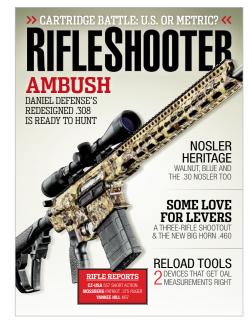








rifleshootermag.com



RIFLESHOOTER

Rifleshooter the number-one rifle-only media brand in the country provides the most informed, expert coverage on all rifle products with detailed range and field tests, reviews, evaluations, gunsmithing advice, accessorizing and accuracy optimization. The RifleShooter audience is also kept abreast of the most pressing gun-oriented legislative issues - and advertsers looking for proactive opinion-leaders should look no further than Petersen's RifleShooter.







2017 Rifleshooter at a Glance

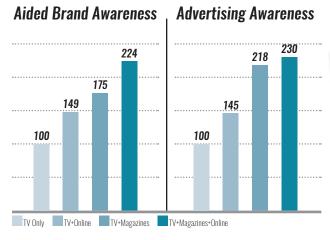
Take Advantage of this diverse, active and influential consumer by leveraging the synergies of the Shooting Times hrand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies conducted from 2003 through 2007 include:

- •Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was the most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

Cumulative Effects of Different Media Combinations

Pre/Post Point Change (Index vs. TV Alone)



Note: Results reflect the impact of different media combinations expressed as an index of TV as the base medium







Circulation	60,481
Frequency	Bi-monthly
Total Audience	270,748
Male/Female (%)	87/13
Median Age	39
Average Household Income	\$79,100

Shooting and the American Consumer*

While mainstream marketers often misrepresent the shooting enthusiast and the media that serves them as niche, or as having undesirable connotations, the reality is that these consumers represent a powerful and deep cross-section of American consumers. Key facts about this influential market include:

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States and the 2016 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources: MRI, SPRING 2016: AAM, JUNE 2016: HUNTING IN AMERICA: HUNTING AND FISHING: BRIGHT STARS IN THE AMERICAN ECONOMY, THE CONGRESSIONAL SPORTSMEN'S FOUNDATION, 2012: DYNAMIC LOGIC/MILLWARD BROWN CROSSMEDIA RESEARCH, 2004-2007.

2017 Editorial Calendar

MARCH / APRIL 2017

• Best New Handloading Gear (components, tools, reference guides)

MAY / JUNE 2017

 Varmint buyer's guide (guns, ammo, optics, accessories)

JULY / AUGUST 2017

• Riflescope buyer's guide (new scopes, rings)

SEP. / OCT. 2017

• Hunting rifle buyer's guide

NOV./DEC. 2017

• Christmas gift guide (guns, optics, accessories)

JAN./FEB. 2018

• Special rimfire section (guns, ammo, optics)

Closing DateNovember 8, 2016

On Newsstand

January 17, 2017

Closing Date January 30, 2017

On NewsstandApril 4, 2017

Closing Date April 3, 2017

On Newsstand June 6, 2017

Closing Date May 12, 2017

On NewsstandJuly 18, 2017

Closing Date July 31, 2017

On Newsstand October 3, 2017

Closing Date September 19, 2017

On NewsstandNovember 21, 2017

2017 Demographic Highlights

		% Comp			% Comp
Total Audience Men Women Median Age	270,748	87% 13	Reload Own Ammunition Use Reloaded Ammunition for Rifle Use Reloaded Ammunition for Target Shooting Use Reloaded Ammunition for Handgun Use Reloaded Ammunition for Hunting	1.007	74% 92 87 87 67
Married Children in Household Attended College		75% 25 67	Average Number of Rounds Reloaded, Past 12 Months Own a Scope Own Rifle Scope Own Handgun Scope	1,397	97% 99 33
Management/Professional Tradesmen/Craftsmen		33 [%] 48	Own Shotgun Scope Average Number of Scopes Owned, Total	8.5	18
Average Household Income Average Net Worth	\$79,100 \$532,000		Recommended/Advised Others on the Purchase of Firearms, Ammunition or Related Equipment, Past 12 Months		87%
Own a Handgun Revolvers Centerfire Automatic Pistols Centerfire Automatic Pistols Rimfire		87% 66 45 42	Belong to a Gun Club Participate in Big Game Hunting Participate in Small Game Hunting Participate in Varmint Hunting		66% 82 70 67
Own a Shotgun Pump Action Semi-Automatic Single Shot		92% 68 50 38	Participate in Upland Game Bird Hunting Household Owns/Leases 1+ Pick Up Truck(s) Household Owns/Leases 1+ Sport Utility Vehicle Household Owns/Leases 1+ Van		48 64 [%] 38 13
Own a Rifle Bolt-Action Centerfire		98% 87	Household Owns/Leases Domestic Only Household Owns/Leases Import and Domestic		71 19
Semi-Automatic Centerfire 42 Changed Own Motor Oil, Pas	Personally Responsible for Maintaining Vehicle(s) Changed Own Motor Oil, Past 12 Months		47% 84		
Own an Airgun		51%	Purchased Aftermarket Auto Accessories for Vehicles, Past 12 Months		45
Sources: MRI, Spring 2016 (Audience, Age HHI): rifleshooter Subscriber Study, Beta Research, 2004.			You or Other Household Member Did Any Household Improvement Work or Any Home Remodeling, Past 12 Months		66%

2017 Rifleshooter Magazine

Issue	Ad Space Close/Materials Due	Newsstand on Sale
January / February	9/19/16	11/22/16
March/April	11/8/16	1/17/17
May/June	1/30/17	4/4/17
July/August	4/3/17	6/6/17
September/October	5/12/17	7/18/17
November/December	7/31/17	10/3/17



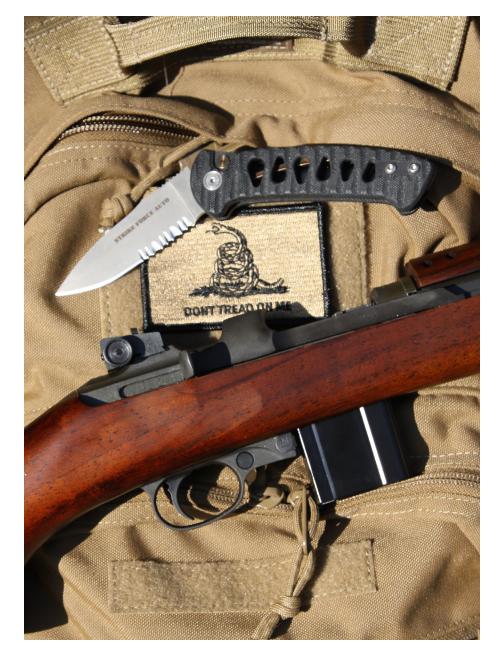




2017 General Advertising Rates

Effective January 1, 2016

4-Color	1 x	3 x	6 x	9 x	12 x
1 Page	\$5,726	\$5,561	\$5,386	\$5,059	\$4,742
2/3 Page	4,577	4,458	4,326	4,054	3,803
1/2 Page	3,726	3,616	3,507	3,289	3,082
1/3 Page	3,157	3,080	2,972	2,775	2,622
1/4 Page	2,644	2,556	2,491	2,328	2,186
1/6 Page	2,218	2,141	2,076	1,956	1,814
2-Color	1x	3 x	6 x	9 x	12 x
1 Page	\$4,481	\$4,349	\$4,207	\$3,945	\$3,715
2/3 Page	3,497	3,388	3,278	3,082	2,885
1/2 Page	2,763	2,677	2,611	2,437	2,285
1/3 Page	2,163	2,067	2,021	1,913	1,781
1/4 Page	1,780	1,716	1,683	1,585	1,476
1/6 Page	1,464	1,442	1,409	1,301	1,212
B&W	1,409	3 x	6 x	9 x	12 x
1 Page	\$3,573	\$3,486	\$3,375	\$3,169	\$2,961
2/3 Page	2,732	2,644	2,556	2,404 1,913 1,420	2,262
1/2 Page	2,163	2,087	2,021		1,781
1/3 Page	1,617	1,573	1,518		1,334
1/4 Page	1,267	1,224	1,179	1,103	1,038
1/6 Page	895	874	842	787	732
1/12 Page	458	458	458	458	458
Inch	207	197	197	185	152
0	407				10
Covers	197	3 x	6 x	9 x	12 x
Cover 2	6,588	\$6,381	\$6,195	\$5,825	\$5,453
Cover 3	6,305	6,119	5,933	5,562	5,212
Cover 4	\$7,462	7,234	7,004	6,579	6,162
Centerfold	1x	3 x	6 x	12 x	
	\$??	\$??	\$??	\$??	





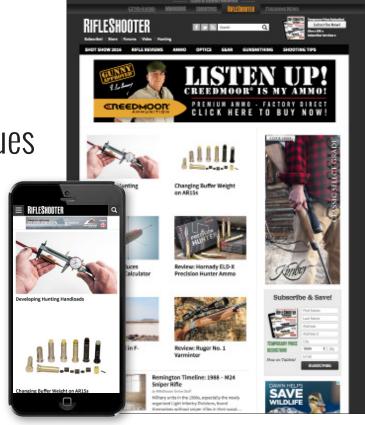
MEDIA KIT

Digital Audience/Rifleshooter

RifleShooter online adds a valuable dimension to the brand by bringing visitors the most up-todate news and information on localized hunting and fishing, presented with engaging video content, extensive forecasts, gear reviews and access to the hunting and angling community.

198k min Average Monthly Uniques

35.7 Median Age



At A Glance

Average HHI	\$86,900
Male (%)	94%
Annual Page Views	9,172,220
Average Time Spent	1:46
Pages Per Session	3.2
Traffic From Mobile/Tablet Devices	57%
eNewsletter Subscribers	20,000
Social Media Followers	23,569

Source: Site Traffic and Gender Skew based on Google Analytics data August 2015-July 2016. Social Data as of November 2016. MRI Doublebase 2015: Income and Age for websites reflects the audience for RifleShooter combined with 1- hours of internet usage the prior day.



IDEAL FOR ACTIVATION AND CONVERSION

Reach Your Target Audience with Visually Engaging Display Ads.

IMPROVED PERFORMANCE

OSG Network CTR performs 50% better than standard industry benchmarks.

> OSG Network

Standard Industry Benchmarks



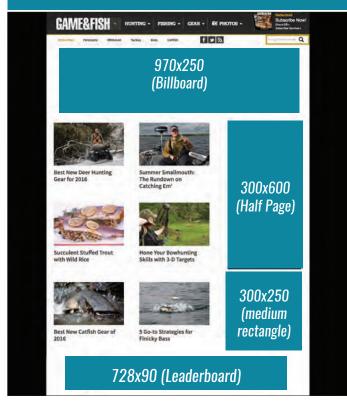
VIDEO

Pre Roll (:15 or :30 sec) Interstitial In-Stream





1400x500 (Super Header Expanded)





MOBILE / TABLET

Desktop Road Block	970x250	300x600	300x250 (optional)	
Desktop Takeover	970x250 300x600 300x		300x250	728x90
Mobile Takeover	320x100	320x50 (optional)	300x250	
Tablet Takeover	300x600 300x250 728x90		728x90	
Outdoor Channel:				
Desktop Only	728x90	300x600	300x250	

world Fishing Network:										
Desktop/Mobile	728x90	300x250	300x100							

Source: Google Benchmarks January-July 2016

IMPROVED PERFORMANCE

IDEAL FOR BRAND RECOGNITION AND RECALL

Native Advertising is a form of paid media where the ad experience follows the natural form and function of the user experience in which it is placed.

18% Higher Lift In Purchase Intent 25% More Engagement

Native Ads



Your Content



E-Newletter



eCommerce Widget



PACKAGES

Custom Content

Your brand is associated with original custom content created for you by OSG writers.

- Story Creation
- In Stream ROS Ads
- eNewsletter placement
- 100% SOV banners all devices
- Reporting
- 30 day run

Editorial Sponsorships

Your brand is associated with original content created by OSG writers.

- In Stream ROS Ads
- eNewsletter placement
- 100% SOV banners all devices
- Reporting
- 30 day run

E-Commerce Widget

Your products are seamlessly displayed within highly relevant content and linked directly to your store.

- You provide 6-10 products
- Widget is responsive and automatically adapts across all devices

Source: Polar 2016



OVER 1 MILLION

Outdoor Sports Enthusiasts receive one or more OSG branded newsletters per month.

eNewsletter:

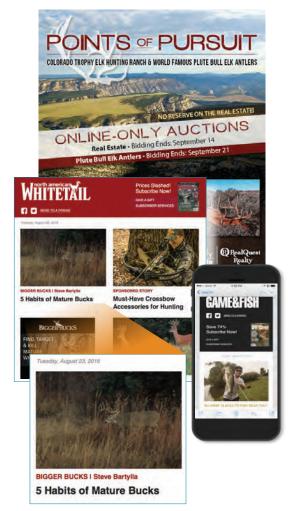
- (1) 300x250 ad surrounding the content area
- Reporting

High Impact Package Includes:

- (2) 300x250 ads surrounding content area
- Integration with Native Campaign to promote your sponsored content
- Reporting

eBlast:

- Connect with our 3rd party opt-in subscribers at 100% share of voice.
- · Deliver a message directly to the OSG audience
- Reporting



HIGH IMPACT

				PACKAGE
			Road Block	Takeover /
Unit	Size	CPM	СРМ	CPM
DESKTOP			\$26	\$65
Superheader Expanded	1400x500	\$30		V
Superheader	1400x200	\$25		V
Billboard	970x250	\$14	V	V
Half Page	300x600	\$12	V	V
Medium Rectangle	300x250	\$10	V	V
Leaderboard	728x90	\$8		V
MOBILE			\$28	
Mobile Leaderboard	320x100 320x50	\$7 \$5	V	
Medium Rectangle	320x250	\$10	V	
TABLET				\$35
Medium Rectangle	300x250	\$10		٧
Half Page	300x600	\$12		V
Leaderboard	728x90	\$8		V
VIDEO				
Pre-Roll		\$25		
Interstitial/In-Stream		\$15		
NATIVE				
Custom Content		\$7,500 Flat l	Rate	
Editorial Sponsorships		\$5,500 Flat	Rate	
E-Commerce Widget		\$25		

E-MAIL	
E-Newsletter	Contact Your Sales Representative For More Details
E-Blast	\$150

OSG Digital Network offers customized packages, beyond standard sizes and placements, to satisfy the specific needs and objectives of our clients. Programmatic opportunities available.

Go to http://www.outdoorsg.com/marketing-solutions/digital/digital-ad-specs/ for digital specs

^{*}Rich Media: Standard Display: +\$2 for Rich Media, Data Layer, Targeting | High Impact: +\$2-\$8 for Rich Media - costs based on campaig

2017 Ad Sizes & Mechanical Specs.

Typical Advertising Sizes and Mechanical Specifications:

Trim Size: 7 3/4 w x 10 1/2 h

1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

5. Two-Third Horizontal

Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

8. One-Third Vertical

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

Non-Bleed: 2.125 x 4.75

Non-Bleed: 4.375 x 2.25

15. One-Eighth Horizontal

Non-Bleed: 4.375 x 1.5

16. One-Eighth Page

Non-Bleed: 2.125 x 3.5

7. One-Half Horizontal

Non-Bleed: 6.75 x 4.75

9. One-Third Square

10. One-Third Horizontal

Non-Bleed: 6.75 x 3.375

11. One-Ouarter Vertical

Non-Bleed: 3.375 x 4.75

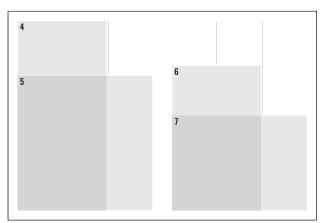
12. One-Ouarter Horizontal

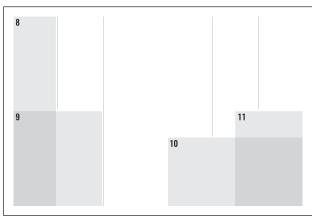
Non-Bleed: 4.375 x 3.625

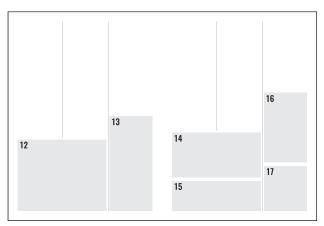
13. One-Sixth Vertical

14. One-Sixth Horizontal









17. One-Twelfth Page Non-Bleed: 2.125 x 2.25

18. One Inch Banner Non-Bleed: 6.75 x 1

19. Two Inch Banner

Non-Bleed: 6.75 x 2

20. Eight Inch Vertical

Non-Bleed: 2.125 x 8

21. Seven Inch Vertical Non-Bleed: 2.125 x 7

22. Six Inch Vertical Non-Bleed: 2.125 x 6

23. One Inch 2-Column Non-Bleed: 4.375 x 1

24. One Inch Vertical

Non-Bleed: 2.125 x 1

SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

— 1/2" inside trim. Non-bleed ads should have all elements within this measurement

Bleed -1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

Safety — 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.

2017 Terms & Conditions

Terms and Conditions:

- **1.** The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- **2.** Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- **3.** Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- **4.** Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- **5.** The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- **6.** Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- **7.** No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- **8.** The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- **9.** The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- **10.** The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- **11.** This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.

2017 Magazine Requirements & Specs.

General Production Information:

Production Manager RifleShooter 2 News Plaza Peoria, IL 61614 309-679-5085 kathryn.may@outdoorsg.com

Trim Size: 73/4-in. wide x 101/2-in. high

Non-Bleed: 1/2-in. inside trim. Non-bleed ads should have all elements within this measurement.

Bleed: 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.

Trim: The edge of the page.

Safety: 1/4-in. inside of the trim edge on all four sides for a total 1/2-in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.



Advertising File Requirements:

OSG requires that ads be submitted in PDF/X-1a format.

Files must have:

All fonts embedded.

Page geometry defined and consistent (trim, bleed, and media/art boxes).

Correct color space for all elements (CMYK or grayscale).

Spot colors converted to CMYK.

Color and grayscale image resolution between 266 and 300 ppi at 100% placement.

Bitmap image resolution between 600 and 1200 ppi.

Total ink coverage should not exceed 300%.

Advertising File Submission:

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.







Publisher's Statement

6 months ended June 30, 2016, Subject to Audit

RIFLESHOOTER

Annual Frequency: 6 times/year

Field Served: For the dedicated and serious rifle enthusiast.

Published by Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION												
T (ID : I 0 V : T I	2: 1.2	T (D : 0 V : 5										

Total Paid & Verified Subscriptions	Single Copy Sales	Total Paid & Verified Circulation	Rate Base	Variance to Rate Base
48,044	12,437	60,481	None Claimed	

TOTAL CIRCULATION BY ISSUE

	Pa	aid Subscriptior	ıs	Verified Subscriptions					Single Copy Sales						
							Paid & Verified	Paid & Verified	Total			Total	Total	Total Paid & Verified	Total
		Digital	Total Paid		Digital	Total Verified	Subscriptions	Subscriptions	Paid & Verified		Digital	Single Copy	Paid & Verified	Circulation	Paid & Verified
Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	- Print	- Digital Issue	Subscriptions	Print	Issue	Sales	Circulation - Print	- Digital Issue	Circulation
Jan/Feb	45,639	2,554	48,193	551		551	46,190	2,554	48,744	12,454	66	12,520	58,644	2,620	61,264
Mar/Apr	44,706	2,849	47,555	550		550	45,256	2,849	48,105	11,993	149	12,142	57,249	2,998	60,247
May/Jun	44,342	2,391	46,733	550		550	44,892	2,391	47,283	12,560	87	12,647	57,452	2,478	59,930
Average	44,896	2,598	47,494	550		550	45,446	2,598	48,044	12,336	101	12,437	57,782	2,699	60,481

PRICES	
	Suggested Retail Prices (1)
Average Single Copy	\$4.99
Subscription	\$19.94

⁽¹⁾ For statement period

RATE BASE

None Claimed.

NOTES

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 139

Included in Paid Circulation

Included in paid circulation are copies obtained through:

Individual Subscriptions

Single Copy Sales Included in Verified Circulation

Included in verified circulation are copies distributed to:

Individuals

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

RIFLE SHOOTER, published by Outdoor Sportsman Group - Integrated Media • 1040 Sixth Ave 12th Floor • New York, NY 10018

CARTER VONASEK CHRIS AGNES
Planning Director Associate Publisher

P: 212.852.6686 • F: 212.403.7123 • URL: www.rifleshootermag.com

Established: 1997 AAM Member since: 2000

RATE BASE

None Claimed.

NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Post-Expire Copies: The following average number of copies were served to subscribers post expiration pending renewal and are included in Paid Subscriptions: 2,859

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 233

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

SHOOTING TIMES, published by Outdoor Sportsman Group - Integrated Media • 1040 Sixth Avenue 12th Floor • New York, NY 10018

CARTER VONASEK
Planning Director
P: 212.852.6682 • F: 212.302.4472 • URL: www.shootingtimes.com

Established: 1962 AAM Member since: 1967