self-defense and sport shooting.



175K iiii

Avg. Monthly Uniques

37.8
Median Age

Average HHI \$90,800 Male (%) 90% Annual Page Views 6,445,503 Avg. Time Spent 1:29 Pages Per Session 2.5 Traffic From Mobile/Tablet 62% eNewsletter Subscribers 131,566 166,087 Social Media Followers



Publisher's Statement

6 months ended June 30, 2018, Subject to Audit

Annual Frequency: 6 times/year

Field Served: Magazine dealing with aspects of the one-hand gun for both beginners and advanced enthusiasts. Topics include

personal defense, law enforcement, hunting, match competition, handgun history and more. Evaluates new guns,

ammunition and related gear the average shooter can afford.

Published by Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION								
Total								
Paid & Verified	Single	Total	Rate	Variance				
Subscriptions	CopySales	Circulation	Base	to Rate Base				
104.626	7.944	112.570	None Claimed					

T	TOTAL CIRCULATION BY ISSUE													
Paid Subscriptions				Verified Subscr	iptions			Single Copy S	ales		Total			
				Total			Total	Total			Total	Total	Paid & Verified	Total
			Digital	Paid		Digital	Verified	Paid & Verified		Digital	Single Copy	Paid & Verified	Circulation	Paid & Verified
	Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	Subscriptions	Print	Issue	Sales	Circulation - Print	- Digital Issue	Circulation
	Feb/Mar	99,793	5,679	105,472	627		627	106,099	8,929	128	9,057	109,349	5,807	115,156
	Apr/May	99,894	5,844	105,738	627		627	106,365	6,602	78	6,680	107,123	5,922	113,045
	Jun/Jul	94,722	6,065	100,787	627		627	101,414	8,000	93	8,093	103,349	6,158	109,507
	Average	98,136	5,863	103,999	627		627	104,626	7,844	100	7,944	106,607	5,963	112,570

SUPPLEMENTAL ANALYSIS OF AVERAGE	CIRCULATION			
	Print	Digital Issue	Total	% of Circulation
Paid Subscriptions				
Individual Subscriptions	98,136	5,863	103,999	92.4
Total Paid Subscriptions	98,136	5,863	103,999	92.4
Verified Subscriptions				
Individual Use	627		627	0.6
Total Verified Subscriptions	627		627	0.6
Total Paid & Verified Subscriptions	98,763	5,863	104,626	92.9
Single Copy Sales				
Single Issue	7,844	100	7,944	7.1
Total Single Copy Sales	7,844	100	7,944	7.1
Total Paid & Verified Circulation	106,607	5,963	112,570	100.0

		Average Price(2)	
	Suggested		Gross
	Retail Prices (1)	Net	(Optional)
Average Single Copy	\$4.99		
Subscription	\$19.94		
Average Subscription Price Annualized (3)		\$11.28	
Average Subscription Price per Copy		\$1.88	

- (1) For statement period
- (2) Represents subscriptions for the 12 month period ended December 31, 2017
- (3) Based on the following issue per year frequency: 6

	VARIANCE OF LAST THREE RELEASED AUDIT REPORTS								
	Audit Period Ended	Rate Base	Audit Report	Publisher's Statements	Difference	Percentage of Difference			
	12/31/2017	None Claimed	119,230	119,230					
	12/31/2016	None Claimed	122,073	122,073					
Ī	12/31/2015	None Claimed	125,285	127,222	-1,937	-1.5			

Visit www.auditedmedia.com Media Intelligence Center for audit reports

ADDITIONAL DATA IN WWW.AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

Circulation by Regional, Metro & Demographic Editions Geographic Data Analysis of New & Renewal Paid Individual Subscriptions Trend Analysis

48 W. Seegers Road • Arlington Heights, IL 60005-3913 • T: 224-366-6939 • www.auditedmedia.com

Copyright © 2018 All rights reserved.

Copyright © 2018 All rights reserved.

ADDITIONAL ANALYSIS OF VERIFIED

	Print	Digital Issue	Total			
Individual Use						
Ordered/Payment Not Received	627		627			
Total Individual Use Copies	627		627			

RATE BASE

None Claimed

NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 346

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

HANDGUNS, published by Outdoor Sportsman Group - Integrated Media * 1040 Sixth Avenue 12th Floor * New York, NY 10018

CARTER VONASEK MIKE SCHOBY Planning Director Publisher

P: 212.852.6686 * F: 212.403.7123 * URL: www.handgunsmag.com

Established: 1987 AAM Member since: 1990