









2026 MEDIA KIT

firearmsnews.com



Published for more than 68 years, *Firearms News* (formerly *Shotgun News*) is the oldest Outdoor Sportsman Group brand and the world's largest gun sales publication. The FAN audience of firearms fanciers devours thousands of pages of advertising a year in search of the biggest and best bargains on the most interesting contemporary, vintage and antique guns and accessories. For dealers, auctioneers and private sellers, *Firearms News*—both in print and online—provides the best and most active consumers of guns and gun products anywhere.





### FIREARMS NEWS: KEY BRAND FACTS

Circulation: 71,833
Frequency: 12x/Year
Total Audience: 790,000
Average Household Income: \$127,292

- Sources: 2025 MRI Spring Doublebase, AAM Statement 6 Months Ending June 2025
- Firearms News Publishers Estimate Based on the Following: Firearms Owners (Handguns, Rifles, Shotguns), MRI Magazine Quintiles I-III (Reading 1.5+ Magazines on a Monthly Basis)

## ADS IN MAGAZINES ARE IN A MORE SYNERGISTIC ENVIRONMENT...

- 57% of adults 18–49 says ads fit well with the content, more than other media
- Ads in Magazines Fit Well with the Content—57%
- Ads on Ad-Supported TV Fit Well with the Content—46%
- Digital Ads Fit Well with the Content—41%

Source: MRI-Simmons Multi-Media Engagement Study



## SHOOTING AND THE AMERICAN CONSUMER

- In 2024, 32% of Americans (107MM people) reported that they personally own a firearm
- Firearm ownership increased by +6.7% in the United States between 2017 and 2023
- During that same time period, Hispanic ownership increased by +33.3% and women increased by +13.6%
- Estimates show that 82.9MM people owning at least one firearm in 2023, with 43% of households owning at least one firearm
- Self-reported gun ownership increased by 28% from 1994 to 2023
- Based on NICS (National Instant Criminal Background Check System) background data and manufacturing records, it's estimated that there is a total of 500 million civilian owned firearms in the U.S.

Source: Ammo.com July 16th 2025

- More than 52.7MM people engage in sport and target shooting in the United States, separately, the National Shooting Sports Foundation (NSSF) reports that over 20MM people participate in target shooting regularly
- 74% of Americans approve of recreational shooting
- Target shooting contributes nearly \$17 billion in annual retail sales to the U.S. economy
- The sports gun market is expected to reach \$2.57 billion in 2025, and the shooting and gun accessories market is expected to grow to \$8.74 billion in 2025

National Shooting Sports Foundation, March 2025





Circulation	71.833	Male / Female
Total Audience	790,000	Median Age
Average Household Income	\$127,292	Top Managem
<b>Average Household Net Worth</b>	\$666,601	College Educa

Male / Female %	66 / 34
Median Age	<u>55</u>
Top Management	5% / 132 Index
College Educated	66% / 107 Idex

- Sources: 2025 MRI Spring Doublebase, AAM Statement 6 Months Ending June 2025.
- Firearms News Publishers Estimate Based on the Following: Firearms Owners (Handguns, Rifles, Shotguns), MRI Magazine Quintiles I-III (Reading 1.5+ Magazines on a Monthly Basis)

#### **HUNTING / TARGET SHOOTING**

- Any Hunting Last 12 Months 11% (360 Index)
- Spent \$100+ on Hunting Clothing 6% (366 Index)
- Super Influential Hunting Consumers − 2% (346 Index)
- Influential Hunting Consumers 5% (372 Index)
- My Family/Friends Often Ask/Trust My Advice on Hunting 10% (217 Index)
- I Have a Great Deal of Knowledge/Experience in Hunting 18% (280 Index)
- Target Shooting Last 12 Months 10% (217 Index)

### **AUTOMOTIVE**

- Owns ATV/UTV 10% (182 Index)
- Owns Utility ATV 4% (180 Index)
- Owns Sport ATV 3% (195 Index)
- Owns/Leases Pickup 34% (150 Index)
- Owns/Leases 2-Door Truck 12% (156 Index)
- Purpose of Pickup Truck: Personal Hauling 23% (163 Index)
- Very Likely Intends to Purchase Pickup Truck 4% (114 Index)
- Owns Full Size SUV 7% (136 Index)
- Super Influential Automobile Consumers 4% (182 Index)
- Influential Automobile Consumers 11% (191 Index)
- I Have a Great Deal of Knowledge/Experience on Automobiles — 30% (171 Index)
- My Family Friends Often Ask/Trust my Advice on Automobiles — 20% (166 Index)
  - Sources: 2025 MRI Spring Doublebase
  - Firearms News Publishers Estimate Based on the Following: Firearms Owners (Handguns, Rifles, Shotguns), MRI Magazine Quintiles I-III (Reading 1.5+ Magazines on a Monthly Basis)

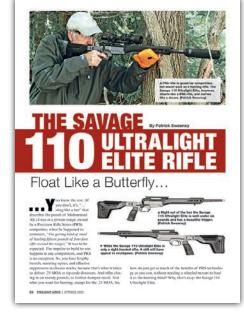






Issue	Ad Space Close/Materials Due	Newsstand on Sale
January	11/5/25	1/6/26
February	12/4/25	2/3/26
March	1/2/26	3/3/26
April	2/9/26	4/7/26
May	3/10/26	5/5/26
Treasury	3/24/26	5/19/26
June	4/6/26	6/2/26
July	5/8/26	7/7/26
August	6/9/26	8/4/26
September	7/7/26	9/1/26
October	8/10/26	10/6/26
November	9/8/26	11/3/26
December	10/5/26	12/1/26





4-Color	1x	3x	6x	12x
Full Page	\$6,020	\$5,844	\$5,661	\$5,477
2/3 Page	\$3,612	\$3,507	\$3,397	\$3,286
1/2 Page	\$3,010	\$2,922	\$2,831	\$2,739
1/3 Page	\$2,408	\$2,337	\$2,265	\$2,191
1/4 Page	\$2,006	\$1,949	\$1,887	\$1,825
1/6 Page	\$1,204	\$1,169	\$1,132	\$1,096





Black & White	1x	3x	6x	12x
Full Page	\$2,450	\$2,290	\$2,123	\$1,926
1/2 Page	\$1,367	\$1,278	\$1,185	\$1,074
2-Column	\$1,195	\$1,117	\$1,037	\$941
1/3 Page	\$1,014	\$948	\$881	\$798
1/4 Page	\$747	\$698	\$647	\$587
1/6 Page	\$460	\$431	\$400	\$363

## **Typical Advertising Sizes and Mechanical Specifications:**

Trim Size: 7-3/4 w x 10-1/2 h

### 1. Two Page Spread

Non-Bleed: 14.5 x 9.5 Bleed: 15.75 x 10.75 Trim: 15.5 x 10.5 Safety: 15 x 10

### 2. Two Page 1/2 Horizontal

Non-Bleed: 14.5 x 4.75 Bleed: 15.75 x 5.5 Trim: 15.5 x 5.25 Safety: 15 x 4.75

#### 3. Full Page

Non-Bleed: 6.75 x 9.5 Bleed: 8 x 10.75 Trim: 7.75 x 10.5 Safety: 7.25 x 10

### 4. Two-Third Vertical

Non-Bleed: 4.375 x 9.5 Bleed: 5.25 x 10.75 Trim: 5 x 10.5 Safety: 4.5 x 10

#### 5. Two-Third Horizontal

Non-Bleed: 6.75 x 6.75 Bleed: 8 x 7.125 Trim: 7.75 x 6.875 Safety: 7.25 x 6.375

#### 6. One-Half Vertical

Safety: 4.5 x 7.25

Non-Bleed: 4.375 x 7.25 Bleed: 5.25 x 8 Trim: 5 x 7.75

### 7. One-Half Horizontal

Non-Bleed: 6.75 x 4.75 Bleed: 8 x 5.5 Trim: 7.75 x 5.25 Safety: 7.25 x 4.75

#### 8. One-Third Vertical

Non-Bleed: 2.125 x 9.5 Bleed: 2.875 x 10.75 Trim: 2.625 x 10.5 Safety: 2.125 x 10

### 9. One-Third Square

Non-Bleed: 4.375 x 4.75 Bleed: 5.125 x 5.5 Trim: 5 x 5.25 Safety: 4.5 x 4.75

### 10. One-Third Horizontal

Non-Bleed: 6.75 x 3.375 Bleed: 8 x 4.125 Trim: 7.75 x 3.875 Safety: 7.25 x 3.625

## 11. One-Quarter Vertical

Non-Bleed: 3.375 x 4.75

## 12. One-Quarter Horizontal

Non-Bleed: 4.375 x 3.625

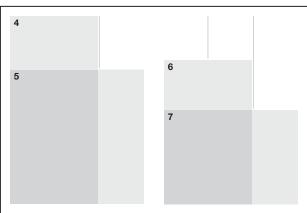
## 13. One-Sixth Vertical

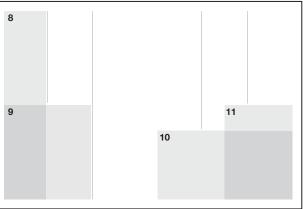
Non-Bleed: 2.125 x 4.75

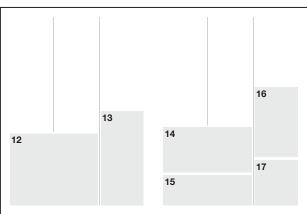
## 14. One-Sixth Horizontal

Non-Bleed: 4.375 x 2.25









SWOP-standard proof, pulled from the supplied file, must be submitted with each 4-color ad.

**Non-Bleed** -1/2" inside trim. Non-bleed ads should have all elements within this measurement.

**Bleed** — 1/8" outside the trim. Elements that "bleed" off trimmed page should extend at least 1/8" beyond trim.

**Trim** — The edge of the page.

**Safety** - 1/4" inside of trim edge. All image and text not intended to bleed should be within this measurement.

### **Terms and Conditions:**

- 1. The publisher may reject any advertising for any reason at any time, even if previously acknowledged or accepted.
- 2. Cancellations or changes in advertising (including changes in insertion orders) will not be accepted by the publisher after the issue closing date.
- 3. Cancellations must be in writing, and none are considered accepted until confirmed in writing by the publisher.
- 4. Cancellation of a space contract by the advertiser or its agency will result in the forfeiture of position protection and/or the contract rate, if any. The rate on past and subsequent insertions will be adjusted to conform to the actual space used at current rates.
- 5. The publisher shall not be liable for any delay or failure to print, publish or circulate all or any portion of any issue in which an advertisement accepted by the publisher is contained if such failure is due to acts of God, strikes, work stoppages, accidents, or other circumstances beyond the publisher's control. The liability of publisher, if any, for any act, error, or omission for which it may be held responsible at law or in equity shall not exceed the cost of the advertising space affected by the error. In no event shall publisher be liable for any indirect, consequential, punitive, special, or incidental damages, including, but not limited to, lost income or profits.
- 6. Advertiser and agency represent and warrant that they are authorized to publish the entire contents and subject matter of any advertisement in any issue or edition and that publication will not violate any law or infringe upon any right of any party or result in any claims against publisher. In consideration of the publication of an advertisement, the advertiser and the agency, jointly and severally, will indemnify, defend and hold harmless KSE Sportsman Media, Inc. its affiliates officers, agents and employees against any and all losses and expenses (including legal fees) arising from or relating to (a) a breach or misrepresentation of the foregoing representations and warranties, and/or (b) the publication or contents of the advertisement including, without limitation, claims or suits for defamation, libel, misappropriation, privacy or publicity rights, copyright or trademark infringement, plagiarism, and from any and all similar claims now known or hereafter devised or created.
- 7. No conditions, printed or otherwise, appearing on the contract, order, or copy instructions that conflict with the publisher's policies or the terms and conditions stated herein will be binding on the publisher and to the extent inconsistent with the terms herein, these terms and conditions shall govern and supersede any such conditions.

- 8. The publisher has the continuing right to adjust its rate schedule and will regard the failure of an order to correspond to the rate schedule as a clerical error and will, without further communication, invoice the advertiser based on rates in effect at that time.
- 9. The publisher will hold the advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the publisher. Please be advised that there is no "sequential liability" to the publisher. Payment is due upon receipt of invoice. All payments must be in United States currency. Advertiser and/or its advertising agency are jointly and severally liable for all costs, fees and expenses (including attorney or collection agency fees) incurred in connection with the collection of all monies due.
- 10. The forwarding of an order is construed as an acceptance of all the publisher's rates and conditions in effect at that time.
- 11. This agreement shall be governed by and construed in accordance with the laws of the State of Colorado without regard to conflict of laws provisions. Any action or proceeding arising out of or relating to this agreement or publisher's publication of the advertising shall be brought in the courts of record in the State of Colorado.

### **General Production Information:**

Production Manager Firearms News 2 News Plaza, 3rd Floor Peoria, IL 61614 309-679-5073 terry.boyer@outdoorsg.com

- **Trim Size:** 7 \(^3\)4-in. wide x 10 \(^1\)2-in. high.
- Non-Bleed: ½-in. inside trim. Non-bleed ads should have all elements within this measurement.
- **Bleed:** 1%-in. outside the trim. Elements that "bleed off" trimmed page should extend at least 1%-in. beyond trim.
- **Trim:** The edge of the page.
- Safety: ¼-in. inside of the trim edge on all four sides for a total ½-in. safety both vertically and horizontally. All images and text not intended to bleed should be within this measurement.

Please contact the production manager for specs, quantities, and delivery information for supplied inserts and cards.

## **Advertising File Requirements:**

OSG requires that ads be submitted in PDF/X-1a format. Files must have:

- All fonts embedded.
- Page geometry defined and consistent (trim, bleed, and media/art boxes).
- Correct color space for all elements (CMYK or grayscale). Spot colors converted to CMYK.
- Color and grayscale image resolution between 266 and 300 ppi at 100% placement.
- Bitmap image resolution between 600 and 1200 ppi. Total ink coverage should not exceed 300%.

## **Advertising File Submission:**

Outdoor Sportsman Group maintains an advertising materials portal to support advertisers in the quick and easy electronic delivery of digital ad files:

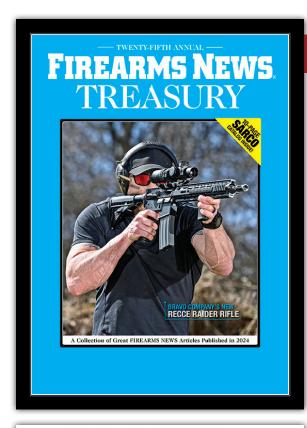
https://osg.sendmyad.com







## 2026 Firearms News Special Interest Publications



### FIREARMS NEWS TREASURY

### Distribution: 90,000

The Firearms News
Treasury brings back
all the best articles
from the previous
year in one place.
Highlights from
brand-new product
releases to historical
small arms reviews to
gunsmithing stories.

Ad Close: 3/24/26 On-Sale: 5/19/26

Full Page: \$3,748 1/2 Page: \$2,062 1/3 Page: \$1,489 1/4 Page: \$1,124







### BE READY! SURVIVAL GUNS

### Distribution: 90,000

The ultimate resource for information on the firearms that will help you stay alive when most others don't.

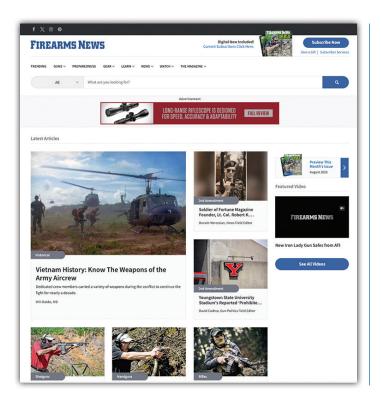
Ad Close: 5/1/26 On-Sale: 7/7/26

Full Page: \$3,748 1/2 Page: \$2,062 1/3 Page: \$1,489 1/4 Page: \$1,124





Firearms News audience of firearms fanciers devour thousands of pages of advertising a year in search of the biggest and best bargains on the most interesting contemporary, vintage, and antique guns and accessories. For dealers, auctioneers and private sellers, Firearms News and firearmsnews.com provide the best and most active consumers of guns and gun products anywhere.



## FIREARMSNEWS.COM

177,875
MONTHLY UNIQUE
WEBSITE VISITORS

3,338,626

**ANNUAL PAGE VIEWS** 

Male (%)	<u>79%</u>
Average Time Spent	2m 33s
Pages Per Session	1m 57s
Traffic From Mobile/Tablet	73%
eNewsletter Subscribers	40,000
Social Media Followers	966,208
BONUS: Engagement Rate	81%

Sources: Google Analytics 4: September 2024 – August 2025 Social Followers – Sprout Social: As of August 2025. Email Subscribers – Whatcounts Email Sending: As of August 2025.



#### **Publisher's Statement**

6 months ended June 30, 2025, Subject to Audit

Learn more about this media property at auditedmedia.com

## **FIREARMS NEWS**

Annual Frequency: 12 times/year

Field Served: Shooting/gun enthusiasts.

Published by Outdoor Sportsman Group - Integrated Media

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION						
Total						
Paid & Verified	Single Copy	Total	Rate	Variance		
Subscriptions	Sales	Circulation	Base	to Rate Base		
68,952	2,881	71,833	None Claimed			

	P	aid Subscription	ns	Ver	ified Subscripti	ions				5	Single Copy Sale	s	Total	Total	
			Total			Total	Paid & Verified	Paid & Verified	Total			Total	Paid & Verified	Paid & Verified	Total
		Digital	Paid		Digital	Verified	Subscriptions	Subscriptions -	Paid & Verified		Digital	Single Copy	Circulation -	Circulation	Paid & Verified
Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	- Print	Digital Issue	Subscriptions	Print	Issue	Sales	Print	- Digital Issue	Circulation
Jan	65,123	493	65,616	4,135	589	4,724	69,258	1,082	70,340	2,705	18	2,723	71,963	1,100	73,063
Feb	63,189	485	63,674	4,624	642	5,266	67,813	1,127	68,940	2,556	5	2,561	70,369	1,132	71,501
Mar	63,019	480	63,499	4,623	624	5,247	67,642	1,104	68,746	2,478	10	2,488	70,120	1,114	71,234
Apr	62,834	479	63,313	4,610	749	5,359	67,444	1,228	68,672	3,501	10	3,511	70,945	1,238	72,183
May	62,762	478	63,240	4,578	658	5,236	67,340	1,136	68,476	3,000	4	3,004	70,340	1,140	71,480
Jun	62,992	422	63,414	4,569	556	5,125	67,561	978	68,539	3,000		3,000	70,561	978	71,539
Average	63.320	473	63.793	4.523	636	5.159	67.843	1.109	68.952	2.873	8	2.881	70.716	1.117	71.833

PRICE					
	Suggested				
	Retail Prices (1)				
Single Copy	\$8.99				
Subscription	\$49.94				

(1) For statement period

RATE BASE

None Claimed

NOTES

Post-Expire Copies: The following average number of copies were served to subscribers post expiration pending renewal and are included in Paid Subscriptions: 4.661

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 4

Included In Paid Circulation: Included in paid circulation are copies obtained through:

Individual Subscriptions Single Copy Sales

Included in Verified Circulation: Included in verified circulation are copies distributed to:

Individuals

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: KSE Sportsman Media, Inc.

Firearms News, published by Outdoor Sportsman Group - Integrated Media \* 1040 Sixth Avenue 12th Floor \* New York, NY 10018

CARTER VONASEK CHRIS AGNES
Planning Director Publisher

P: 212.852.6686 \* URL: www.firearmsnews.com

Established: 1946 AAM Member since: 2003