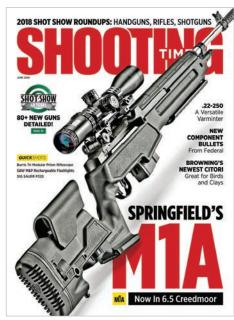




# SHOOTINES 2019 MEDIA KIT

shootingtimes.com



# SHOOT TIMES !

**Shooting Times** serves an extremely active group of dedicated, technically savvy shooting and hunting enthusiasts who form a core group of opinion-leaders and purchase-influencers in the shooting sports community. *Shooting Times* devotees are avid "information gatherers" and rely on on shooting times.com and our popular special interest publications, including the annual *Complete Book of the Model 1911*, for the most current news and shooting sports information.







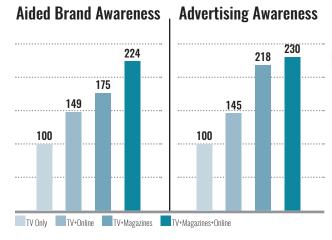
# Take Advantage of this diverse, active and influential consumer by leveraging the synergies of the Shooting Times brand

Independent Research by Dynamic Logic and Millward Brown confirmed that the most effective approach to driving consumer 'purchase intent' is to rely on media synergy to best drive results. Key revelations from 32 studies conducted from 2003 through 2007 include:

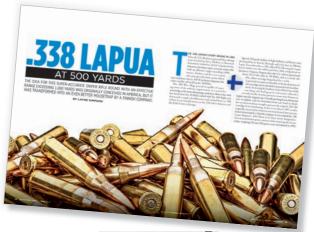
- Three media were better than two, and two media were better than one in generating results.
- The combination of TV and magazines provided more response (versus TV alone) than did TV plus online.
- Print was the most effective in driving online traffic and that traffic increased considerably when URLs were included in advertising and marketing messages.

### Cumulative Effects of Different Media Combinations

Pre/Post Point Change (Index vs. TV Alone)



Note: Results reflect the impact of different media combinations expressed as an index of TV as the base medium







Circulation	161,287
Frequency	Monthly
Total Audience	1,774,157
Male/Female (%)	86/14
Median Age	46.7
Average Household Income	\$88,400

### **Shooting and the American Consumer\***

While mainstream marketers often misrepresent the shooting enthusiast and the media that serves them as niche, or as having undesirable connotations, the reality is that these consumers represent a powerful and deep cross-section of American consumers. Key facts about this influential market include.

- 43% of U.S. households own firearms, representing over 200 million guns.
- 20 million individuals take part in competitive shooting in the United States and the 2016 Summer Olympics featured 15 different shooting events for both men and women.
- Over 1.4 million Americans used firearms in their line of work including law enforcement and military personnel.
- The U.S. firearms industry includes approximately 200 companies employing about 15,000 individuals with annual revenues in excess of \$2 billion.

Sources: MRI, Doublebase 2017 (Audience, Age and M/F). Data derived from Prototype developed by Douglas Jones Group. Prototype development occurs only one time/year. Most recent Accelara subscriber study (HHI). Hunting in America: Hunting and Fishing: Bright Stars in the American Economy, The Congressional Sportsmen's Foundation, 2012: Dynamic Logic/Millward Brown CrossMedia Research. 2004-2007. Circulation, June 2018 AAM.



### **MARCH 2019**

### **Dangerous Game**

Classic Big-Game Cartridges and Guns

### **APRIL 2019**

### **Accuracy**

Tips for Optimal Accuracy plus Reviews of Cartridges and Firearms

### MAY 2019

## Gun Care / Gear / Gunsmithing

Accessories for Gun Maintenance: D-I-Y Gunsmithing, and Other New Gear

### **JUNE 2019**

### Shot Show Review

New Handguns, Rifles, Shotguns, and Ammunition

### **JULY 2019**

### **Optics**

New Scopes and Binoculars

### **AUGUST 2019**

### **Rifles**

New Bolt Actions, ARs, and Other Rifles

### **Closing Date**

November 7, 2018

### On Newsstand

January 8, 2019

### **Closing Date**

December 13, 2018

### On Newsstand

February 12, 2019

### **Closing Date**

January 18, 2019

### **On Newsstand**

March 19, 2019

### **Closing Date**

February 19, 2019

### **On Newsstand**

April 16, 2019

### **Closing Date**

March 26, 2019

### On Newsstand

May 21, 2019

### **Closing Date**

April 22, 2019

### **On Newsstand**

June 18, 2019

### SEPTEMBER 2019

### **Hunting, Small Game**

Rimfire Firearms, Shotguns, and Cartridge Reports

### OCTOBER 2019

### **Hunting, Big Game**

Centerfire Cartridges and Firearms

### **NOVEMBER 2019**

### **Handloading**

Cartridge Reports and Reloading Tips plus Reviews of New Guns

### DEC. 2019 / JAN. 2020

### **Defense**

Firearms for Personal Protection

### **FEBRUARY 2020**

### **Handguns**

New Auto Pistols and Revolvers

### **Closing Date**

May 17, 2019

### On Newsstand

July 16, 2019

### **Closing Date**

June 17, 2019

### On Newsstand

August 13, 2019

### **Closing Date**

July 22, 2019

### On Newsstand

September 17, 2019

### **Closing Date**

September 10, 2019

### On Newsstand

November 5, 2019

### **Closing Date**

October 4, 2019

### On Newsstand

December 3, 2019

Print Audience	1,774,157	Median Age	46.7
Average Household Income	\$88,400	Married	79%
Average Net Worth	\$599,000	Attended College	70%
Men/Women %	86/14		

### 68% being to a Gun Club or Organization

86% of readers recommend or advise others on the purchase of Firearms, Ammunition or releated Equipment in the last 12 months

### WHAT THEY OWN 96% OWN A HANDGUN

- 78% Revolvers Centerfire
- 55% Automatic Pistols Centerfire
- 53% Automatic Pistols Rimfire

### 91% OWN A SHOTGUN

- 64% Pump Action
- 45% Semi-Automatic
- 35% Single Shot

### 99% OWN A RIFLE

- 78% Bolt-Action Centerfire
- 54% Lever-Action Centerfire
- 47% Semi-Automatic Centerfire

### **50%** OWN AN AIRGUN

### 96% OWN A SCOPE

- 99% own a Rifle Scope
- 41% own a Handgun Scope
- 16% own a Shotgun Scope
- 7.7 Average number of scopes readers own

### WHAT THEY HUNT...

- 69% Big Game
- 64% Small Game
- 57% Varmints
- 50% Upland Birds

The average HANDGUNS reader spends \$205 on hunting apparel annually

### **AMMUNITION**

- 78% of HANDGUNS readers reload own ammunition
- 89% reload ammunition for Rifle
- 89% reload ammunition for Target Shooting
- 84% reload ammunition for Handgun
- 78% reload ammunition for Hunting
- 1,931; the average number of rounds reloaded in the last year

### **VEHICLES**

- 58% own/lease 1+ Pick Up Truck(s)
- 39% own/lease 1+ Sport Utility Vehicle
- 16% owns/lease 1+ Van
- 69% own/lease Domestic Only
- 22% own/lease Import and Domestic
- 41% or readers are personally responsible for Maintaining Vehicle(s)
- 83% change own Motor Oil
- 38% purchase Aftermarket Auto Accessories for Vehicles in the last 12 months

### DIY

 $\cdot$  65% of readers have performed DIY project in the last year

### **2019 Shooting Times Magazine**

ISSUE	THEME	AD SPACE CLOSE/ Materials due	NEWSSTAND ON SALE
MARCH	Dangerous Game	11/7/18	1/8/19
APRIL	Accuracy	12/13/18	2/12/19
MAY	Gun Care/Gunsmithing/Gear	1/18/19	3/19/19
JUNE	SHOT Show Review	2/19/19	4/16/19
JULY	Optics	3/26/19	5/21/19
AUGUST	Rifles	4/22/19	6/18/19
SEPTEMBER	<b>Hunting, Small Game</b>	5/17/19	7/16/19
OCTOBER	Hunting, Big Game	6/17/19	8/13/19
NOVEMBER	Handloading	7/22/19	9/17/19
DECEMBER/JANUARY 2020	Defense	9/10/19	11/5/19
FEBRUARY 2020	Handguns	10/4/19	12/3/19







## 2019 General Advertising Rates

### Effective January 1, 2019

4-Color	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
1 Page	\$15,582	\$15,123	\$14,272	\$13,430	\$13,232	\$12,928	\$12,622	\$12,304	\$12,228
2/3 Page	13,189	12,796	12,075	11,364	11,201	10,950	10,686	10,413	10,348
1/2 Page	11,287	10,960	10,337	9,736	9,593	9,365	9,146	8,917	8,862
1/3 Page	9,911	9,616	9,080	8,546	8,424	8,229	8,032	7,835	7,781
1/4 Page	7,365	7,146	6,742	6,349	6,251	6,109	5,967	5,813	5,780
1/6 Page	5,683	5,519	5,202	4,895	4,831	4,722	4,600	4,491	4,458
2-Color	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
1 Page	\$12,598	\$11,933	\$11,201	\$10,666	\$10,534	\$10,458	\$10,195	\$9,944	\$9,890
2/3 Page	9,725	9,211	8,655	8,239	8,141	8,075	7,878	7,682	7,638
1/2 Page	8,523	8,064	7,573	7,212	7,125	7,070	6,895	6,731	6,688
1/3 Page	7,037	6,665	6,261	5,955	5,891	5,846	5,704	5,562	5,529
1/4 Page	5,256	4,983	4,676	4,448	4,404	4,360	4,262	4,152	4,130
1/6 Page	4,064	3,847	3,606	3,442	3,398	3,376	3,289	3,213	3,191
B&W	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
1 Page	\$9,899	\$9,834	\$9,365	\$8,556	\$8,437	\$8,217	\$8,021	\$7,824	\$7,769
2/3 Page	7,507	7,453	7,103	6,480	6,404	6,228	6,076	5,934	5,891
1/2 Page	6,272	6,228	5,934	5,420	5,344	5,202	5,082	4,950	4,917
1/3 Page	4,818	4,785	4,557	4,163	4,109	3,999	3,901	3,814	3,781
1/4 Page	3,606	3,583	3,409	3,115	3,070	2,994	2,918	2,852	2,830
1/6 Page	2,775	2,754	2,622	2,404	2,371	2,305	2,252	2,196	2,186
Inch	666	656	633	569	569	546	536	524	524
Covers	1 x	3 x	6 x	12 x	18 x	24 x	30 x	36 x	48 x
Cover 2	\$17,921	\$17,385	\$16,489	\$15,593	\$15,233	\$14,872	\$14,511	\$14,161	\$14,064
Cover 3	17,144	16,631	15,768	14,916	14,566	14,227	13,889	13,539	13,451
Cover 4	20,259	19,647	18,632	17,625	17,222	16,805	16,413	15,997	15,900
Centerfold	1 x	3 x	6 x	12 x					

### Typical Advertising Sizes and Mechanical Specifications-

Trim Size: 7 3/4 w x 10 1/2 h

### 1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

### 2. Two Page One-Half Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

### 3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

### 4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

### 5. Two-Third Horizontal

Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

### 6. One-Half Vertical

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75 Safety: 4.5 x 7.25

### 7. One-Half Horizontal

Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

### 9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

### 10. One-Third Horizontal

Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Safety: 7.25 x 3.625

### 11. One-Ouarter Vertical

Non-Bleed: 3.375 x 4.75

### 12. One-Quarter Horizontal

Non-Bleed: 4.375 x 3.625

### 13. One-Sixth Vertical

Non-Bleed: 2.125 x 4.75

### 14. One-Sixth Horizontal

Non-Bleed: 4.375 x 2.25

### 15. One-Eighth Horizontal

Non-Bleed: 4.375 x 1.5

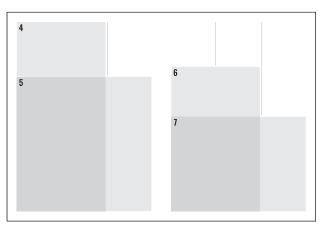
### 16. One-Eighth Page

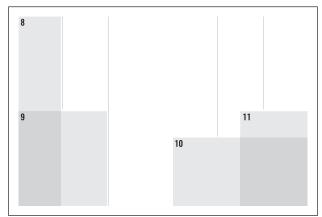
Non-Bleed: 2.125 x 3.5

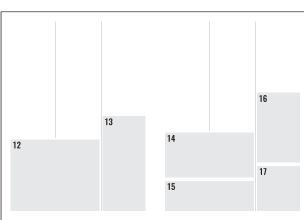
8. One-Third Vertical

Trim: 7.75 x 3.875









### 17. One-Twelfth Page

Non-Bleed: 2.125 x 2.25

### 18. One Inch Banner Non-Bleed: 6.75 x 1

19. Two Inch Banner Non-Bleed: 6.75 x 2

### 20. Eight Inch Vertical

Non-Bleed: 2.125 x 8

### 21. Seven Inch Vertical Non-Bleed: 2.125 x 7

22. Six Inch Vertical Non-Bleed: 2.125 x 6

### 23. One Inch 2-Column

Non-Bleed: 4.375 x 1

### 24. One Inch Vertical

Non-Bleed: 2.125 x 1

SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad

Non-Bleed — 1/2" inside trim. Non-bleed ads should have all elements within this measurement

**Bleed** — 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

Trim - The edge of the page.

**Safety** – 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.

### Terms and Conditions.

- **1.** The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- **2.** Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- **3.** Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- **4.** Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/ or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- **5.** The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- **6.** Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- **7.** No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- **8.** The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- **9.** The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- **10.** The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- **11.** This agreement shall be governed by and construed in accordance with the laws of the State of Georgia without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Georgia.

### **General Production Information**

Production Manager Shooting Times 2 News Plaza Peoria, IL 61614 309-679-5073 terry.boyer@outdoorsg.com

**Trim Size-** 73/4-in. wide x 101/2-in. high

**Non-Bleed.** 1/2-in. inside trim. Non-bleed ads should have all elements within this measurement.

**Bleed•** 1/8-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1/8-in. beyond trim.

**Trim**• The edge of the page.

**Safety.**  $\frac{1}{4}$ -in. inside of the trim edge on all four sides for a total  $\frac{1}{2}$ -in. safety both vertically and horizontally. All image and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

### **Advertising File Requirements**

OSG requires that ads be submitted in PDF/X-1a format.

### Files must have-

All fonts embedded.

Page geometry defined and consistent (trim, bleed, and media/art boxes).

Correct color space for all elements (CMYK or grayscale).

Spot colors converted to CMYK.

Color and grayscale image resolution between 266 and 300 ppi at 100% placement.

Bitmap image resolution between 600 and 1200 ppi.

Total ink coverage should not exceed 300%.

### **Advertising File Submission**

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

https://osg.sendmyad.com

Once at the home page you can sign up as a new user or sign into your existing account. The ad portal will do a general check for correct ad size, font embedding, and image resolution per OSG's general ad submission guidelines.

Proofs supplied by the advertiser for color guidance will be forwarded to press.











### **2019 Special Interest Publications**

### **BOOK OF AR-15 I**

### Distribution: 105.000

**Closing Date:** 

On-Sale Date:

**4-Color Page:** 

1/2 Page:

1/3 Page:

1/4 Page:

The most comprehensive guide to the venerable handgun created by John M. Browning 100 years ago - reviewing all of the pistol's current variations and chamberings.

**MODEL 1911** 

### 11/29/18 **Closing Date:** On-Sale Dates: 2/5/19

6/18/19

Distribution: 180.000

An engaging compilation of articles about the modern

AR platform with accessory

aftermarket coverage.

4-Color Page:	\$5,995
1/2 Page:	3,149
1/3 Page:	2,195
1/4 Page:	1,995
1/2 Page: 1/3 Page:	3,149 2,195

### **TRIGGER**



### Distribution: 90.000

TRIGGER places the lifestyle we shoot, how we socialize. what we use, whom to watch and who inspires us.

### 12/27/18 3/5/19

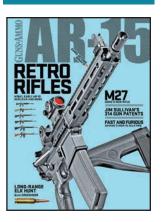
\$3,499 1,925 1.390 1.049

of gun ownership to learn why

### **Closing Date:** 12/27/18 On-Sale Date: 3/5/19

4-Color Page: \$3,499 1/2 Page: 1.925 1/2 Page: 1/3 Page: 1,390 1/3 Page: 1/4 Page: 1.049 1/4 Page:

### **BOOK OF AR-15 II**



### Distribution: 95.000

An engaging compilation of articles about the modern AR platform with accessory aftermarket coverage.

**Closing Date:** 1/18/19 On-Sale Date: 3/26/19 4-Color Page: \$3,499 1,925 1,390 1.049

### PRECISION RIFLE SHOOTER



### Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles. long-range optics and extended-range ammunition.

### **Spring Issue Closing Date:**

On-Sale Date:

4-Color Page: \$3,499 1,925 1/2 Page: 1/3 Page: 1,390 1/4 Page: 1.049

1/28/19

4/2/19

### MATCH



### Distribution: 90.000

SIP focused on the competitive shooting lifestyle. Covers all major disciplines of shooting sports, from action pistol to long-range rifle to archery and clay target shooting. There will also be an Olympic tie in for the 2020 games. Will have a profile of the gear used to win matches.

### **Closing Date:** 3/5/19 On-Sale Date: 5/7/19

4-Color Page:	\$3,499
1/2 Page:	1,925
1/3 Page:	1,390
1/4 Page:	1,049





### **2019 Special Interest Publications**

**RED DOT** 

### **TREASURY**

**FIREARMS NEWS** TREASURY

Distribution: 95,000

### **RIMFIRE**

### **BE READY: SURVIVAL GUNS**

### **BOOK OF AR-15 III**

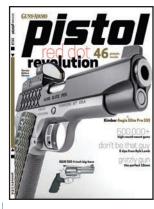
**PISTOL** 











### Distribution: 90,000

An e red-Lear disa VOU hunt and serv training tool. Focuses on products/tactics/training with red-dot-equipped firearms.

entire issue dedicated to	The Firearms News Treasury
-dot-equipped firearms.	brings back all the best
irn the advantages (and	articles from the previous ye
advantages) of equipping	in one place. Highlights from
r carry/competition/	brand-new product releases
nting firearm with a rugged	historical small arms reviews
l reliable red-dot sight. Also	to gunsmithing stories.
ves as a great new shooter	

Distribution: 90,000
1 1 0 0 1 1

Last produced in 2014, Rimfire magazine features articles on the world's most popular and affordable type of firearms. Subjects to include rifles, pistols, optics and ammo reviews, training tips and good old-fashioned shooting fun.

### Distribution: 90.000 The ultimate resource for

information on the firearms that will help you stay alive when most others don't.

### Distribution: 90.000

An engaging compilation of articles about the modern AR platform with accessory aftermarket coverage.

### Distribution: 80.000

PISTOL brings pithy commentary to the politics, products, and lifestyles surrounding the handguns culture.

Closing Date:	3/5/19
On-Sale Date:	5/7/19

4-Color Page:	\$3,499
1/2 Page:	1,925
1/3 Page:	1,390
1/4 Page:	1,049

**Closing Date:** 3/18/19 On-Sale Date: 5/14/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 **Closing Date:** 4/22/19 On-Sale Date: 6/25/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 1/4 Page: 1.049

**Closing Date:** 5/17/19 On-Sale Date: 7/23/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 1/4 Page: 1.049

**Closing Date:** 6/3/19 On-Sale Date: 8/6/19 4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1,390 1/4 Page: 1.049

**Closing Date:** 6/3/19 On-Sale Dates: 8/6/19 \$3,499 4-Color Page: 1/2 Page: 1,925 1/3 Page: 1,390

1.049

1/4 Page:





### **2019 Special Interest Publications**

### **RETRO**

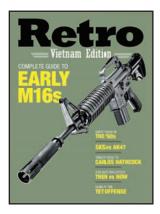
### PRECISION RIFLE SHOOTER

### **PERSONAL DEFENSE**

### **CARBINE**

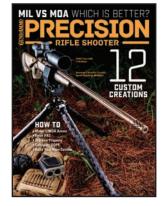
### **GUNS & AMMO ANNUAL**

### **DUTY GUNS & GEAR** FOR LAW ENFORCEMENT



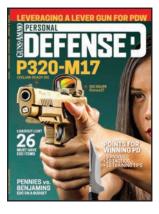
### Distribution: 90,000

A coffee-table magazine showing the firearms used by U.S. and Vietnamese forces. Products (both new and old) will be the focus, but the issue will also include short stories from Vietnam war veterans.



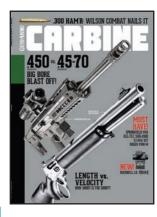
### Distribution: 95.000

The ultimate guide for the long-range shooting enthusiast, covering the vanguard in precision rifles, long-range optics and extended-range ammunition.



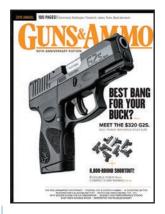
### Distribution: 90,000

Readers will learn about defense-related firearms. Articles surrounding less- and non-lethal personal and home protection are also included.



### Distribution: 85.000

The definitive source for all things carbine, from semi-autos to single shots to lever actions.



### Distribution: 210.000

The Guns & Ammo Annual is the most comprehensive guide to the shooting sports ever produced.



### Distribution: 90.000

A magazine for cops, by cops. Covering a wide variety of products, from guns to clothing to flashlights, lesslethal devices and vehiclerelated equipment. It will also cover tips and lessons from the best law enforcement trainers around.

6/17/19
8/20/19

4-Color Page: \$3,499 4-Color Page: 1/2 Page: 1/2 Page: 1,925 1/3 Page: 1/3 Page: 1.390 1/4 Page: 1/4 Page: 1.049

### Fall Issue **Closing Date:** 6/28/19 9/3/19

On-Sale Date:

\$3,499 1,925 1,390 1,049

### 7/22/19 **Closing Date:** On-Sale Date: 9/24/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1.390 1/4 Page: 1.049

### 7/29/19 **Closing Date:** On-Sale Date: 10/1/19

4-Color Page: \$3,499 1/2 Page: 1,925 1/3 Page: 1.390 1/4 Page: 1.049

)	Closing Date: On-Sale Date:	7/29/19 10/1/19 Jan 2020
		Jan 2020

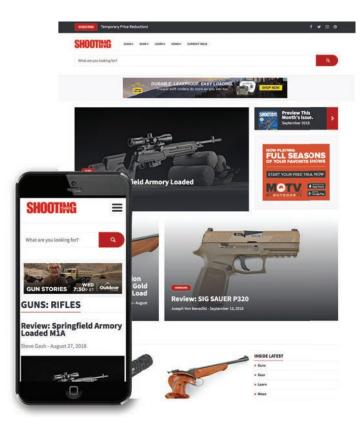
4-Color Page: \$8.343 1/2 Page: 4,172 1/3 Page: 2.884 1/4 Page: 2.034

Closing Date:	9/3/19
On-Sale Dates:	11/5/19

4-Color Page:	\$3,499
1/2 Page:	1,925
1/3 Page:	1,390
1/4 Page:	1,049



Shooting Times serves an extremely active group of dedicated, technically savvy shooting and hunting enthusiasts who form a core group of opinion-leaders and purchase-influencers in the shooting sports community. Shooting Times devotees are avid "information gatherers" and rely on shooting times.com and our popular special interest publications including the annual Complete Book of the Model 1911, for the most current news and shooting sports information.





37.4 Median Age

Average HHI	\$90,400
Male (%)	95%
Annual Page Views	7,940,970
Avg. Time Spent	1:21
Pages Per Session	2.5
Traffic From Mobile/Tablet	58%
eNewsletter Subscribers	77,000
Social Media Followers	706,518



149.908

### **Publisher's Statement**

6 months ended June 30, 2018, Subject to Audit

Annual Frequency:

Field Served: Gun enthusiasts, hunters, shooters and collectors.

Published by Outdoor Sportsman Group - Integrated Media

None Claimed

Average Price(2)

Net

\$11.28 \$0.94 Gross

(Optional)

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION						
Total						
Paid & Verified	Single	Total	Rate	Variance		
Subscriptions	CopySales	Circulation	Base	to Rate Base		

161.287

TO	TOTAL CIRCULATION BY ISSUE													
		Paid Subscriptions		tions	Verified Subscriptions			Single Copy Sales				Total		
				Total			Total	Total			Total	Total	Paid & Verified	Total
			Digital	Paid		Digital	Verified	Paid & Verified		Digital	Single Copy	Paid & Verified	Circulation	Paid & Verified
	Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	Subscriptions	Print	Issue	Sales	Circulation - Print	- Digital Issue	Circulation
	Feb	146,119	3,960	150,079	304		304	150,383	11,171	34	11,205	157,594	3,994	161,588
	Mar	144,186	3,868	148,054	304		304	148,358	12,239	63	12,302	156,729	3,931	160,660
	Apr	141,653	4,065	145,718	304		304	146,022	12,416	49	12,465	154,373	4,114	158,487
	May	145,409	3,774	149,183	2,800		2,800	151,983	11,910	57	11,967	160,119	3,831	163,950
	Jun	145,787	4,209	149,996	2,800		2,800	152,796	8,879	75	8,954	157,466	4,284	161,750
	Average	144,631	3,975	148,606	1,302		1,302	149,908	11,323	56	11,379	157,256	4,031	161,287

SUPPLEMENTAL ANALYSIS OF AVERAGE	CIRCULATION			
	Print	Digital Issue	Total	% of Circulation
Paid Subscriptions				
Individual Subscriptions	144,631	3,975	148,606	92.1
Total Paid Subscriptions	144,631	3,975	148,606	92.1
Verified Subscriptions				
Public Place	998		998	0.6
Individual Use	304		304	0.2
Total Verified Subscriptions	1,302		1,302	0.8
Total Paid & Verified Subscriptions	145,933	3,975	149,908	92.9
Single Copy Sales				
Single Issue	11,323	56	11,379	7.1
Total Single Copy Sales	11,323	56	11,379	7.1
Total Paid & Verified Circulation	157,256	4,031	161,287	100.0

**Audit Report** 

161,908

160,550

Publisher's

Difference

-650

Statements

162,558

160,550

167,134

11.379

SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION					PRICES		
		Digital					Γ
	Print	Issue	Total	% of Circulation		Suggested	Γ
Paid Subscriptions						Retail Prices (1)	
Individual Subscriptions	144,631	3,975	148,606	92.1	Average Single Copy	\$4.99	Γ
Total Paid Subscriptions	144,631	3,975	148,606	92.1	Subscription	\$23.98	1
Verified Subscriptions					Average Subscription Price Annualized (3)		Г
Public Place	998		998	0.6	Average Subscription Price per Copy		Γ
Individual Use	304		304	0.2		-	
Total Verified Subscriptions	1,302		1,302	0.8			
Total Paid & Verified Subscriptions	145,933	3,975	149,908	92.9	(1) For statement period		
Single Copy Sales					(2) Represents subscriptions for the 12 month period ended Decemb	er 31, 2017	

Percentage

-0.4

of Difference

### ADDITIONAL DATA IN WWW.AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

(3) Based on the following issue per year frequency: 12

Circulation by Regional, Metro & Demographic Editions
Geographic Data
Analysis of New & Renewal Paid Individual Subscriptions
Trend Analysis

12/31/2014 None Claimed 167,134 Visit www.auditedmedia.com Media Intelligence Center for audit reports

VARIANCE OF LAST THREE RELEASED AUDIT REPORTS

Rate Base

None Claimed

None Claimed

Audit Period

Ended

12/31/2016

12/31/2015

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### ADDITIONAL ANALYSIS OF VERIFIED Print Digital Issue Total Public Place Fitness/Recreational Facilities 57 57 Specialty Locations/Retail 941 941 Total Public Place Copies 998 998 Individual Use Ordered/Payment Not Received 304 304 Total Individual Use Copies 304 304

### RATE BASE

None Claimed

### NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Post-Expire Copies: The following average number of copies were served to subscribers post expiration pending renewal and are included in Paid Subscriptions: 4,602

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 236

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

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CARTER VONASEK MIKE SCHOBY Planning Director Publisher

P: 212.852.6682 \* F: 212.302.4472 \* URL: www.shootingtimes.com

Established: 1962 AAM Member since: 1967