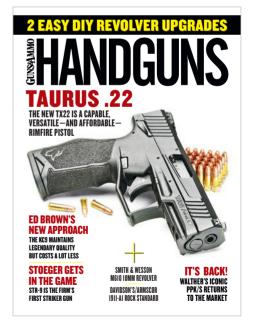






HANDGUNS 2020 MEDIA KIT

handgunsmag.com



Handguns_Media_Kit_2020.indd 1 10/4/19 2:42 PM





SWEAT DGUNS

HANDGUNS is America's only small-arms media property dedicated to the all-around handgun enthusiast. It's core mission is to emphasize the proper use and selection of handguns for self-defense and sport shooting. For marketers, Handguns represents a super-efficient buy for anything from esoteric shooting supplies to pickup trucks and SUVs...and everything in between.



HANDGUNS







OMPHANDGUNS

At A Glance

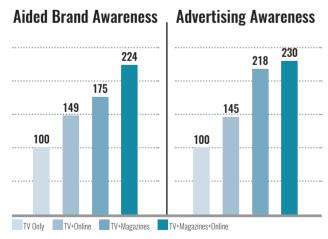
Take Advantage of this diverse, active and influential consumer by leveraging the synergies of the Handguns brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies conducted from 2003 through 2007 include:

- •Three media were better than two, and two media were better than one in generating results.
- •The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was the most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

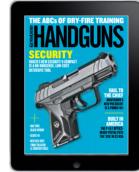
Cumulative Effects of Different Media Combinations

Pre/Post Point Change (Index vs. TV Alone)



Note · Results reflect the impact of different media combinations expressed as an index of TV as the base medium







Circulation	113,116
Frequency	Bi-monthly
Total Audience	1,224,826
Male/Female (%)	86/14
Median Age	46.3
Average Household Income	\$84,400

Shooting and the American Consumer*

While mainstream marketers often misrepresent the shooting enthusiast and the media that serves them as niche, or as having undesirable connotations, the reality is that these consumers represent a powerful and deep cross-section of American consumers. Key facts about this influential market include.

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States and the 2016 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 hillion.

Sources: MRI, Doublebase 2019 (Audience, Age and M/F). Data derived from Prototype developed by Douglas Jones Group. Prototype development occurs only one time/year. Most recent Accelara subscriber study (HHI). Hunting in America: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2019: Dynamic Logic/Millward Brown CrossMedia Research, 2004-2007. Circulation, June 2019 AAM.



2020 Editorial Calendar

FEB./ MARCH 2020

Accuracy Testing:

How to test ammo for accuracy.

APRIL / MAY 2020

Most-Powerful **Handguns Roundup**

JUNE / JULY 2019

New Holster Guide

AUG. / SEP. 2020

Repro Roundup:

Replica revolvers and period semiautomatics.

OCT./ NOV. 2020

Best New Defensive Handgun Loads

DEC. 2020 / JAN 2021

Indoor Range Training:

How to get the most out of the indoor range experience.

FEB./ MARCH 2021

Please Contact Your Sales Representative For Information

Closing Date

October 11, 2019

On Newsstand

December 17, 2019

Closing Date

December 11, 2019 On Newsstand

February 18, 2020

Closing Date

February 18, 2020

On Newsstand

April 21, 2020

Closing Date

April 20, 2020

On Newsstand June 23, 2020

Closing Date lune 15, 2020

On Newsstand

August 18, 2020

Closing Date

August 17, 2020

On Newsstand October 20, 2020 **Closing Date**

October 9, 2020

On Newsstand

December 15, 2020



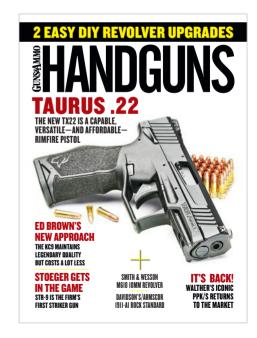
DEPARTMENTS

Speedloads: News of interest to defensive handgunners, revolver and pistol drills, hands-on product reviews, historical guns and more.

Essentials: In-depth reviews of holsters, lights and lasers, sights and other handgun accessories.

En Garde: Defensive skills and training tips for concealed carry and home defense.

Back Page Beauties: Timeless and modern classic handguns.





MANDGUNS

Meet the Readers

Print Audience	1,224,826	Married	69%
Average Household Income	\$84,400	Professional/Management	38%
Average Net Worth	\$702,600	Craftsman/Tradesman	25%
Men/Women %	86/14	Law Enforcement/Securiy	23%
Median Age	46.3		

58% belong to a Gun Club or Organization

HUNTING

- 57% went hunting in the last year
- 44% hunt with a bow or crossbow

WHAT THEY HUNT...

- 43% Small Game
- 38% Big Game
- 38% Varmints
- 32% Upland Birds
- 14% Water Fowl
- 5% Exotic Game
- 5% Other

The average HANDGUNS reader spends \$205 on hunting apparel annually

AMMUNITION

- 34% of HANDGUNS readers reload own ammunition
- The average reader purchases 946 rounds of factory loaded ammo annually

HANDGUNS

- 96% own a Handgun
- 74% own Revolvers Centerfire
- 72% own Pistols (semi-auto)
- 68% own Automatic Pistols Centerfire
- 50% own Automatic Pistols Rimfire
- 26% own Bolt Action
- 17% own Single Shot Centerfire

SHOTGUNS

- 76% own a Shotgun
- 61% own a Pump Action
- 35% own a Semi-automatic
- 31% own a Single Shot
- 23% own a Side by Side
- 18% own a Over and Under

RIFLES

- 77% own a Rifle
- 56% own a Bolt Action Centerfire
- 49% own a Semi-automatic Centerfire
- 44% own a Lever Action Centerfire
- 28% own a Single Shot
- 14% own a Pump Action

VEHICLE

- 46% own/leases 1+ Sport/Utility Vehicle
- 45% owns/lease 1+Pick-up Truck
- 12% owns/leases 1+Van
- 92% of readers are primarily responsible for Vehicle Maintenance
- 70% of readers have changed own oil in the last year

DIY

• 82% of readers have performed DIY Project in the last year

Source: MRI, 2018 Doublebase; 2008 Subscriber Study, MRI Market Solutions.



2020 On Sale / Ad Close Dates

2020 Handguns Magazine

ISSUE	ТНЕМЕ	AD SPACE CLOSE/ MATERIALS DUE	NEWSSTAND ON SALE
FEBRUARY/MARCH	Accuracy Testing	10/11/19	12/17/19
APRIL/MAY	Most-Powerful Handguns Roundup	12/11/19	2/18/20
JUNE/JULY	New Holster Guide	2/18/20	4/21/20
AUGUST/SEPTEMBER	Repro Roundup	4/20/20	6/23/20
OCTOBER/NOVEMBER	Best New Defensive Handgun Loads	6/15/20	8/18/20
DECEMBER '20/JANUARY '21	Indoor Range Training	8/17/20	10/20/20
FEBRUARY/MARCH '21	Contact your Sales Representative for Info	10/9/20	12/15/20











2020 General Advertising Rates

Effective January 1, 2020

4-Color	1 x	3 x	6 x	9 x
Page	\$11,179	\$10,851	\$10,501	\$10,173
2/3 Page	8,938	8,665	8,425	8,163
1/2 Page	7,255	7,048	6,841	6,600
1/3 Page	6,152	5,967	5,781	5,606
1/4 Page	5,147	4,993	4,830	4,689
1/6 Page	4,327	4,175	4,043	3,923

2-Color	1x	3 x	6 x	9 x
Page	\$8,720	\$8,480	\$8,206	\$7,944
2/3 Page	6,971	6,786	6,567	6,360
1/2 Page	5,683	5,507	5,332	5,158
1/3 Page	4,546	4,393	4,262	4,142
1/4 Page	3,835	3,726	3,606	3,497
1/6 Page	3,246	3,158	3,060	2,950

B&W	1x	3 x	6 x	9 x
Page	\$6,971	\$6,786	\$6,567	\$6,360
2/3 Page	5,321	5,147	4,994	4,831
1/2 Page	4,185	4,065	3,944	3,824
1/3 Page	3,147	3,060	2,961	2,863
1/4 Page	2,437	2,361	2,305	2,240
1/6 Page	1,738	1,694	1,639	1,595
1/12 Page	951	929	907	874
1 Inch	393	383	371	361
Covers	1x	3 x	6 x	9 x

\$14,107

\$13,649

\$13,232

\$14,533





Cover 4





2020 Industry Advertising Rates

Effective January 1, 2020

4-Color	1 x	3 x	6 x	9 x
Page	\$10,075	\$9,781	\$9,474	\$9,168
2/3 Page	8,042	7,824	7,573	7,321
1/2 Page	6,534	6,349	6,152	5,944
1/3 Page	5,529	5,377	5,202	5,049
1/4 Page	4,644	4,491	4,360	4,218
1/6 Page	3,890	3,758	3,649	3,540

2-Color	1x	3 x	6 x	9 x
Page	\$7,867	\$7,606	\$7,377	\$7,157
2/3 Page	6,284	6,097	5,901	5,726
1/2 Page	5,114	4,960	4,798	4,656
1/3 Page	4,087	3,967	3,847	3,715
1/4 Page	3,442	3,355	3,246	3,158
1/6 Page	2,896	2,841	2,743	2,678

B&W	1x	3 x	6 x	9 x
Page	\$6,284	\$6,097	\$5,901	\$5,726
2/3 Page	4,785	4,644	4,491	4,360
1/2 Page	3,771	3,662	3,551	3,431
1/3 Page	2,830	2,743	2,655	2,579
1/4 Page	2,196	2,131	2,076	2,000
1/6 Page	1,585	1,519	1,476	1,443
1/12 Page	852	820	787	754
1 Inch	361	350	328	317

Covers	1x	3 x	6 x	9 x
Cover 4	\$13,080	\$12,708	\$12,304	\$11,921
Cover 3	\$11,069	\$10,752	\$10,425	\$10,095
Cover 2	\$11,572	\$11,222	\$10,884	\$10,534









2020 Mail Order Advertising Rates

Effective January 1, 2020

4-Color	1 x	3 x	6 x	9 x
Page	\$8,042	\$7,824	\$7,573	\$7,321
2/3 Page	6,447	6,239	6,053	5,868
1/2 Page	5,234	5,082	4,917	4,765
1/3 Page	4,436	4,317	4,163	4,032
1/4 Page	3,715	3,583	3,487	3,376
1/6 Page	3,103	2,983	2,918	2,830

2-Color	1x	3 x	6 x	9 x
Page	\$6,284	\$6,097	\$5,911	\$5,726
2/3 Page	5,026	4,874	4,722	4,567
1/2 Page	4,087	3,989	3,847	3,726
1/3 Page	3,474	3,355	3,246	3,158
1/4 Page	2,765	2,678	2,612	2,524
1/6 Page	2,196	2,163	2,109	2,011

B&W	1x	3 x	6 x	9 x
Page	\$5,026	\$4,874	\$4,722	\$4,567
2/3 Page	3,824	3,715	3,583	3,487
1/2 Page	3,027	2,940	2,841	2,754
1/3 Page	2,262	2,196	2,120	2,044
1/4 Page	1,759	1,705	1,661	1,606
1/6 Page	1,268	1,225	1,179	1,147
1/12 Page	678	666	645	623
1 Inch		274	262	251









2020 Vehicle Aftermarket Advertising Rates

Effective January 1, 2020

4-Color	1 x	3 x	6 x	9 x
Page	\$7,037	\$6,830	\$6,600	\$6,393
2/3 Page	5,627	5,453	5,289	5,114
1/2 Page	4,567	4,436	4,317	4,163
1/3 Page	3,879	3,748	3,629	3,520
1/4 Page	3,233	3,147	3,049	2,950
1/6 Page	1,027	989	967	934
1/12 Page	557	546	536	524
1 Inch	240	229	218	213

2-Color	1x	3 x	6 x	9 x
Page	\$5,485	\$5,354	\$5,169	\$5,005
2/3 Page	4,392	4,262	4,142	4,010
1/2 Page	3,573	3,474	3,376	3,267
1/3 Page	2,862	2,765	2,678	2,612
1/4 Page	2,426	2,349	2,272	2,207

B&W	1x	3 x	6 x	9 x
Page	\$4,392	\$4,262	\$4,142	\$4,010
2/3 Page	3,343	3,246	3,147	3,049
1/2 Page	2,644	2,556	2,491	2,404
1/3 Page	1,967	1,923	1,868	1,792
1/4 Page	1,561	1,497	1,453	1,399
1/6 Page	1,103	1,060	1,038	1,005
1/12 Page	600	590	579	557
1 Inch	262	241	229	229









2020 Marketplace Advertising

Effective January 1, 2020

4 Inches

THECHIVE January 1, 20	JZU			
4-Color	1 x	3 x	6 x	9 x
1 Inch	294.58	284.28	273.98	261.62
2 Inches	557.23	535.6	524.27	492.34
1/12 Inch	699.37	677.74	666.41	611.82
3 Inches	862.11	808.55	753.96	710.7
4 Inches	1124.76	1092.83	1049.57	973.35
2-Color	1x	3 x	6 x	9 x
1 Inch	228.66	218.36	218.36	208.06
2 Inches	458.35	448.05	426.42	403.76
1/12 Page	600.49	557.23	535.6	502.64
3 Inches	699.37	677.74	644.78	611.82
4 Inches	939.36	917.73	841.51	415.09
B&W	1x	3 x	6 x	9 x
1 Inch	185.4	175.1	164.8	152.44
2 Inches	359.47	350.20	327.54	305.91
1/12 Page	436.72	426.42	403.76	383.16
3 Inches	534.57	502.64	481.01	448.05

677.74

666.41

611.82

699.37









Ad Sizes & Mechanical Specs.

Typical Advertising Sizes and Mechanical Specifications.

Trim Size: 7 3/4 w x 10 1/2 h

1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15 75 x 10 75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

5. Two-Third Horizontal

Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

7. One-Half Horizontal

Bleed: 8 x 5 5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8. One-Third Vertical

Non-Rleed: 2 125 x 9 5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

10. One-Third Horizontal

Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

12. One-Quarter Horizontal Non-Bleed: 4.375 x 3.625

13. One-Sixth Vertical

14. One-Sixth Horizontal

Non-Bleed: 4.375 x 2.25

15. One-Eighth Horizontal

Non-Bleed: 4.375 x 1.5

16. One-Eighth Page

Non-Bleed: 2.125 x 3.5

Non-Bleed: 6.75 x 4.75

9. One-Third Square

Non-Bleed: 6.75 x 3.375

11. One-Ouarter Vertical

Non-Bleed: 3.375 x 4.75

17. One-Twelfth Page Non-Bleed: 2.125 x 4.75 Non-Bleed: 2.125 x 2.25

18. One Inch Banner

Non-Bleed: 6.75 x 1 19. Two Inch Banner

Non-Bleed: 6.75 x 2

20. Eight Inch Vertical

Non-Bleed: 2.125 x 8

21. Seven Inch Vertical Non-Bleed: 2.125 x 7

22. Six Inch Vertical

Non-Bleed: 2.125 x 6

23. One Inch 2-Column Non-Bleed: 4.375 x 1

24. One Inch Vertical

Non-Bleed: 2.125 x 1

SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

Non-Bleed -1/2" inside trim. Non-bleed ads should have all elements within this measurement.

Bleed — 1/8" outside the trim, Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim. Trim - The edge of the page

14

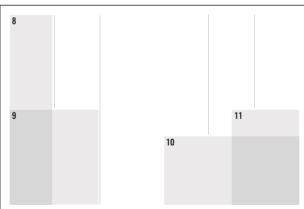
15

17

Safety -1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement











Terms & Conditions

Terms and Conditions

- **1.** The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- **2.** Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- **3.** Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- **4.** Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- **5.** The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- **6.** Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- **7.** No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- **8.** The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- **9.** The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- **10.** The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- **11.** This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.







Magazine Requirements & Specs.

General Production Information

Production Manager Handguns 2 News Plaza Peoria, IL 61614 309-679-5085 Kathryn.McGlothlen@outdoorsg.com

Trim Size- 73/4-in. wide x 101/2-in. high

Non-Bleed • 1/2-in. inside trim. Non-bleed ads should have all elements within this measurement.

Bleed• 1/8-in. outside the trim. Elements that "bleed off' trimmed page should extend at least 1/8-in. beyond trim.

Trim. The edge of the page.

Safety- ¼-in. inside of the trim edge on all four sides for a total ½-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.



Advertising File Requirements

OSG requires that ads be submitted in PDF/X-1a format.

Files must have-

All fonts embedded.

Page geometry defined and consistent (trim, bleed, and media/art boxes).

Correct color space for all elements (CMYK or grayscale).

Spot colors converted to CMYK.

Color and grayscale image resolution between 266 and 300 ppi at 100% placement.

Bitmap image resolution between 600 and 1200 ppi.

Total ink coverage should not exceed 300%.

Advertising File Submission

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

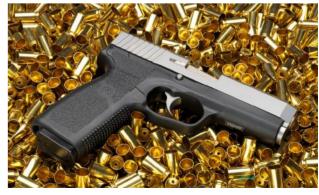
https://osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.













2020 Special Interest Publications

AR-15 ISSUE 1



Distribution: 180,000

An engaging compilation of articles about the modern AR platform. From new firearms to must-have accessories, ammunition to aftermarket innovations. AR-15 covers it all.

MODEL 1911



Distribution: 90.000

The most comprehensive guide to the venerable handgun created by John M. Browning 100 years ago - reviewing all of the pistol's current variations and chamberings.

PRECISION RIFLE SHOOTER ISSUE 1



Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles, long-range optics and extended-range ammunition.

AR-15 ISSUE 2



Distribution: 90.000

An engaging compilation of articles about the modern AR platform. From new firearms to must-have accessories, ammunition to aftermarket innovations, AR-15 covers it all.

RED DOT



Distribution: 90.000

An entire issue dedicated to red-dot-equipped firearms. Learn the advantages of equipping your carry, competition and hunting firearm with a rugged and reliable red-dot sight. Also serves as a great new shooter training tool.

RIMFIRE ISSUE 1



Distribution: 90.000

Rimfire magazine features articles on the world's most popular and affordable type of firearms. Subjects to include rifles, pistols, optics and ammo reviews, training tips and good old-fashioned shooting fun.

Closing Date: 11/26/2019 On-Sale Dates: 2/4/20 & 6/2/20

4-Color Page: \$5,995 1/2 Page: \$3,149 1/3 Page: \$2,195 1/4 Page: \$1,995

Closing Date: 12/26/2019 On-Sale Dates: 3/3/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

Spring Closing Date: 1/17/2020 On-Sale Dates: 3/24/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

Closing Date: 2/3/2020 On-Sale Dates: 4/7/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

Closing Date: 3/3/2020 On-Sale Dates: 5/5/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049 Closing Date: 3/10/2020 On-Sale Dates: 5/12/2020

4-Golor Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

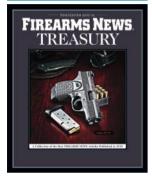
Handguns_Media_Kit_2020.indd 15 10/4/19 2:42 PM





2020 Special Interest Publications

TREASURY



MATCH



PRECISION RIFLE SHOOTER ISSUE 2



BE READY: SURVIVAL GUNS



AR-15 ISSUE 3



Distribution: 90.000

The Firearms News Treasury brings back all the best articles from the previous year in one place. Highlights from brand-new product releases to historical small arms reviews to gunsmithing stories.

Distribution: 90.000

SIP focused on the competitive shooting lifestyle. Covers all major disciplines of shooting sports, from action pistol to long-range rifle to archery and clay target shooting.

Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles, long-range optics and extended-range ammunition.

Distribution: 85.000

The ultimate resource for information on the firearms that will help you stay alive when most others don't.

Distribution: 90.000

An engaging compilation of articles about the modern AR platform. From new firearms to must-have accessories, ammunition to aftermarket innovations, AR-15 covers it all.

Distribution: 80.000

PISTOL brings witty commentary to the politics, products and lifestyles surrounding the handgun culture.

Closing Date: 3/23/2020 On-Sale Dates: 5/19/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

Closing Date: 4/20/2020 On-Sale Dates: 6/23/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

Fall Closing Date: 4/20/2020 On-Sale Dates: 6/23/2020

 4-Color Page:
 \$3,499

 1/2 Page:
 \$1,925

 1/3 Page:
 \$1,390

 1/4 Page:
 \$1,049

Closing Date: 5/15/2020 On-Sale Dates: 7/21/2020

 4-Color Page:
 \$3,499

 1/2 Page:
 \$1,925

 1/3 Page:
 \$1,390

 1/4 Page:
 \$1,049

Closing Date: 6/1/2020 On-Sale Dates: 8/4/2020

 4-Color Page:
 \$3,499

 1/2 Page:
 \$1,925

 1/3 Page:
 \$1,390

 1/4 Page:
 \$1,049

Closing Date: 6/1/2020 On-Sale Dates: 8/4/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1,049

Handguns_Media_Kit_2020.indd 16 10/4/19 2:42 PM







2020 Special Interest Publications

RETRO



Distribution: 80.000

RETRO showcases the beauty and allure of classic and vintage-inspired firearms. From modern takes on military classics to the most collectible war relics, RETRO has it.

PRECISION RIFLE SHOOTER ISSUE 3



Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles, long-range optics and extended-range ammunition.

RIMFIRE ISSUE 2



Distribution: 90.000

Rimfire magazine features articles on the world's most popular and affordable type of firearms. Subjects to include rifles, pistols, optics and ammo reviews, training tips and good old-fashioned shooting fun.

CARBINE



Distribution: 85.000

The definitive source for all things carbine, from semiautos to single shots to lever actions.

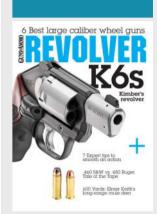
GUNS & AMMO ANNUAL



Distribution: 210.000

The Guns & Ammo Annual is the most comprehensive quide to the shooting sports ever produced.

REVOLVER



Distribution: 85.000

From modern marvels to the classics of the Old West. **REVOLVER** magazine is all about the wheelgun. With in-depth reviews ranging from .22s to the largest magnums and techniques on shooting, reloading and carrying. **REVOLVER** magazine covers it all.

Closing Date: 6/15/2020 **On-Sale Dates:** 8/18/2020

4-Color Page: \$3,499 \$1,925 1/2 Page: 1/3 Page: \$1,390 \$1.049

Winter Closing Date: 6/29/2020 **On-Sale Dates:** 9/1/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1.049

Closing Date: 7/20/2020 **On-Sale Dates:** 9/22/2020

4-Color Page: \$3,499 1/2 Page: \$1,925 1/3 Page: \$1.390 \$1.049 1/4 Page:

Closing Date: 8/3/2020 **On-Sale Dates:** 10/6/2020

\$3,499 4-Color Page: 1/2 Page: \$1,925 1/3 Page: \$1,390 1/4 Page: \$1.049

Closing Date: 8/10/2020 On-Sale Dates: 10/13/20 & Q1 21

4-Color Page: \$8.343 1/2 Page: \$4,172 1/3 Page: \$2.884 1/4 Page: \$2.034

Closing Date: 8/31/2020 **On-Sale Dates:** 11/3/2020

\$3,499 4-Color Page: 1/2 Page: \$1,925 1/3 Page: \$1.390 1/4 Page: \$1.049





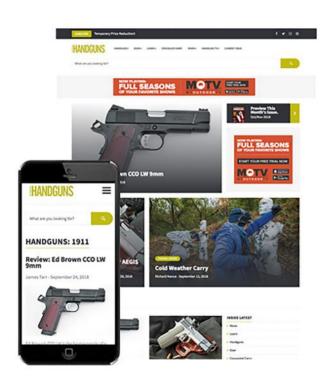




MEDIA KIT

Digital Audience/Handguns

Handguns is America's only small-arms media property dedicated to the all-around handgun enthusiast. It's core mission is the emphasize the proper use and selection of handguns for self-defense and sport shooting.



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AVER	RAGE MOI	NTHLY UN	IIQUES

37.8
MEDIAN AGE

Average HHI	\$90,800
Male (%)	90%
Annual Page Views	6,445,503
Average Time Spent	1.29
Pages Per Session	2.5
Traffic From Mobile/Tablet	62%
eNewsletter Subscribers	131,566
Social Media Followers	166,087

Source- Site Traffic and Gender Skew based on Google Analytics data January 2018 – December 2018. 2018 MRI Doublebase; Income and Age for website reflects the audience for Guns & Ammo combined with 1+ hours of internet usage the prior day. E-Newsletter Subscribers from Exact Target for publications and What Counts for networks as of December 2018. Social Audience reflects Followers or Likes for OSG Social content on Facebook, Twitter as of December 2018.





Publisher's Statement

6 months ended June 30, 2019, Subject to Audit



Annual Frequency: 6 times/year

Field Served: Magazine dealing with aspects of the one-hand gun for both beginners and advanced enthusiasts. Topics include

personal defense, law enforcement, hunting, match competition, handgun history and more. Evaluates new guns,

ammunition and related gear the average shooter can afford.

Published by Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION							
Total Total							
Paid & Verified	Single	Total	Rate	Variance			
Subscriptions	CopySales	Circulation	Base	to Rate Base			
105,860	7,306	113,166	None Claimed				

TOTAL CIRCULATION BY ISSUE Paid Subscriptions Verified Subscriptions Single Copy Sales Total Total Total Total Paid & Verified Total Digital Paid Digital Verified Paid & Verified Digital Single Copy Paid & Verified Circulation Paid & Verified Issue Print Issue Subscriptions Print Issue Subscriptions Subscriptions Print Issue Sales **Circulation - Print** - Digital Issue Circulation Feb/Mar 100,998 4,852 583 8,837 35 8,872 110,418 115,305 105,850 106,433 4,887 107,958 Apr/May 100,911 105,547 583 6,464 37 112,631 4,636 583 106,130 4,673 6,501 Jun/Jul 99,920 4,512 104,432 583 583 105,015 6,500 45 6,545 107,003 4,557 111,560 Average 100,610 4,667 105,277 583 583 105,860 7,267 39 7.306 108,460 4.706 113,166

SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION					
	Print	Digital Issue	Total	% of Circulation	
Paid Subscriptions					
Individual Subscriptions	100,610	4,667	105,277	93.0	
Total Paid Subscriptions	100,610	4,667	105,277	93.0	
Verified Subscriptions					
Individual Use	583		583	0.5	
Total Verified Subscriptions	583		583	0.5	
Total Paid & Verified Subscriptions	101,193	4,667	105,860	93.5	
Single Copy Sales					
Single Issue	7,267	39	7,306	6.5	
Total Single Copy Sales	7,267	39	7,306	6.5	
Total Paid & Verified Circulation	108,460	4,706	113,166	100.0	

- 1	l otal Single Copy Sales		1,20	/	39	7,300	0.0
I	Total Paid & Verified	d Circulation	108,46	0	4,706	113,166	100.0
	<u> </u>						-
VARIANCE OF LAST THREE RELEASED AUDIT REPORTS							
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ı	Audit Period			Pu	ublisher's		Percentage
		Rate Base	Audit Report	Pu	ublisher's itements	Difference	Percentage of Difference
	Audit Period			Pu Sta		Difference	•

122,073

None Claimed Visit auditedmedia.com Media Intelligence Center for audit reports

12/31/2016

PRICES			
		Averag	je Price(2)
	Suggested Retail Prices (1)	Net	Gross (Optional)
Average Single Copy	\$4.99	1101	(Optional)
Subscription	\$19.94		
Average Subscription Price Annualized (3)		\$10.92	
Average Subscription Price per Copy		\$1.82	

- (1) For statement period
- (2) Represents subscriptions for the 12 month period ended December 31, 2018
- (3) Based on the following issue per year frequency: 6

ADDITIONAL DATA IN AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

Circulation by Regional, Metro & Demographic Editions Geographic Data Analysis of New & Renewal Paid Individual Subscriptions Trend Analysis

122,073

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ADDITIONAL ANALYSIS OF VERIFIED

	Print	Digital Issue	Total
Individual Use			
Ordered/Payment Not Received	583		583
Total Individual Use Copies	583		583

RATE BASE

None Claimed

NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 352

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

HANDGUNS, published by Outdoor Sportsman Group - Integrated Media * 1040 Sixth Avenue 12th Floor * New York, NY 10018

CARTER VONASEK MIKE SCHOBY Planning Director Publisher

P: 212.852.6686 * F: 212.403.7123 * URL: www.handgunsmag.com

Established: 1987 AAM Member since: 1990



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