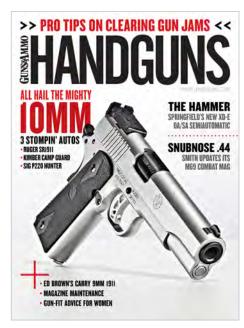






2018 MEDIA KIT

handguns.com



SWEAR DGUNS

HANDGUNS is America's only small-arms media property dedicated to the all-around handgun enthusiast. It's core mission is to emphasize the proper use and selection of handguns for self-defense and sport shooting. For marketers, Handguns represents a super-efficient buy for anything from esoteric shooting supplies to pickup trucks and SUVs...and everything in between.







2018 Handguns at a Glance

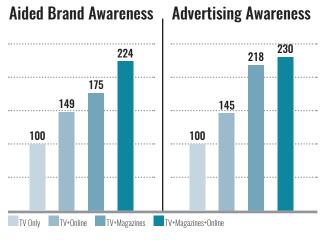
Take Advantage of this diverse, active and influential consumer by leveraging the synergies of the Handguns brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies conducted from 2003 through 2007 include:

- •Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was the most effective in driving online traffic and that traffic increased considerably when URLs were included

Cumulative Effects of Different Media Combinations

Pre/Post Point Change (Index vs. TV Alone)



Note- Results reflect the impact of different media combinations expressed as an index of TV as the base medium







| Circulation | 122,770 |
|--------------------------|------------|
| Frequency | Bi-monthly |
| Total Audience | 727,578 |
| Male/Female (%) | 87/13 |
| Median Age | 40.2 |
| Average Household Income | \$82,200 |

Shooting and the American Consumer*

While mainstream marketers often misrepresent the shooting enthusiast and the media that serves them as niche, or as having undesirable connotations, the reality is that these consumers represent a powerful and deep cross-section of American consumers. Key facts about this influential market include.

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States and the 2016 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources • MRI, DOUBLEBASE 2016: AAM, JUNE 2017: HUNTING IN AMERICA: HUNTING AND FISHING: BRIGHT STARS IN THE AMERICAN ECONOMY, THE CONGRESSIONAL SPORTSMEN'S FOUNDATION, 2012: DYNAMIC LOGIC/MILLWARD BROWN CROSSMEDIA RESEARCH 2004-2007

APRIL / MAY 2018

 Premium Ammo Guide: Special section covering the latest in premium defensive ammunition for concealed carry and home defense.

Closing Date

December 13, 2017

On Newsstand

February 20, 2018

JUNE / JULY 2018

• New Holster Buyer's Guide: Special section covering new rigs for concealed carry, range/tactical, off-body carry and gun belts.

Closing Date

February 20, 2018

On Newsstand

April 24 2018

AUG. / SEP. 2018

 Best New Trail Guns: Roundup of midsize revolvers and semiautos for hiking and camping

Closing Date

April 23, 2018

On Newsstand

June 26, 2018

OCT. / NOV. 2018

 Best Bargain Handguns: Roundup of new pistols and revolvers offering quality and reliability at a price anyone can afford.

Closing Date

June 18, 2018

On Newsstand

August 21, 2018

DEC. 2018/ JAN. 2019

• Light/Laser Guide: Special section covering new weapon-mounted lights, lasers and light/laser combos, plus advice on how to choose the right one

Closing Date

August 20 2018

On Newsstand

October 23, 2018

FEB. / MARCH 2019

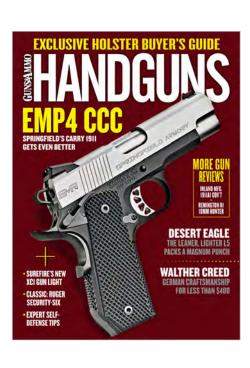
•Gun Cleaning Made Easy. Special section covering cleaning kits, accessories and chemicals to keep guns clean and running like they should.

Closing Date

October 12, 2018

On Newsstand

December 18, 2018







2018 Demographic Highlights

| | % Comp | | % Comp |
|--|-----------------------|---|-------------------|
| Total Audience Male Female | 727,578 87% 13% | Own a Rifle Bolt Action Centerfire Semi-automatic Centerfire | 77% 56% 49% |
| Median Age Children in Household Married | 40.2 17.3 69% | Lever action Centerfire Single Shot Pump Action | 44% 28% 14% |
| Attended College | 73% | Reload Own Ammunition | 34% |
| Professional/Management Craftsman/Tradesman Law Enforcement/Security | 38% 25% 23% | Average Number of Rounds of Factory-loaded Ammunition Purchased, Past 12 Months | 946 |
| Military Personnel | 1% | Went Hunting, Past 12 Months Small Game | 57% 43% |
| Average Household Income Average Household Net Worth | \$82,200 \$702,600 | Big Game Varmints Unland Come birds | 38% 38% 21% |
| Belong to a Gun Club or Organization | 58% | Upland Game birds Water Fowl | 21% 14% |
| Own a Handgun Revolvers Centerfire | 96% 74% | Exotic Game Other | 5% 5% |
| Automatic Pistols Centerfire Pistols (semi-auto) | 68% 72% | Hunt with a Bow or Crossbow | 44% |
| Automatic Pistols Rimfire Single Shot Centerfire | 50% 17% | Average Amount Spent on Hunting apparel in an Average Year | \$205 |
| Bolt Action Own a Shotgun | 26% 76% 61% | Owns/Leases 1+Van Owns/Leases 1+Pick-up Truck | 12% 45% |
| Pump Action Semi-automatic | 35% | Owns/Leases 1+ Sport/Utility Vehicle | 46% |
| Single Shot Side by Side | 31% 23% | Changed Own Oil, Past 12 Months Primarily Responsible for Vehicle Maintenance | 70% 92% |
| Over and Under | 18% | Performed DIY Project, Past 12 Months | 82% |

HANDGUNS MEDIA KIT

2018 Handguns Magazine

| Issue | Ad Space Close/Materials Due | Newsstand on Sale |
|----------------------|------------------------------|-------------------|
| April / May | 12/13/17 | 2/20/18 |
| June/July | 2/20/18 | 4/24/18 |
| August/September | 4/23/18 | 6/26/18 |
| October/November | 6/18/18 | 8/21/18 |
| December/January '19 | 8/20/18 | 10/23/18 |
| February/March '19 | 10/12/18 | 12/18/18 |
| | | |







2018 General Advertising Rates

Effective January 1, 2018

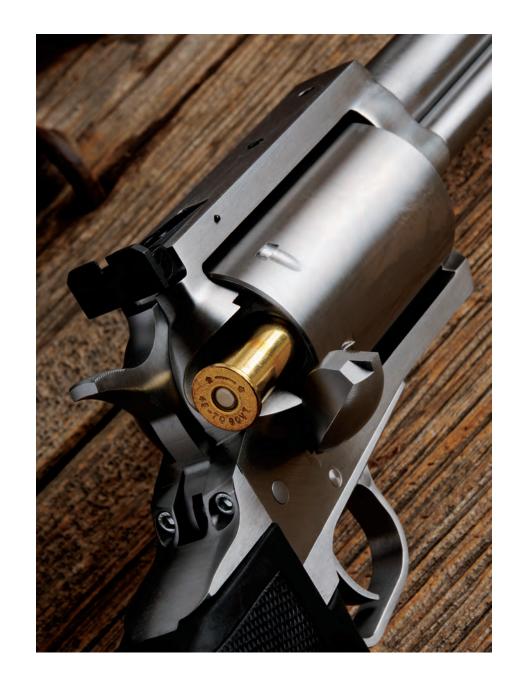
| 4-Color | 1 x | 3 x | 6 x | 9 x |
|-----------|----------|----------|----------|----------|
| Page | \$11,179 | \$10,851 | \$10,501 | \$10,173 |
| 2/3 Page | 8,938 | 8,665 | 8,425 | 8,163 |
| 1/2 Page | 7,255 | 7,048 | 6,841 | 6,600 |
| 1/3 Page | 6,152 | 5,967 | 5,781 | 5,606 |
| 1/4 Page | 5,147 | 4,993 | 4,830 | 4,689 |
| 1/6 Page | 4,327 | 4,175 | 4,043 | 3,923 |
| 2-Color | 1x | 3 x | 6 x | 9 x |
| Page | \$8,720 | \$8,480 | \$8,206 | \$7,944 |
| 2/3 Page | 6,971 | 6,786 | 6,567 | 6,360 |
| 1/2 Page | 5,683 | 5,507 | 5,332 | 5,158 |
| 1/3 Page | 4,546 | 4,393 | 4,262 | 4,142 |
| 1/4 Page | 3,835 | 3,726 | 3,606 | 3,497 |
| 1/6 Page | 3,246 | 3,158 | 3,060 | 2,950 |
| B&W | 1x | 3 x | 6 x | 9 x |
| Page | \$6,971 | \$6,786 | \$6,567 | \$6,360 |
| 2/3 Page | 5,321 | 5,147 | 4,994 | 4,831 |
| 1/2 Page | 4,185 | 4,065 | 3,944 | 3,824 |
| 1/3 Page | 3,147 | 3,060 | 2,961 | 2,863 |
| 1/4 Page | 2,437 | 2,361 | 2,305 | 2,240 |
| 1/6 Page | 1,738 | 1,694 | 1,639 | 1,595 |
| 1/12 Page | 951 | 929 | 907 | 874 |
| 1 Inch | 393 | 383 | 371 | 361 |
| Covers | 1x | 3 x | 6 x | 9 x |
| Cover 4 | \$14,533 | \$14,107 | \$13,649 | \$13,232 |
| | | | | |



2018 Industry Advertising Rates

Effective January 1, 2018

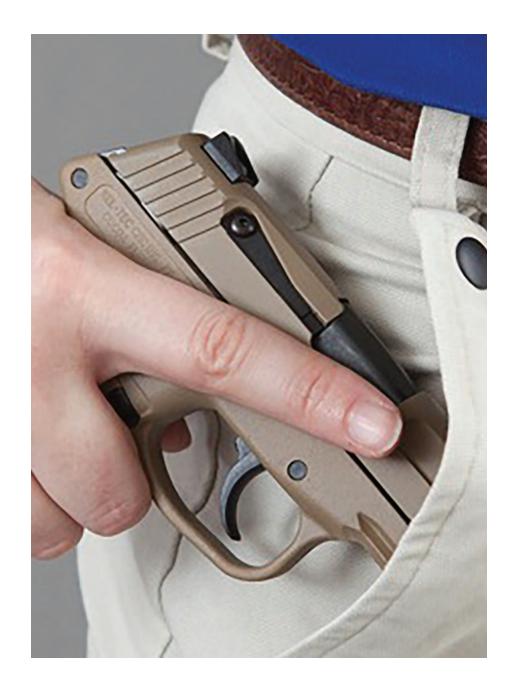
| 4-Color | 1 x | 3 x | 6 x | 9 x |
|-----------|----------|----------|----------|----------|
| Page | \$10,075 | \$9,781 | \$9,474 | \$9,168 |
| 2/3 Page | 8,042 | 7,824 | 7,573 | 7,321 |
| 1/2 Page | 6,534 | 6,349 | 6,152 | 5,944 |
| 1/3 Page | 5,529 | 5,377 | 5,202 | 5,049 |
| 1/4 Page | 4,644 | 4,491 | 4,360 | 4,218 |
| 1/6 Page | 3,890 | 3,758 | 3,649 | 3,540 |
| 2-Color | 1x | 3 x | 6 x | 9 x |
| Page | \$7,867 | \$7,606 | \$7,377 | \$7,157 |
| 2/3 Page | 6,284 | 6,097 | 5,901 | 5,726 |
| 1/2 Page | 5,114 | 4,960 | 4,798 | 4,656 |
| 1/3 Page | 4,087 | 3,967 | 3,847 | 3,715 |
| 1/4 Page | 3,442 | 3,355 | 3,246 | 3,158 |
| 1/6 Page | 2,896 | 2,841 | 2,743 | 2,678 |
| B&W | 1x | 3 x | 6 x | 9 x |
| Page | \$6,284 | \$6,097 | \$5,901 | \$5,726 |
| 2/3 Page | 4,785 | 4,644 | 4,491 | 4,360 |
| 1/2 Page | 3,771 | 3,662 | 3,551 | 3,431 |
| 1/3 Page | 2,830 | 2,743 | 2,655 | 2,579 |
| 1/4 Page | 2,196 | 2,131 | 2,076 | 2,000 |
| 1/6 Page | 1,585 | 1,519 | 1,476 | 1,443 |
| 1/12 Page | 852 | 820 | 787 | 754 |
| 1 Inch | 361 | 350 | 328 | 317 |
| Covers | 1x | 3 x | 6 x | 9 x |
| Cover 4 | \$13,080 | \$12,708 | \$12,304 | \$11,921 |
| Cover 3 | \$11,069 | \$10,752 | \$10,425 | \$10,095 |
| Cover 2 | \$11,572 | \$11,222 | \$10,884 | \$10,534 |



2018 Marketplace Advertising Rates

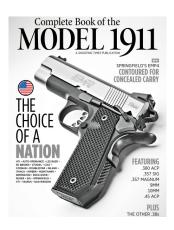
Effective January 1, 2018

| THEOLIVE January 1, 20 | 110 | | | |
|------------------------|---------|---------|---------|--------|
| 4-Color | 1 x | 3 x | 6 x | 9 x |
| 1 Inch | 294.58 | 284.28 | 273.98 | 261.62 |
| 2 Inches | 557.23 | 535.6 | 524.27 | 492.34 |
| 1/12 Inch | 699.37 | 677.74 | 666.41 | 611.82 |
| 3 Inches | 862.11 | 808.55 | 753.96 | 710.7 |
| 4 Inches | 1124.76 | 1092.83 | 1049.57 | 973.35 |
| 2-Color | 1x | 3 x | 6 x | 9 x |
| 1 Inch | 228.66 | 218.36 | 218.36 | 208.06 |
| 2 Inches | 458.35 | 448.05 | 426.42 | 403.76 |
| 1/12 Page | 600.49 | 557.23 | 535.6 | 502.64 |
| 3 Inches | 699.37 | 677.74 | 644.78 | 611.82 |
| 4 Inches | 939.36 | 917.73 | 841.51 | 415.09 |
| B&W | 1x | 3 x | 6 x | 9 x |
| 1 Inch | 185.4 | 175.1 | 164.8 | 152.44 |
| 2 Inches | 359.47 | 350.20 | 327.54 | 305.91 |
| 1/12 Page | 436.72 | 426.42 | 403.76 | 383.16 |
| 3 Inches | 534.57 | 502.64 | 481.01 | 448.05 |
| 4 Inches | 699.37 | 677.74 | 666.41 | 611.82 |



2018 Handguns Special Interest Publications

BOOK OF THE 1911



Distribution: 90,000

The most comprehensive guide to the venerable handgun created by John M. Browning 100 years ago - reviewing all of the pistol's current variations and chamberings.

| Closing Date: | 12/28/17 |
|---------------|----------|
| On-Sale Date: | 3/6/18 |

4-Color Page: \$2,839 1/2 Page: 1,476 1/3 Page: 1,022 1/4 Page: 739

TRIGGER II



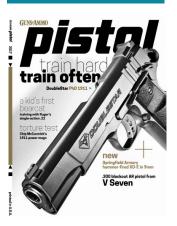
Distribution: 180,000

TRIGGER places the lifestyle of gun ownership to learn why we shoot, how we socialize, what we use, whom to watch and who inspires us.

| Closing Date: | 4/23/18 |
|---------------|----------|
| On-Sale Date: | 6/26/18 |
| | 11/27/18 |

| 4-Color Page: | \$4,201 |
|---------------|---------|
| 1/2 Page: | 2,158 |
| 1/3 Page: | 1,476 |
| 1/4 Page: | 1,078 |
| | |

PISTOL



Distribution: 90,000

PISTOL brings pithy commentary to the politics, products, and lifestyles surrounding the handguns culture.

| Closing Date: | 6/4/18 |
|----------------|--------|
| On-Sale Dates: | 8/7/18 |

| \$2,839 |
|---------|
| 1,476 |
| 1,022 |
| 739 |
| |

CARBINE



Distribution: 90,000

The definitive source for all things carbine, from semi-autos to single shots to lever actions.

| Closing Date: | 7/30/18 |
|---------------|---------|
| On-Sale Date: | 10/2/18 |

| 4-Color Page: | \$2,839 |
|---------------|---------|
| 1/2 Page: | 1,476 |
| 1/3 Page: | 1,022 |
| 1/4 Page: | 739 |

Typical Advertising Sizes and Mechanical Specifications

Trim Size: 7 3/4 w x 10 1/2 h

1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

5. Two-Third Horizontal

Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

7. One-Half Horizontal

Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8. One-Third Vertical

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

10. One-Third Horizontal

Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

11. One-Quarter Vertical

Non-Bleed: 3.375 x 4.75

12. One-Quarter Horizontal

Non-Bleed: 4.375 x 3.625

13. One-Sixth Vertical

Non-Bleed: 2.125 x 4.75

14. One-Sixth Horizontal

Non-Bleed: 4.375 x 2.25

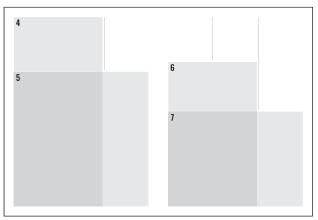
15. One-Eighth Horizontal

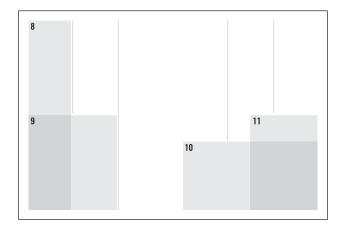
Non-Bleed: 4.375 x 1.5

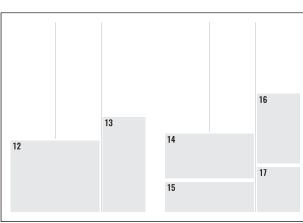
16. One-Eighth Page

Non-Bleed: 2.125 x 3.5









17. One-Twelfth Page

Non-Bleed: 2.125 x 2.25

18. One Inch Banner

Non-Bleed: 6.75 x 1

19. Two Inch Banner

Non-Bleed: 6.75 x 2

20. Eight Inch Vertical

Non-Bleed: 2.125 x 8

21. Seven Inch Vertical

Non-Bleed: 2.125 x 7

22. Six Inch Vertical

Non-Bleed: 2.125 x 6

23. One Inch 2-ColumnNon-Bleed: 4.375 x 1

24. One Inch Vertical Non-Bleed: 2.125 x 1

SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad

Non-Bleed -1/2" inside trim. Non-bleed ads should have all elements within this measurement

Bleed = 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

Trim - The edge of the page.

Safety – 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.



Handguns is America's only small-arms media property dedicated to the all-around handgun enthusiast. It's core mission is to emphasize the proper use and selection of handguns for self-defense and sport shooting.



36.4 Median Age

At A Glance

Average HHI

Male (%)

Annual Page Views

Avg. Time Spent

Pages Per Session

Traffic From Mobile/Tablet Devices

eNewsletter Subscribers

Social Media Followers

\$88,900

92%

13,444,245

1:50

3.6

63%

78,700

165,992



IDEAL FOR ACTIVATION AND CONVERSION

Reach Your Target Audience with Visually Engaging Display Ads

OSG Network Standard Industry Benchmarks

.14 CTR





MOBILE / TABLET



VIDEO

Pre Roll (:15 or :30 sec) Interstitial In-Stream

GET IMPROVED PERFORMANCE

OSG Network CTR performs 50% better

than standard industry benchmarks.



IDEAL FOR BRAND RECOGNITION AND RECALL

Native Advertising is a form of paid media where the ad experience follows the natural form and function of the user experience in which it is placed.

IMPROVED PERFORMANCE

Higher Lift In Purchase Intent More Engagement

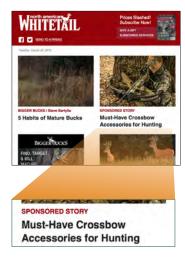
Native Ads



Your Content



F-Newletter



Content to be shared across social channels











PACKAGES

Custom Content

Your brand is associated with original custom content created for you by OSG writers.

- **Story Creation**
- In Stream ROS Ads
- eNewsletter placement
- 100% SOV banners all devices
- 60 Day Run
- Reporting (30 days post)

Editorial Sponsorships

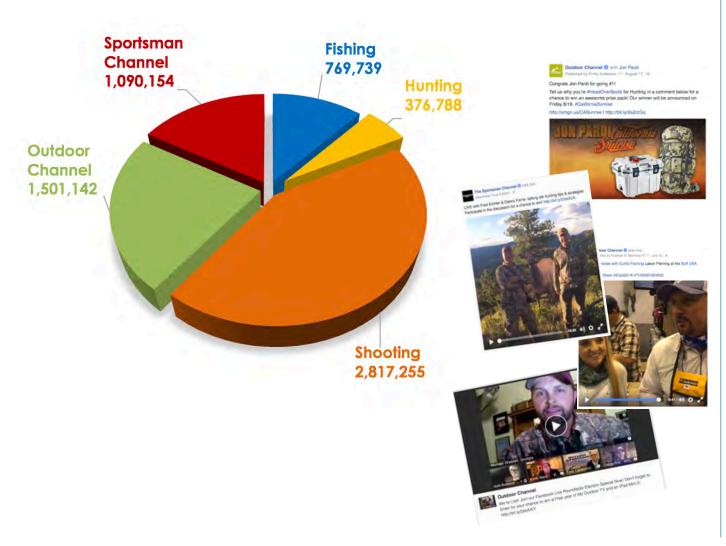
Your brand is associated with original content created by OSG writers.

- In Stream ROS Ads
- eNewsletter placement
- 100% SOV banners all devices
- 30 Day Run
- Reporting (30 days post)

Source: Polar 2016



Over 6.6 Million Followers



PACKAGES

- Per Post Syndication
- Facebook Live Events
- Episodics
- Topics & Tips
- Products
- Hunt/Fish Roundtable
- Tradeshows
- Magazine Article Extension
- Sweeps
- Comment to Win
- Enter to Win

Activating Engagement Authorizedly position your

Authentically position your brand's message and creative content on our trusted OSG social platforms — Increasing brand awareness, reach, impressions, video views, engagement and more.



OVER 1.26 MILLION Outdoor Sports Enthusiasts receive one or more OSG-branded newsletters per month.

eNewsletter:

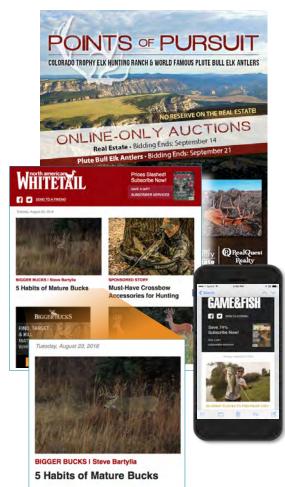
- (1) 300x250 ad surrounding the content area
- Reporting

High Impact Package Includes:

- (2) 300x250 ads surrounding content area
- Integration with Native Campaign to promote your sponsored content
- Reporting

eBlast:

- Connect with our 3rd party opt-in subscribers at 100% share of voice.
- Deliver a message directly to the OSG audience
- Reporting



HIGH IMPACT GUARANTEED VIEWABILITY Road Block Take Over **ABOVE THE FOLD** (choice of 2 (All 4 positions included) positions) Unit **CPM** Size **CPM CPM DESKTOP/MOBILE** \$18 \$25 Superheader Expanded/Superheader 1400x500/1400x200 \$25 Billboard 970x250 \$14 Your Choice of (2) **Half Page** 300x600 \$12 positions. Billboard \$10 Medium Rectangle 300x250 1 Half Page **Medium Rectangle** 728x90(desktop) Leaderboard \$8 Leaderboard 320x100(mobile)

*Rich Media: Standard Display: \$2 for Rich Media, Data Layer, Targeting | High Impact: +\$2-\$8 for Rich Media - costs based on campaign

Go to http://www.outdoorsg.com/marketing-solutions/digital/digital-ad-specs/ for digital specs

OSG Digital Network offers customized packages, beyond standard sizes and placements, to satisfy the specific needs and objectives of our clients.

Programmatic opportunities available.

| VIDEO | |
|--------------|------|
| Pre-Roll | \$25 |
| In-line | \$15 |
| Interstitial | \$20 |

| NATIVE | |
|------------------------|-------------------|
| Custom Content | \$8,500 Flat Rate |
| Editorial Sponsorships | \$6,500 Flat Rate |

| E-MAIL | | | | | |
|--------------|--|--|--|--|--|
| E-Newsletter | CPM's vary, Contact Your Sales Representative | | | | |
| E-Blast | \$150 | | | | |

| SOCIAL | |
|----------------------------|--------------------------------------|
| Per Post Syndication | |
| Facebook Live Events | CPM's vary, |
| Sweeps | Contact Your Sales Representative |
| Magazine Article Extension | |



| Creative Unit Name | Initial Dimensions (W x H in px) | Maximum Expanded Dimensions (W x H in px) | Max Initial File Load Size | Maximum Animation Length | Audio Initiation | Submission Lead-Time |
|-----------------------|-------------------------------------|---|-------------------------------|-----------------------------|------------------|-------------------------|
| Superheader | 1400x200 | 1400x500 | 100kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Billboard | 970x250 | N/A | 100kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Half Page | 300x600 | 600x600 | 60kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Medium Rectangle | 300x250 | 500x250 | 60kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Leaderboard | 728x90 | 728x180 | 60kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Mobile Leaderboard | 320x100 | N/A | 35kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Mobile Leaderboard | 320x50 | N/A | 35kb | 15-sec,3x loops max | User Initiated | 5 Business Days |
| Interstitial | 600x600 | N/A | 100kb | 15-sec,3x loops max | User Initiated | 5 Business Days |

Click here for Video Specs.

















Image Sizes:

650x650 & 1200x628

Videos

- **Dimensions:** 1280x720
- Videos need to be under a minute to be posted on IG. However, we have some clients that provide a teaser and full Version.
- The full version can be posted on YouTube and FB.
- 30 Second videos tend to do better.
 - Codecs should e H.264 and AAC. Export as .MP4

Character Limits

- FB: Suggested *90 character. It is recommended to keep character limits as short as possible.
- TW: 140-character limit.
- IG: No character limit currently. It is recommended to keep character limit to 9 (ie. #123456789).

Click URLs:

- It is OSG's policy that we use our own tracking parameters.
- We request a raw URL that we create our own tracking parameters in Terminus with – if the URL lives on the client's website they can still track it no matter what.
- Client may use their own tracking parameters; incorporated into OSG's.

Creative Process:

- Client to supply standard social media materials per post or as agreed upon.
- If OSG is providing the creative to be used in the campaign, client will provide:
 - Logo
 - Image (of promotional item/product)
- Client may provide boilerplate copy to be used in the post, but OSG reserves the right to optimize the copy for social. In cases where client provides copy, OSG and client will work together on refining copy as needed.











HANDGUNS MEDIA KIT

Terms and Conditions

- **1.** The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- **2.** Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- **3.** Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- **4.** Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- **5.** The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- **6.** Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- **7.** No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- **8.** The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- **9.** The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- **10.** The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- **11.** This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.

2018 Magazine Requirements & Specs.

General Production Information

Production Manager Handguns 2 News Plaza Peoria, IL 61614 309-679-5085 kathryn.may@outdoorsg.com

Trim Size- 73/4-in. wide x 101/2-in. high

Non-Bleed• 1/2-in. inside trim. Non-bleed ads should have all elements within this measurement.

Bleed• 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.

Trim• The edge of the page.

Safety- 1/4-in. inside of the trim edge on all four sides for a total 1/2-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.



Advertising File Requirements

OSG requires that ads be submitted in PDF/X-1a format.

Files must have-

All fonts embedded.

Page geometry defined and consistent (trim, bleed, and media/art boxes).

Correct color space for all elements (CMYK or grayscale).

Spot colors converted to CMYK.

Color and grayscale image resolution between 266 and 300 ppi at 100% placement.

Bitmap image resolution between 600 and 1200 ppi.

Total ink coverage should not exceed 300%.

Advertising File Submission

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.









Publisher's Statement

6 months ended June 30, 2017, Subject to Audit

Annual Frequency: 6 times/year

Field Served: Magazine dealing with aspects of the one-hand gun for both beginners and advanced enthusiasts. Topics include personal defense, law enforcement, hunting, match competition, handgun history and more. Evaluates new guns, ammunition and related gear the average shooter can afford.

Published by Outdoor Sportsman Group - Integrated Media

| EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION | | | | | | | | |
|--|----------------------|----------------------|--------------|--------------------------|--|--|--|--|
| Total Paid & Verified Subscriptions | Single Copy Sales | Total Circulation | Rate Base | Variance to Rate Base | | | | |
| 113,076 | 9,694 | 122,770 | None Claimed | | | | | |

| T | TOTAL CIRCULATION BY ISSUE | | | | | | | | | | | | | |
|---|----------------------------|---------|--------------------|-----------------------------|-------|----------------------|---------------------------------|---|-------------------|------------------|-------------------------------|---|---|---|
| | | | Paid Subscriptions | | V | erified Subscription | ıs | | Single Copy Sales | | | | | |
| | Issue | Print | Digital Issue | Total Paid Subscriptions | Print | Digital Issue | Total Verified Subscriptions | Total Paid & Verified Subscriptions | Print | Digital Issue | Total Single Copy Sales | Total Paid & Verified Circulation - Print | Total Paid & Verified Circulation - Digital Issue | Total Paid & Verified Circulation |
| | Feb/Mar | 107,743 | 7,350 | 115,093 | 1,399 | | 1,399 | 116,492 | 9,350 | 231 | 9,581 | 118,492 | 7,581 | 126,073 |
| | Apr/May | 103,650 | 6,869 | 110,519 | 1,346 | | 1,346 | 111,865 | 9,630 | 189 | 9,819 | 114,626 | 7,058 | 121,684 |
| | Jun/Jul | 102,728 | 6,808 | 109,536 | 1,334 | | 1,334 | 110,870 | 9,500 | 184 | 9,684 | 113,562 | 6,992 | 120,554 |
| | Average | 104,707 | 7,009 | 111,716 | 1,360 | | 1,360 | 113,076 | 9,493 | 201 | 9,694 | 115,560 | 7,210 | 122,770 |

| | Print | Digital Issue | Total | % of Circulation |
|-------------------------------------|---------|------------------|---------|------------------|
| Paid Subscriptions | | | | |
| Individual Subscriptions | 104,707 | 7,009 | 111,716 | 91.0 |
| Total Paid Subscriptions | 104,707 | 7,009 | 111,716 | 91.0 |
| Verified Subscriptions | | | | |
| Individual Use | 1,360 | | 1,360 | 1.1 |
| Total Verified Subscriptions | 1,360 | | 1,360 | 1.1 |
| Total Paid & Verified Subscriptions | 106,067 | 7,009 | 113,076 | 92.1 |
| Single Copy Sales | | • | • | |
| Single Issue | 9,493 | 201 | 9,694 | 7.9 |
| Total Single Copy Sales | 9,493 | 201 | 9,694 | 7.9 |
| Total Paid & Verified Circulation | 115,560 | 7,210 | 122,770 | 100.0 |

| | VARIANCE OF LAST THREE RELEASED AUDIT REPORTS | | | | | | | | |
|---|---|--------------|--------------|---------------------------|------------|--------------------------|--|--|--|
| | Audit Period Ended | Rate Base | Audit Report | Publisher's Statements | Difference | Percentage of Difference | | | |
| ſ | 12/31/2016 | None Claimed | 122,073 | 122,073 | | | | | |
| | 12/31/2015 | None Claimed | 125,285 | 127,222 | -1,937 | -1.5 | | | |
| | 12/31/2014 | None Claimed | 134,715 | 136,474 | -1,759 | -1.3 | | | |

Visit www.auditedmedia.com Media Intelligence Center for audit reports.

PRICES

| | | Average | Price (2) |
|---|--------------------------------|---------|---------------------|
| | Suggested Retail Prices (1) | Net | Gross (Optional) |
| Average Single Copy | \$4.99 | | |
| Subscription | \$19.94 | | |
| Average Subscription Price Annualized (3) | | \$10.74 | |
| Average Subscription Price per Copy | | \$1.79 | |

- (1) For statement period
- (2) Represents subscriptions for the 12 month period ended December 31, 2016
- (3) Based on the following issue per year frequency: 6

ADDITIONAL DATA IN WWW.AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

Circulation by Regional, Metro & Demographic Editions Geographic Data Analysis of New & Renewal Paid Individual Subscriptions Trend Analysis

ADDITIONAL ANALYSIS OF VERIFIED

| | Print | Digital Issue | Total |
|------------------------------|-------|------------------|-------|
| Individual Use | | | |
| Ordered/Payment Not Received | 1,360 | | 1,360 |
| Total Individual Use | 1,360 | | 1,360 |

RATE BASE

None Claimed.

NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 370

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

HANDGUNS, published by Outdoor Sportsman Group - Integrated Media • 1040 Sixth Avenue 12th Floor • New York, NY 10018

CARTER VONASEK

Planning Director

P: 212.852.6686 • F: 212.403.7123 • URL: www.handgunsmag.com

Established: 1987 AAM Member since: 1990